



## 1. MARKET DESCRIPTION :

- DEMAND - GOOD.
- LEVELS FOR SELECT GOOD/BEST ASSAMS WERE AROUND LAST.
- REMAINDER EASED FOLLOWING QUALITY WITH SOME WITHDRAWALS. REPRINTED TEAS OFTEN GAINED WITH COMPETITION.
- DUST WAS IRREGULAR AND EASIER.
- WI & EXP OPERATED WITH SUPPORT FROM MAJOR PACKERS & LOCAL TRADERS.

## 2. TOTAL AUCTION WEIGHTED AVERAGE ( ` )

	2018-19			2017-18			UPTO SALE - 02		
	SALE 02	SALE 01	+/-	SALE 02	SALE 01	+/-	2018-19	2017-18	2016-17
CTC	145.81	147.69	-1.88	131.98	140.92	-8.94	158.87	152.69	151.46
DUST	140.68	148.39	-7.71	135.82	149.49	-13.67	170.35	166.04	154.79
TOTAL	144.30	147.87	-3.57	133.05	143.39	-10.34	162.45	156.77	152.52

## 3. QUANTITY OFFERED AND SOLD IN SALE -02 (IN LAKH KGS)

	OFFERED	SOLD	OUT%	S/02 2017-18	OUT% UPTO SALE NO 2		
					2018-19	2017-18	2016-17
CTC	34.17	24.92	27	30	27	29	30
DUST	14.32	10.45	27	19	19	15	21
TOTAL	48.49	35.37	27	27	25	25	28

## 4. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF &amp; ALL DUST ( ` )

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
SALE- 02/2018-19	148.20	152.42	156.73	124.14	119.83
SALE- 01/2018-19	148.86	154.18	162.48	127.27	120.97
SALE- 02/2017-18	133.49	142.20	157.67	116.86	116.28

## 5. CATEGORY WISE OFFERED &amp; SOLD PERCENTAGE - CTC LEAF &amp; ALL DUST

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
OFFERED - S-02/2018-19	50	13	20	7	10
SOLD - S-02/2018-19	48	13	17	9	13

## 6. PRICE RANGE - CTC LEAF &amp; ALL DUST (FURTHER BREAK UP ON PAGE -2)

RANGE	2018-19		UPTO SALE - 02		
	SALE - 02	SALE - 01	2018-19	2017-18	2016-17
A. % OF TEA SELLING ABOVE ` 220.00	3.5	4.2	9.6	11.0	4.6
B. % OF TEA SELLING BETWEEN ` 200 - 219.99	3.9	3.1	10.7	9.6	8.4
C. % OF TEA SELLING BETWEEN ` 180 - 199.99	7.7	8.1	13.0	10.8	11.8
D. % OF TEA SELLING BETWEEN ` 160 - 179.99	13.1	14.9	15.0	13.1	15.6
E. % OF TEA SELLING BETWEEN ` 150 - 159.99	7.5	8.4	8.5	7.8	8.7
F. % OF TEA SELLING BETWEEN ` 140 - 149.99	8.0	11.0	9.2	8.0	9.1
G. % OF TEA SELLING BETWEEN ` 130 - 139.99	12.9	17.5	9.9	8.8	10.0
H. % OF TEA SELLING BETWEEN ` 120 - 129.99	23.7	19.5	11.2	8.1	10.6
I. % OF TEA SELLING BETWEEN ` 110 - 119.99	15.9	11.2	8.1	7.3	10.3
J. % OF TEA SELLING BETWEEN ` 100 - 109.99	2.3	1.5	3.5	6.6	8.9
K. % OF TEA SELLING BELOW ` 100.00	1.4	0.5	1.4	8.9	2.0

## 7. FUTURE OFFERINGS (IN PACKAGES)

	2018-19		2017-18		+/-
	FOR	UPTO	FOR	UPTO	
KOL - S/08	127087	4803344	60718	4001350	+801994
GUW - S/04	38025	4825308	134920	4576254	+249054
SLG - S/04	118050	4117571	117274	4055967	+61604

CURRENCY RATES: 1USD \$= ` 70.43 INR, 1GBP £= ` 89.84 INR, 1EUR €= ` 81.14 INR (SOURCE IN REUTERS.COM-11th Jan'2019)

Our Website : [www.parcon-india.com](http://www.parcon-india.com)

