

## MONTHLY INFORMATION SHEET

November 2018

## 1.PRODUCTION:

|                  |         | In m.kgs. |             |             |            |
|------------------|---------|-----------|-------------|-------------|------------|
|                  |         | MONTH     | 2018        | 2017        | +/-        |
| NORTH INDIA      | Jan-Oct |           | 930         | 930         | 0          |
| SOUTH INDIA      | Jan-Oct |           | 188         | 197         | -10        |
| <b>ALL INDIA</b> | Jan-Oct |           | <b>1118</b> | <b>1127</b> | <b>-10</b> |
|                  |         |           |             |             |            |
| KENYA            | Jan-Oct |           | 396         | 347         | 49         |
| SRILANKA         | Jan-Oct |           | 253         | 259         | -6         |
| MALAWI           | Jan-Oct |           | 43          | 38          | 5          |
| BANGLADESH       | Jan-Oct |           | 59          | 59          | -1         |

## 2.EXPORT:

|                  |         | In m.kgs.(estimated) |            |            |          |
|------------------|---------|----------------------|------------|------------|----------|
|                  |         | MONTH                | 2018       | 2017       | +/-      |
| NORTH INDIA      | Jan-Oct |                      | 120        | 122        | -2       |
| SOUTH INDIA      | Jan-Oct |                      | 80         | 76         | 4        |
| <b>ALL INDIA</b> | Jan-Oct |                      | <b>200</b> | <b>198</b> | <b>2</b> |

## 3.NORTH INDIA OFFERINGS - (Sale 14 to 51)

In lakh Packages.

|              | CTC LEAF    |             | ALL DUST    |             | TOTAL CTC    |              | ORTHODOX LEAF |             | DARJEELING LEAF |             | TOTAL        |              |
|--------------|-------------|-------------|-------------|-------------|--------------|--------------|---------------|-------------|-----------------|-------------|--------------|--------------|
|              | 2018-19     | 2017-18     | 2018-19     | 2017-18     | 2018-19      | 2017-18      | 2018-19       | 2017-18     | 2018-19         | 2017-18     | 2018-19      | 2017-18      |
| KOLKATA      | 26.4        | 26.3        | 9.8         | 8.7         | 36.1         | 35.0         | 13.5          | 14.1        | 1.04            | 0.46        | 50.6         | 49.6         |
| GUWAHATI     | 32.2        | 30.3        | 12.4        | 10.4        | 44.6         | 40.7         | 0.7           | 0.7         |                 |             | 45.3         | 41.4         |
| SILIGURI     | 31.4        | 31.4        | 3.8         | 3.7         | 35.2         | 35.1         |               |             |                 |             | 35.2         | 35.1         |
| <b>TOTAL</b> | <b>90.0</b> | <b>88.0</b> | <b>26.0</b> | <b>22.8</b> | <b>115.9</b> | <b>110.8</b> | <b>14.1</b>   | <b>14.8</b> | <b>1.04</b>     | <b>0.46</b> | <b>131.1</b> | <b>126.1</b> |

\*No Sale in week 42 due to Puja holiday

## 4.NORTH INDIA AREA WISE QUANTITY SOLD AND AVERAGES UPTO MONTH OF NOVEMBER :

|                 | NORTH INDIA   |               |               |               |             |
|-----------------|---------------|---------------|---------------|---------------|-------------|
|                 | 2018          |               | 2017          |               | +/-         |
|                 | M.Kgs         | Rs.           | M.Kgs         | Rs.           | Rs.         |
| <b>CTC</b>      |               |               |               |               |             |
| ASSAM           | 172.94        | 163.38        | 157.24        | 160.29        | 3.09        |
| DOOARS          | 110.87        | 142.02        | 114.20        | 130.76        | 11.26       |
| CACHAR          | 11.98         | 134.50        | 13.24         | 127.48        | 7.01        |
| OTHERS          | 7.04          | 137.00        | 7.02          | 122.80        | 14.19       |
| <b>TOTAL</b>    | <b>302.83</b> | <b>153.80</b> | <b>291.71</b> | <b>146.34</b> | <b>7.46</b> |
|                 |               |               |               |               |             |
| <b>ORTHODOX</b> |               |               |               |               |             |
| ASSAM           | 20.77         | 211.55        | 20.30         | 221.06        | -9.51       |
|                 |               |               |               |               |             |
| <b>DARJ</b>     |               |               |               |               |             |
|                 | 1.25          | 454.95        | 0.62          | 522.03        | -67.09      |

\*Dooars = Dooars &amp; Terai combined

\*CTC- leaf + dust.

