



1991-2016

PARCON
INDIA PRIVATE LIMITED

25 Years

MONTHLY INFORMATION SHEET

September 2018

1.PRODUCTION:

In m.kgs.

| | MONTH | 2018 | 2017 | +/- |
|------------------|----------------|------------|------------|------------|
| NORTH INDIA | Jan-Aug | 637 | 634 | 3 |
| SOUTH INDIA | Jan-Aug | 143 | 158 | -14 |
| ALL INDIA | Jan-Aug | 781 | 792 | -11 |

| | | | | |
|------------|---------|-----|-----|----|
| KENYA | Jan-Aug | 304 | 265 | 39 |
| SRILANKA | Jan-Aug | 204 | 207 | -4 |
| MALAWI | Jan-Aug | 37 | 35 | 3 |
| BANGLADESH | Jan-Aug | 37 | 40 | -3 |

2.EXPORT:

In m.kgs.(estimated)

| | MONTH | 2018 | 2017 | +/- |
|------------------|---------|------------|------------|----------|
| NORTH INDIA | Jan-Aug | 91 | 91 | -1 |
| SOUTH INDIA | Jan-Aug | 63 | 59 | 4 |
| ALL INDIA | | 154 | 150 | 4 |

3.NORTH INDIA OFFERINGS - (Sale 14 to 44)

In lakh Packages.

| | CTC LEAF | | ALL DUST | | TOTAL CTC | | ORTHODOX LEAF | | DARJEELING LEAF | | TOTAL | |
|--------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|-------------|-----------------|------------|-------------|-------------|
| | 2018-19 | 2017-18 | 2018-19 | 2017-18 | 2018-19 | 2017-18 | 2018-19 | 2017-18 | 2018-19 | 2017-18 | 2018-19 | 2017-18 |
| KOLKATA | 19.7 | 18.7 | 7.3 | 6.5 | 27.0 | 25.2 | 10.2 | 10.9 | 0.9 | 0.4 | 38.1 | 36.4 |
| GUWAHATI | 23.5 | 21.8 | 9.2 | 7.9 | 32.6 | 29.7 | 0.6 | 0.6 | | | 33.2 | 30.3 |
| SILIGURI | 24.5 | 24.1 | 3.1 | 2.9 | 27.6 | 27.0 | | | | | 27.6 | 27.0 |
| TOTAL | 67.7 | 64.6 | 19.6 | 17.3 | 87.3 | 81.9 | 10.8 | 11.5 | 0.9 | 0.4 | 98.9 | 93.8 |

*No Sale in week 42 due to Puja holiday

4.AREA WISE QUANTITY SOLD AND AVERAGES UPTO MONTH OF SEPTEMBER :

| | NORTH INDIA | | | | |
|-----------------|---------------|---------------|---------------|---------------|-------------|
| | 2018 | | 2017 | | +/- |
| | M.Kgs | Rs. | M.Kgs | Rs. | Rs. |
| CTC | | | | | |
| ASSAM | 112.24 | 167.27 | 98.00 | 160.99 | 6.28 |
| DOOARS | 78.38 | 142.01 | 76.58 | 131.22 | 10.79 |
| CACHAR | 8.02 | 136.11 | 8.34 | 125.76 | 10.34 |
| OTHERS | 4.58 | 137.31 | 3.90 | 123.07 | 14.24 |
| TOTAL | 203.35 | 155.61 | 187.04 | 146.39 | 9.21 |
| ORTHODOX | | | | | |
| ASSAM | 15.14 | 212.93 | 13.56 | 223.49 | -10.56 |
| DARJ | 0.90 | 505.76 | 0.56 | 515.36 | -9.61 |

*Dooars = Dooars & Terai combined

*CTC- leaf + dust.