**KOLKATA PRICE RANGE SALE 14-02**

**ASSAM ESTATE**

Price Range	2018-19	2017-18	2016-17
% OF TEA SELLING ABOVE ` 240	6.3	7.6	2.9
% OF TEA SELLING BETWEEN ` 230-239.99	3.8	5.3	1.7
% OF TEA SELLING BETWEEN ` 220-229.99	6.7	8.4	2.9
% OF TEA SELLING BETWEEN ` 210-219.99	7.5	8.6	4.9
% OF TEA SELLING BETWEEN ` 200-209.99	9.4	8.2	8.0
% OF TEA SELLING BETWEEN ` 190-199.99	7.9	6.2	7.5
% OF TEA SELLING BETWEEN ` 180-189.99	8.7	6.4	8.5
% OF TEA SELLING BETWEEN ` 170-179.99	8.6	6.3	8.4
% OF TEA SELLING BETWEEN ` 160-169.99	7.9	7.1	9.9
% OF TEA SELLING BETWEEN ` 150-159.99	7.9	6.9	10.2
% OF TEA SELLING BETWEEN ` 140-149.99	6.9	7.1	9.8
% OF TEA SELLING BETWEEN ` 130-139.99	6.7	7.5	8.9
% OF TEA SELLING BETWEEN ` 120-129.99	6.5	6.3	7.2
% OF TEA SELLING BETWEEN ` 110-119.99	3.1	4.2	5.1
% OF TEA SELLING BETWEEN ` 100-109.99	1.3	2.5	3.5
% OF TEA SELLING BELOW ` 100	0.7	1.5	0.6

**ASSAM BLF**

Price Range	2018-19	2017-18	2016-17
% OF TEA SELLING ABOVE ` 180	14.9	13.2	1.5
% OF TEA SELLING BETWEEN ` 170-179.99	7.2	6.6	1.3
% OF TEA SELLING BETWEEN ` 160-169.99	11.1	10.3	3.1
% OF TEA SELLING BETWEEN ` 150-159.99	13.5	14.0	6.1
% OF TEA SELLING BETWEEN ` 140-149.99	16.8	13.9	10.9
% OF TEA SELLING BETWEEN ` 130-139.99	14.5	12.1	16.3
% OF TEA SELLING BETWEEN ` 120-129.99	12.2	10.4	21.4
% OF TEA SELLING BETWEEN ` 110-119.99	6.1	8.8	21.4
% OF TEA SELLING BETWEEN ` 100-109.99	3.0	5.9	13.0
% OF TEA SELLING BELOW ` 100	0.7	5.0	4.9

**DOOARS/TERAI ESTATE**

Price Range	2018-19	2017-18	2016-17
% OF TEA SELLING ABOVE ` 220	1.5	1.1	0.2
% OF TEA SELLING BETWEEN ` 210-219.99	3.1	1.6	0.7
% OF TEA SELLING BETWEEN ` 200-199.99	6.9	3.9	2.3
% OF TEA SELLING BETWEEN ` 190-199.99	10.9	10.1	5.5
% OF TEA SELLING BETWEEN ` 180-189.99	15.1	18.8	10.2
% OF TEA SELLING BETWEEN ` 170-179.99	15.2	19.3	17.6
% OF TEA SELLING BETWEEN ` 160-169.99	14.2	13.0	16.3
% OF TEA SELLING BETWEEN ` 150-159.99	12.4	13.7	14.7
% OF TEA SELLING BETWEEN ` 140-149.99	9.4	7.1	13.7
% OF TEA SELLING BETWEEN ` 130-139.99	5.7	6.4	8.4
% OF TEA SELLING BETWEEN ` 120-129.99	3.6	3.1	4.9
% OF TEA SELLING BELOW ` 120	2.1	2.0	5.5

**DOOARS/TERAI BLF**

Price Range	2018-19	2017-18	2016-17
% OF TEA SELLING ABOVE ` 140	8.3	2.6	2.6
% OF TEA SELLING BETWEEN ` 135-139.99	4.8	1.0	1.6
% OF TEA SELLING BETWEEN ` 130-134.99	7.6	1.7	2.8
% OF TEA SELLING BETWEEN ` 125-129.99	10.3	2.7	4.1
% OF TEA SELLING BETWEEN ` 120-124.99	15.5	4.8	8.4
% OF TEA SELLING BETWEEN ` 115-119.99	19.0	8.1	13.3
% OF TEA SELLING BETWEEN ` 110-114.99	13.8	10.3	17.7
% OF TEA SELLING BETWEEN ` 105-109.99	10.2	11.4	22.5
% OF TEA SELLING BETWEEN ` 100-104.99	5.3	13.2	18.2
% OF TEA SELLING BETWEEN ` 95-99.99	1.7	8.6	6.2
% OF TEA SELLING BETWEEN ` 90-94.99	1.3	11.8	2.1
% OF TEA SELLING BELOW ` 90	2.3	23.9	0.4

**CACHAR/TRIPURA**

Price Range	2018-19	2017-18	2016-17
% OF TEA SELLING ABOVE ` 180	4.4	4.1	2.8
% OF TEA SELLING BETWEEN ` 170-179.99	3.4	2.2	1.5
% OF TEA SELLING BETWEEN ` 160-169.99	6.0	3.1	2.2
% OF TEA SELLING BETWEEN ` 150-159.99	10.9	7.6	4.1
% OF TEA SELLING BETWEEN ` 140-149.99	19.0	16.5	7.2
% OF TEA SELLING BETWEEN ` 130-139.99	23.3	24.6	22.2
% OF TEA SELLING BETWEEN ` 120-129.99	22.5	21.6	31.3
% OF TEA SELLING BETWEEN ` 110-119.99	7.6	10.0	18.1
% OF TEA SELLING BETWEEN ` 100-109.99	2.1	6.4	8.7
% OF TEA SELLING BELOW ` 100	0.8	3.8	2.0