## 5.NORTH INDIA CTC SOLD QUANTITY &amp; AVERAGE :

|         | ASSAM (KOLKATA & GUWAHATI) |        |            |        |            |       | DOOARS/TERAI (KOLKATA & SILIGURI) |        |            |        |            |       |
|---------|----------------------------|--------|------------|--------|------------|-------|-----------------------------------|--------|------------|--------|------------|-------|
|         | 2018                       |        | 2017       |        | +/-        |       | 2018                              |        | 2017       |        | +/-        |       |
|         | Qty(M.Kgs)                 | Avg    | Qty(M.Kgs) | Avg    | Qty(M.Kgs) | Avg   | Qty(M.Kgs)                        | Avg    | Qty(M.Kgs) | Avg    | Qty(M.Kgs) | Avg   |
| APR     | 2.75                       | 176.69 | 2.34       | 165.72 | 0.41       | 10.98 | 6.53                              | 151.77 | 5.59       | 141.72 | 0.94       | 10.05 |
| MAY     | 15.25                      | 159.23 | 11.66      | 142.48 | 3.60       | 16.75 | 9.58                              | 142.13 | 7.51       | 138.05 | 2.07       | 4.07  |
| JUN     | 15.95                      | 171.73 | 18.57      | 159.61 | -2.62      | 12.12 | 11.11                             | 146.67 | 13.17      | 138.08 | -2.07      | 8.59  |
| JUL     | 25.46                      | 175.55 | 18.17      | 165.71 | 7.30       | 9.84  | 18.15                             | 144.47 | 15.17      | 131.31 | 2.99       | 13.17 |
| AUG     | 25.05                      | 167.84 | 27.99      | 165.97 | -2.94      | 1.87  | 16.72                             | 138.39 | 21.47      | 125.35 | -4.74      | 13.04 |
| SEP     | 27.90                      | 159.94 | 19.29      | 161.16 | 8.61       | -1.22 | 16.28                             | 135.84 | 13.67      | 125.70 | 2.61       | 10.14 |
| OCT     | 31.10                      | 157.31 | 25.21      | 162.91 | 5.89       | -5.60 | 17.18                             | 137.94 | 16.05      | 128.24 | 1.13       | 9.70  |
| NOV     | 29.47                      | 155.11 | 34.01      | 156.39 | -4.54      | -1.28 | 15.31                             | 146.63 | 21.57      | 130.99 | -6.26      | 15.64 |
| APR-NOV | 172.94                     | 163.38 | 157.24     | 160.29 | 15.70      | 3.09  | 110.87                            | 142.02 | 114.20     | 130.76 | -3.33      | 11.26 |

## 6.SOUTH INDIA AUCTION AVERAGE UPTO MONTH OF OCTOBER :

|              | FOR THE MONTH |               |             |              |                |             | UPTO THE MONTH |               |               |               |                |             |
|--------------|---------------|---------------|-------------|--------------|----------------|-------------|----------------|---------------|---------------|---------------|----------------|-------------|
|              | 2018          |               | 2017        |              | Variance (+/-) |             | 2018           |               | 2017          |               | Variance (+/-) |             |
|              | M.Kgs         | Avg           | M.Kgs       | Avg          | M.Kgs          | Avg         | M.Kgs          | Avg           | M.Kgs         | Avg           | M.Kgs          | Avg         |
| CTC          | 11.76         | 102.35        | 8.34        | 93.71        | 3.42           | 8.64        | 97.33          | 100.33        | 96.64         | 97.50         | 0.69           | 2.83        |
| ORTHODOX     | 1.23          | 133.47        | 1.17        | 120.76       | 0.06           | 12.71       | 10.74          | 125.37        | 11.27         | 125.48        | -0.53          | -0.11       |
| <b>TOTAL</b> | <b>12.99</b>  | <b>105.30</b> | <b>9.51</b> | <b>97.03</b> | <b>3.48</b>    | <b>8.26</b> | <b>108.07</b>  | <b>102.82</b> | <b>107.91</b> | <b>100.43</b> | <b>0.16</b>    | <b>2.40</b> |