5.NORTH INDIA CTC SOLD QUANTITY & AVERAGE :

| | ASSAM (KOLKATA & GUWAHATI) | | | | | | DOOARS/TERAI (KOLKATA & SILIGURI) | | | | | |
|---------|----------------------------|--------|------------|--------|------------|-------|-----------------------------------|--------|------------|--------|------------|-------|
| | 2018 | | 2017 | | +/- | | 2018 | | 2017 | | +/- | |
| | Qty(M.Kgs) | Avg | Qty(M.Kgs) | Avg | Qty(M.Kgs) | Avg | Qty(M.Kgs) | Avg | Qty(M.Kgs) | Avg | Qty(M.Kgs) | Avg |
| APR | 2.75 | 176.69 | 2.34 | 165.72 | 0.41 | 10.98 | 6.53 | 151.77 | 5.59 | 141.72 | 0.94 | 10.05 |
| MAY | 15.25 | 159.23 | 11.66 | 142.48 | 3.60 | 16.75 | 9.58 | 142.13 | 7.51 | 138.05 | 2.07 | 4.07 |
| JUN | 15.94 | 171.75 | 18.57 | 159.61 | -2.63 | 12.14 | 11.11 | 146.67 | 13.17 | 138.08 | -2.07 | 8.59 |
| JUL | 25.43 | 175.59 | 18.17 | 165.71 | 7.27 | 9.89 | 18.15 | 144.47 | 15.17 | 131.31 | 2.99 | 13.17 |
| AUG | 25.01 | 167.90 | 27.97 | 166.01 | -2.96 | 1.89 | 16.72 | 138.39 | 21.47 | 125.35 | -4.74 | 13.04 |
| SEP | 27.85 | 160.00 | 19.26 | 161.23 | 8.59 | -1.23 | 16.28 | 135.84 | 13.67 | 125.70 | 2.61 | 10.14 |
| APR-SEP | 112.24 | 167.27 | 98.00 | 160.99 | 14.24 | 6.28 | 78.38 | 142.01 | 76.58 | 131.22 | 1.79 | 10.79 |

6.SOUTH INDIA AUCTION AVERAGE UPTO MONTH OF AUGUST :

| | FOR THE MONTH | | | | | | UPTO THE MONTH | | | | | |
|--------------|---------------|---------------|--------------|--------------|----------------|--------------|----------------|---------------|--------------|---------------|----------------|--------------|
| | 2018 | | 2017 | | Variance (+/-) | | 2018 | | 2017 | | Variance (+/-) | |
| | M.Kgs | Avg | M.Kgs | Avg | M.Kgs | Avg | M.Kgs | Avg | M.Kgs | Avg | M.Kgs | Avg |
| CTC | 14.25 | 103.81 | 13.92 | 83.79 | 0.33 | 20.01 | 77.90 | 99.23 | 78.55 | 99.51 | -0.65 | -0.29 |
| ORTHODOX | 1.10 | 118.91 | 1.64 | 119.08 | -0.54 | -0.17 | 8.78 | 124.17 | 8.90 | 126.16 | -0.12 | -1.99 |
| TOTAL | 15.35 | 104.89 | 15.56 | 87.51 | -0.20 | 17.38 | 86.67 | 101.75 | 87.45 | 102.22 | -0.77 | -0.47 |


7. INTERNATIONAL SOLD AVERAGES FOR ALL TEAS :

| | MONTH | 2018 | 2017 | +/- | |
|------------------|------------------|----------------|---------------|---------------|-------------|
| NORTH INDIA | Ind Rs/Kg | Jan-Aug | 148.21 | 140.55 | 7.66 |
| SOUTH INDIA | Ind Rs/Kg | Jan-Aug | 101.75 | 102.22 | -0.47 |
| ALL INDIA | Ind Rs/Kg | Jan-Aug | 136.42 | 130.93 | 5.48 |
| MOMBASA | Ind Rs/Kg | Jan-Aug | 177.73 | 181.36 | -3.62 |
| COLOMBO | Ind Rs/Kg | Jan-Aug | 258.19 | 269.28 | -11.10 |
| CHITTAGONG | Ind Rs/Kg | Jan-Aug | 193.46 | 146.51 | 46.95 |
| LIMBE | Ind Rs/Kg | Jan-Aug | 120.10 | 116.00 | 4.11 |

