

# FORBES, EWART & FIGGIS PVT. LTD., COCHIN.

Market Report

COCHIN SALE No.02 DATED: 09.01.2019 CATEGORY : LEAF

QUANTITY : ORX 1,92,500.0 Kgs CTC 42,500.00 Kgs.

## ORTHODOX LEAF

DEMAND : GOOD

MARKET: NILGIRI BROKENS AND WHOLE LEAF DEARER WITH LONGER MARGINS OF RS.5/- TO 10/- AND SOMETIMES MORE FOLLOWING QUALITY. OTHERS IRREGULAR AND LOWER AND NOTICED SOME WITHDRAWAL. FANNINGS FROM THE SAME REGION EASED IN VALUE. CLEAN BLACK WELL MADE BOLDER BROKENS AND TIPPY GRADES STRONG FEATURE APPRECIATED IN VALUE OF RS.5/- TO 10/- AND SOMETIMES MORE. WHOLE LEAF FROM THE SAME CATEGORY WITNESSED A FIRM MARKET. THE REST OF THE GRADES WAS BARELY STEADY AND IRREGULARY EASIER AND NOTICED SOME WITHDRAWAL. FANNINGS FROM THE SAME AREA SHOWED A DECLINE.

BUYING EXPORTERS TO CIS VERY ACTIVE. TUNISIAN A/C. OPERATED ON MEDIUM PATTERN VARIETIES. FANNINGS WERE ABSORBED TEA BAG A/C. AND OTHER EXPORTERS.

## CTC LEAF

DEMAND : FAIR

MARKET: GOOD LIQUORING BROKENS BARELY STEADY TO TENDING EASIER, WHILE FANNINGS WITNESSED FIRM MARKET. THE REMAINDER IRREGULAR AND LOWER AND NOTICED SOME WITHDRAWAL.

BUYING SMALLER BROKENS AND FANNINGS WERE ABSORBED BY EXPORTERS AND PATTERN UPCOUNTRY BUYERS. BROKENS WITNESSED ENQUIRY FROM UPCOUNTRY AND KERALA BUYERS.

| QUOTATIONS                 | 2019<br>Sale No.02 | 2018<br>Sale No.01 | 2018<br>Sale No.02 | 2017<br>Sale No.02 |
|----------------------------|--------------------|--------------------|--------------------|--------------------|
| Good Nilgiri Brokens       | 170.00/246.00      | 160.00/241.00      | 154.00/211.00      | 170.00/219.00      |
| Lesser Nilgiri Brokens     | 138.00/160.00      | 125.00/150.00      | 86.00/135.00       | 127.00/150.00      |
| Best Nilgiri Fannings      | 189.00             | 159.00/191.00      | 141.00/200.00      | 161.00/196.00      |
| Good Nilgiri Fannings      | 114.00/121.00      | 116.00/126.00      | 89.00/118.00       | 120.00/131.00      |
| Good Orthodox Brokens      | 130.00/226.00      | 130.00/232.00      | 134.00/200.00      | 130.00/190.00      |
| Medium Orthodox Brokens    | 110.00/130.00      | 105.00/126.00      | 96.00/131.00       | 110.00/135.00      |
| Secondary Orthodox Brokens | 100.00/109.00      | 100.00/105.00      | 85.00/90.00        | 95.00/116.00       |
| Medium Orthodox Fannings   | 106.00/120.00      | 108.00/125.00      | 77.00/93.00        | 103.00/115.00      |
| Good CTC Brokens           | 116.00/140.00      | 113.00/142.00      | 103.00/123.00      | 116.00/126.00      |
| Good CTC Fannings          | 110.00/121.00      | 106.00/120.00      | 97.00/113.00       | 110.00/117.00      |
| Medium CTC Brokens         | 87.00/102.00       | 70.00/102.00       | 70.00/94.00        | 100.00/109.00      |
| Medium CTC Fannings        | 95.00/104.00       | 95.00/104.00       | 71.00/95.00        | 102.00/109.00      |
| Plain CTC Brokens          | 85.00/92.00        | 86.00/91.00        | 69.00/79.00        | 97.00/101.00       |
| Plain CTC Fannings         | 88.00/91.00        | 89.00/93.00        | 68.00/83.00        | 98.00/104.00       |

\*Nominal.

|                    | LEAF SALE NO.02 09/01/19) | LEAF SALE NO 01 03/01/19) |
|--------------------|---------------------------|---------------------------|
| Total Qty. Offered | 2,46,232.00               | 2,24,273.00               |
| Total Qty Sold     | 2,01,342.00 (82%)         | 1,72,512.00 (77%)         |
| Total Qty. Unsold  | 44,890.00 (18%)           | 51,761.00 (23%)           |
| Average Price :    | Rs.144.53                 | Rs.144.81                 |

### FUTURE OFFERINGS - Sale No.03 dt.16.01.2019 (Kgs)

|          |             |
|----------|-------------|
| CTC Leaf | 74,334 00   |
| ORX      | 2,66,906.00 |
| TOTAL    | 3,41,240 00 |

### Crop figures (M kgs)

|             | November |       |      | Jan - Nov. |        |       |
|-------------|----------|-------|------|------------|--------|-------|
|             | 2018     | 2017  | +/-  | 2018       | 2017   | +/-   |
| Sri Lanka   | 24.7     | 24.9  | -0.2 | 277.7      | 283.7  | -6.0  |
| Malawi      | 1.4      | 2.1   | -0.7 | 44.2       | 39.9   | 4.3   |
| Bangladesh  | 8.2      | 8.3   | -0.1 | 66.7       | 67.7   | -1.0  |
| North India | 95.9     | 102.3 | -6.4 | 1058.3     | 1032.1 | 26.2  |
| South India | 19.2     | 20.9  | -1.7 | 199.4      | 218.2  | -18.8 |
| All India   | 115.1    | 123.2 | -8.1 | 1257.7     | 1250.3 | 7.4   |