## 7. INTERNATIONAL SOLD AVERAGES FOR ALL TEAS :

|                  | MONTH            | 2018           | 2017          | +/-           |             |
|------------------|------------------|----------------|---------------|---------------|-------------|
| NORTH INDIA      | Ind Rs/Kg        | Jan-Oct        | 149.65        | 143.36        | 6.29        |
| SOUTH INDIA      | Ind Rs/Kg        | Jan-Oct        | 102.82        | 100.43        | 2.40        |
| <b>ALL INDIA</b> | <b>Ind Rs/Kg</b> | <b>Jan-Oct</b> | <b>138.85</b> | <b>133.43</b> | <b>5.42</b> |
| MOMBASA          | Ind Rs/Kg        | Jan-Oct        | 178.16        | 181.89        | -3.73       |
| COLOMBO          | Ind Rs/Kg        | Jan-Oct        | 256.33        | 272.05        | -15.72      |
| CHITTAGONG       | Ind Rs/Kg        | Jan-Oct        | 209.14        | 156.20        | 52.93       |
| LIMBE            | Ind Rs/Kg        | Jan-Oct        | 119.21        | 118.40        | 0.81        |

## 8. MONTH WISE SOLD AVERAGES :

|         | NORTH INDIA CTC |         |       | KOLKATA ORTHODOX |         |        | +/- (CTC vs ORTH) |         |
|---------|-----------------|---------|-------|------------------|---------|--------|-------------------|---------|
|         | 2018-19         | 2017-18 | -/+   | 2018-19          | 2017-18 | -/+    | 2018-19           | 2017-18 |
| APR     | 158.68          | 148.34  | 10.34 | 233.59           | 221.94  | 11.65  | -74.91            | -73.60  |
| MAY     | 151.48          | 139.90  | 11.58 | 219.63           | 217.66  | 1.97   | -68.15            | -77.76  |
| JUN     | 160.07          | 148.90  | 11.17 | 225.79           | 221.51  | 4.28   | -65.72            | -72.61  |
| JUL     | 161.51          | 147.97  | 13.54 | 224.03           | 234.18  | -10.15 | -62.52            | -86.21  |
| AUG     | 155.66          | 146.75  | 8.91  | 209.18           | 231.00  | -21.82 | -53.52            | -84.25  |
| SEP     | 149.79          | 145.11  | 4.68  | 192.55           | 215.17  | -22.62 | -42.76            | -70.06  |
| OCT     | 149.23          | 147.81  | 1.42  | 204.36           | 217.45  | -13.09 | -55.13            | -69.64  |
| NOV     | 151.06          | 145.08  | 5.98  | 212.12           | 215.61  | -3.49  | -61.06            | -70.53  |
| APR-NOV | 153.80          | 146.34  | 7.46  | 211.77           | 221.37  | -9.60  | -57.97            | -75.03  |

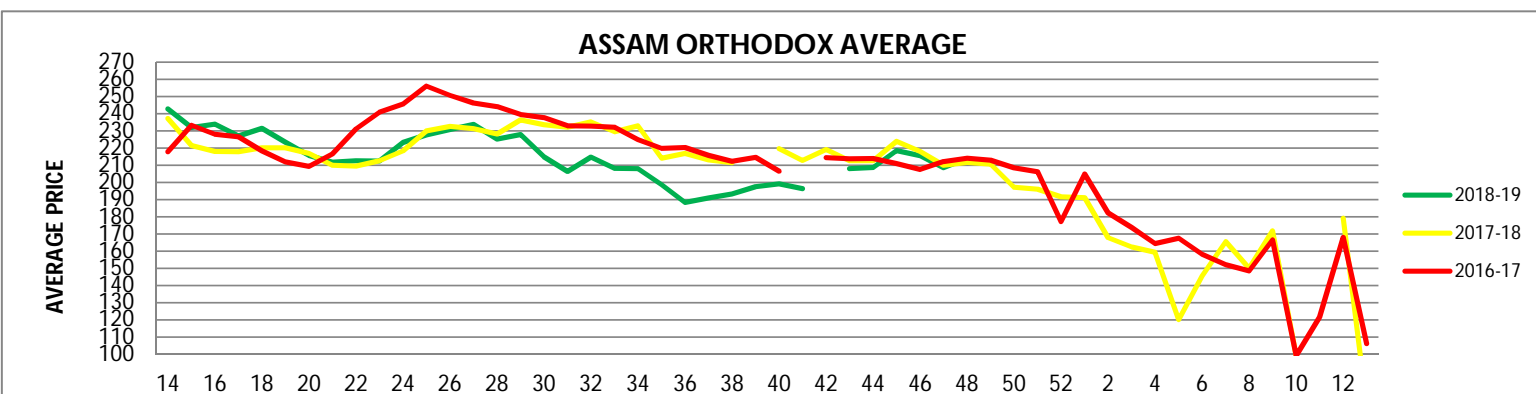
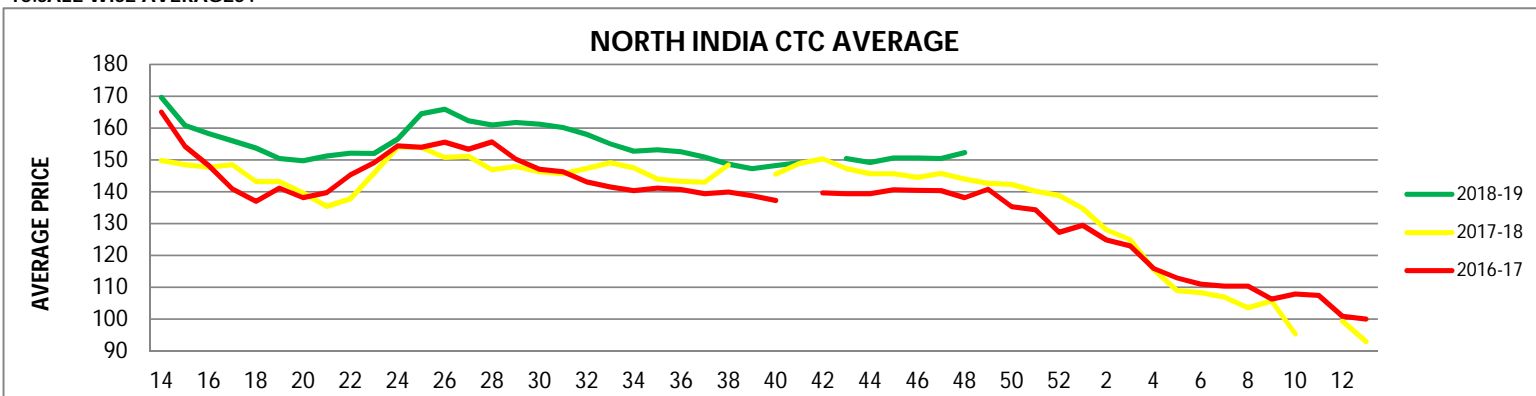
## 9. PRICE RANGE UPTO MONTH OF NOVEMBER :