8. MONTH WISE SOLD AVERAGES :

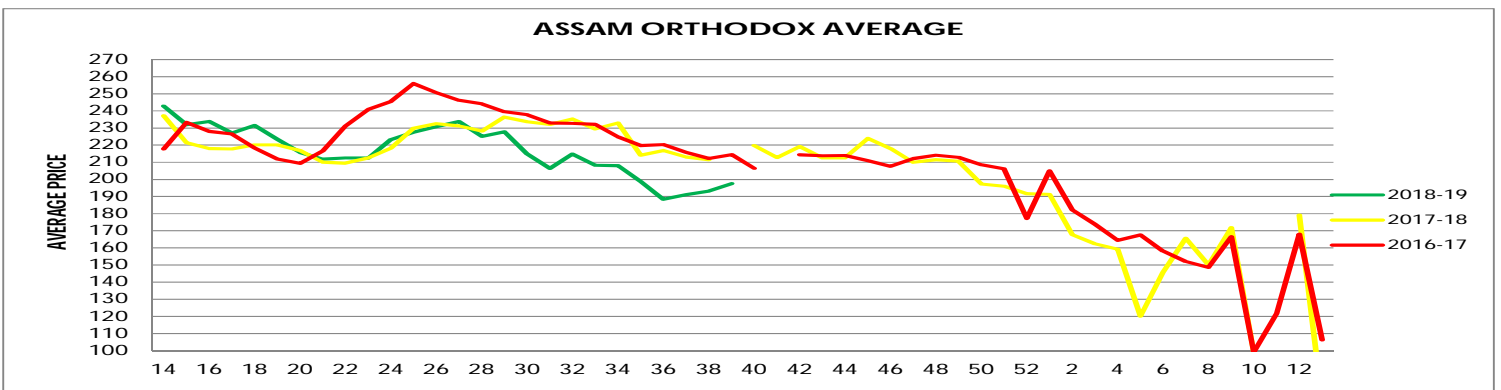
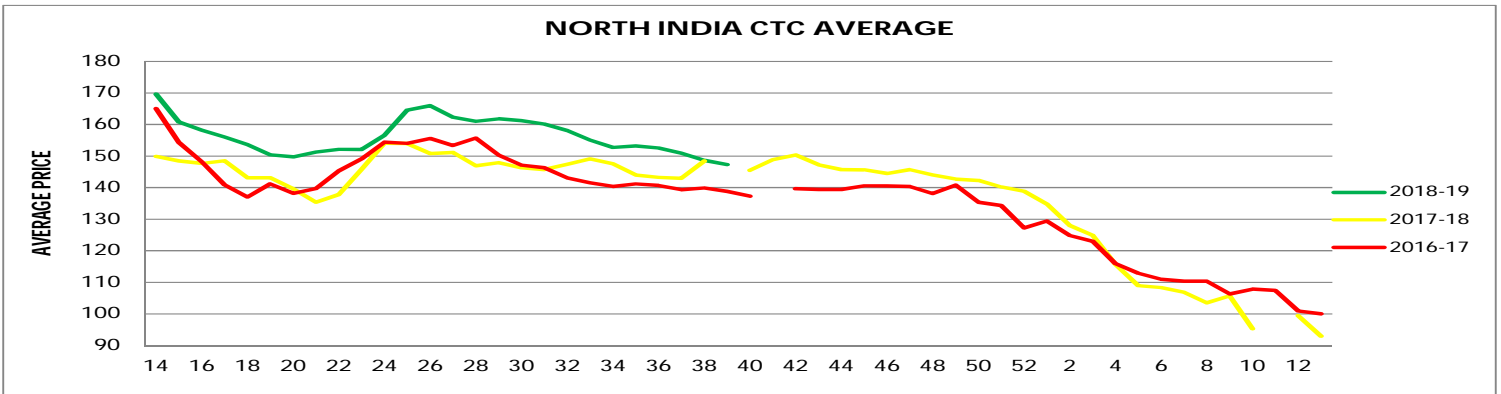
| | NORTH INDIA CTC | | | KOLKATA ORTHODOX | | | +/- (CTC vs ORTH) | |
|---------|-----------------|---------|-------|------------------|---------|--------|-------------------|---------|
| | 2018-19 | 2017-18 | -/+ | 2018-19 | 2017-18 | -/+ | 2018-19 | 2017-18 |
| APR | 158.68 | 148.34 | 10.34 | 233.59 | 221.94 | 11.65 | -74.91 | -73.60 |
| MAY | 151.48 | 139.90 | 11.58 | 219.63 | 217.66 | 1.97 | -68.15 | -77.76 |
| JUN | 160.07 | 148.90 | 11.17 | 225.79 | 221.51 | 4.28 | -65.72 | -72.61 |
| JUL | 161.51 | 147.97 | 13.54 | 224.03 | 234.18 | -10.15 | -62.52 | -86.21 |
| AUG | 155.66 | 146.75 | 8.91 | 209.18 | 231.00 | -21.82 | -53.52 | -84.25 |
| SEP | 149.79 | 145.11 | 4.68 | 192.55 | 215.17 | -22.62 | -42.76 | -70.06 |
| APR-SEP | 155.61 | 146.39 | 9.22 | 213.72 | 224.61 | -10.89 | -58.11 | -78.22 |