| RANGE IN % | ASSAM CTC |         | DOOARS CTC |         |
|------------|-----------|---------|------------|---------|
|            | 2018-19   | 2017-18 | 2018-19    | 2017-18 |
| ABOVE 220  | 9.83      | 11.34   | 2.52       | 1.50    |
| 210 to 220 | 4.91      | 4.89    | 1.82       | 1.28    |
| 200 to 210 | 5.86      | 5.35    | 2.85       | 2.03    |
| 190 to 200 | 5.61      | 4.67    | 4.02       | 3.32    |
| 180 to 190 | 6.77      | 5.66    | 5.77       | 6.20    |
| 170 to 180 | 7.40      | 6.36    | 6.79       | 6.70    |
| 160 to 170 | 8.01      | 6.78    | 7.45       | 6.15    |
| 150 to 160 | 9.20      | 8.04    | 7.08       | 6.77    |
| 140 to 150 | 10.92     | 10.22   | 6.91       | 6.04    |
| 130 to 140 | 11.37     | 11.19   | 8.24       | 6.05    |
| 120 to 130 | 10.27     | 9.87    | 12.33      | 6.84    |
| 110 to 120 | 6.08      | 7.49    | 18.74      | 9.26    |
| 100 to 110 | 2.68      | 5.24    | 11.38      | 12.38   |
| BELOW 100  | 1.10      | 2.90    | 4.10       | 25.48   |

| RANGE IN % | ASSAM ORTHODOX |         |
|------------|----------------|---------|
|            | 2018-19        | 2017-18 |
| ABOVE 320  | 2.32           | 3.67    |
| 300 to 320 | 0.99           | 1.57    |
| 280 to 300 | 2.32           | 2.34    |
| 260 to 280 | 6.57           | 6.16    |
| 240 to 260 | 11.37          | 14.29   |
| 230 to 240 | 9.08           | 11.24   |
| 220 to 230 | 12.13          | 14.17   |
| 210 to 220 | 12.26          | 12.78   |
| 200 to 210 | 11.20          | 10.85   |
| 190 to 200 | 5.04           | 3.70    |
| 180 to 190 | 3.84           | 3.49    |
| 150 to 180 | 10.50          | 7.55    |
| 100 to 150 | 9.63           | 8.31    |
| BELOW 100  | 2.73           | 0.46    |

\*Dooars = Dooars &amp; Terai combined

## 10. SALE WISE AVERAGES :





11. NORTH INDIA AREA WISE EST AND BLF QUANTITY SOLD AND AVERAGES UPTO MONTH OF NOVEMBER :