9. PRICE RANGE UP TO MONTH OF SEPTEMBER :

| RANGE IN % | ASSAM CTC | | DOOARS CTC | |
|------------|-----------|---------|------------|---------|
| | 2018-19 | 2017-18 | 2018-19 | 2017-18 |
| ABOVE 220 | 11.87 | 12.22 | 2.50 | 1.65 |
| 210 to 220 | 5.35 | 4.73 | 2.09 | 1.38 |
| 200 to 210 | 6.61 | 4.99 | 3.23 | 2.19 |
| 190 to 200 | 5.95 | 4.62 | 4.42 | 3.59 |
| 180 to 190 | 6.80 | 5.76 | 6.37 | 6.50 |
| 170 to 180 | 7.75 | 6.63 | 7.18 | 6.90 |
| 160 to 170 | 8.20 | 6.81 | 6.95 | 5.91 |
| 150 to 160 | 9.26 | 7.97 | 6.37 | 6.08 |
| 140 to 150 | 10.64 | 9.76 | 6.50 | 5.66 |
| 130 to 140 | 10.07 | 10.55 | 7.33 | 5.59 |
| 120 to 130 | 8.22 | 9.55 | 10.77 | 6.71 |
| 110 to 120 | 5.07 | 7.71 | 18.15 | 9.68 |
| 100 to 110 | 2.72 | 5.59 | 12.62 | 13.35 |
| BELOW 100 | 1.48 | 3.10 | 5.52 | 24.82 |

| RANGE IN % | ASSAM ORTHODOX | |
|------------|----------------|---------|
| | 2018-19 | 2017-18 |
| ABOVE 320 | 2.61 | 3.65 |
| 300 to 320 | 1.01 | 1.69 |
| 280 to 300 | 1.87 | 1.61 |
| 260 to 280 | 6.32 | 5.17 |
| 240 to 260 | 10.80 | 15.02 |
| 230 to 240 | 8.68 | 12.47 |
| 220 to 230 | 12.06 | 15.84 |
| 210 to 220 | 12.91 | 12.95 |
| 200 to 210 | 12.29 | 9.07 |
| 190 to 200 | 5.55 | 3.15 |
| 180 to 190 | 4.20 | 3.56 |
| 150 to 180 | 10.99 | 8.31 |
| 100 to 150 | 8.28 | 7.30 |
| BELOW 100 | 2.41 | 0.22 |

* Dooars = Dooars & Terai combined

10. SALE WISE AVERAGES :




11. AREA WISE EST AND BLF QUANTITY SOLD AND AVERAGES UPTO MONTH OF SEPTEMBER :

