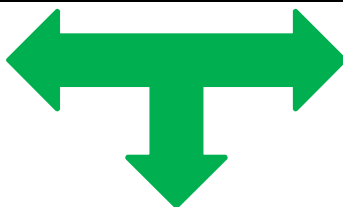


1991-2016



PARCON
INDIA PRIVATE LIMITED

25 Years



MARKET UPDATE - CTC

SALE 01

KOLKATA January 5, 2019

1. MARKET DESCRIPTION :

- DEMAND - GOOD
- SELECT BEST ASSAMS/DOOARS WERE WELL COMPETED FOR. REMAINDER EASED FOLLOWING DECLINE IN QUALITY.
- DUST MARKET WAS GENERALLY EASIER.
- WI & EXPORTERS OPERATED WITH SUPPORT FROM MAJOR PACKERS AND LOCAL DEALERS.

2. TOTAL AUCTION WEIGHTED AVERAGE (`)

	2018-19			2017-18			UPTO SALE - 01		
	SALE 01	SALE 52	+/-	SALE 01	SALE 52	+/-	2018-19	2017-18	2016-17
CTC	147.69	151.91	-4.22	140.92	148.59	-7.67	159.31	153.40	151.92
DUST	148.39	152.05	-3.66	149.49	150.58	-1.09	171.28	166.95	155.16
TOTAL	147.87	151.95	-4.08	143.39	149.10	-5.71	163.05	157.56	152.95

3. QUANTITY OFFERED AND SOLD IN SALE -01 (IN LAKH KGS)

	OFFERED	SOLD	OUT%	S/01 2017-18	OUT% UPTO SALE NO 1		
					2018-19	2017-18	2016-17
CTC	36.21	26.31	27	29	27	29	30
DUST	12.15	9.13	25	20	19	15	21
TOTAL	48.36	35.43	27	27	24	25	27

4. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF & ALL DUST (`)

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
SALE- 01/2018-19	148.86	154.18	162.48	127.27	120.97
SALE- 52/2018-19	154.45	155.24	166.76	129.43	124.78
SALE- 01/2017-18	141.63	153.75	174.51	121.88	124.20

5. CATEGORY WISE OFFERED & SOLD PERCENTAGE - CTC LEAF & ALL DUST

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
OFFERED - S-01/2018-19	55	14	18	6	7
SOLD - S-01/2018-19	52	15	17	8	8

6. PRICE RANGE - CTC LEAF & ALL DUST (FURTHER BREAK UP ON PAGE -2)

RANGE	2018-19		UPTO SALE - 01		
	SALE - 01	SALE - 52	2018-19	2017-18	2016-17
A. % OF TEA SELLING ABOVE ` 220.00	4.2	4.4	9.8	11.3	4.7
B. % OF TEA SELLING BETWEEN ` 200 - 219.99	3.1	3.1	10.9	9.9	8.5
C. % OF TEA SELLING BETWEEN ` 180 - 199.99	8.1	10.4	13.2	11.0	12.0
D. % OF TEA SELLING BETWEEN ` 160 - 179.99	14.9	17.2	15.1	13.1	15.7
E. % OF TEA SELLING BETWEEN ` 150 - 159.99	8.4	10.3	8.5	7.7	8.7
F. % OF TEA SELLING BETWEEN ` 140 - 149.99	11.0	12.0	9.2	7.9	9.1
G. % OF TEA SELLING BETWEEN ` 130 - 139.99	17.5	18.4	9.8	8.7	10.0
H. % OF TEA SELLING BETWEEN ` 120 - 129.99	19.5	16.1	10.8	8.0	10.6
I. % OF TEA SELLING BETWEEN ` 110 - 119.99	11.2	6.5	7.8	7.2	10.1
J. % OF TEA SELLING BETWEEN ` 100 - 109.99	1.5	1.5	3.5	6.5	8.7
K. % OF TEA SELLING BELOW ` 100.00	0.5	0.1	1.4	8.6	1.9

7. FUTURE OFFERINGS (IN PACKAGES)

	2018-19		2017-18		+/-
	FOR	UPTO	FOR	UPTO	UPTO
KOL - S/08	127087	4803344	60718	4001350	+801994
GUW - S/03	77014	4787283	133387	4441334	+345949
SLG - S/04	118050	4117571	117274	4055967	+61604

CURRENCY RATES: 1USD \$= ` 69.64 INR, 1GBP £= ` 79.41 INR, 1EUR €= ` 88.22 INR (SOURCE IN REUTERS.COM-05th Jan'2019)

Our Website : www.parcon-india.com

KOLKATA PRICE RANGE SALE 14-01

ASSAM ESTATE

Price Range	2018-19	2017-18	2016-17
% OF TEA SELLING ABOVE ` 240	6.4	7.7	3.0
% OF TEA SELLING BETWEEN ` 230-239.99	3.9	5.4	1.7
% OF TEA SELLING BETWEEN ` 220-229.99	6.9	8.5	2.9
% OF TEA SELLING BETWEEN ` 210-219.99	7.6	8.8	5.0
% OF TEA SELLING BETWEEN ` 200-209.99	9.7	8.4	8.2
% OF TEA SELLING BETWEEN ` 190-199.99	8.1	6.3	7.6
% OF TEA SELLING BETWEEN ` 180-189.99	8.8	6.5	8.6
% OF TEA SELLING BETWEEN ` 170-179.99	8.6	6.3	8.4
% OF TEA SELLING BETWEEN ` 160-169.99	7.9	7.0	10.0
% OF TEA SELLING BETWEEN ` 150-159.99	7.9	6.8	10.2
% OF TEA SELLING BETWEEN ` 140-149.99	6.8	7.0	9.7
% OF TEA SELLING BETWEEN ` 130-139.99	6.4	7.3	8.8
% OF TEA SELLING BETWEEN ` 120-129.99	6.1	6.2	7.0
% OF TEA SELLING BETWEEN ` 110-119.99	3.0	4.1	5.0
% OF TEA SELLING BETWEEN ` 100-109.99	1.3	2.4	3.4
% OF TEA SELLING BELOW ` 100	0.7	1.3	0.6

ASSAM BLF

Price Range	2018-19	2017-18	2016-17
% OF TEA SELLING ABOVE ` 180	15.2	13.5	1.6
% OF TEA SELLING BETWEEN ` 170-179.99	7.4	6.6	1.3
% OF TEA SELLING BETWEEN ` 160-169.99	11.2	10.4	3.2
% OF TEA SELLING BETWEEN ` 150-159.99	13.6	14.1	6.2
% OF TEA SELLING BETWEEN ` 140-149.99	17.1	13.9	11.0
% OF TEA SELLING BETWEEN ` 130-139.99	14.5	12.1	16.5
% OF TEA SELLING BETWEEN ` 120-129.99	11.8	10.3	21.5
% OF TEA SELLING BETWEEN ` 110-119.99	5.7	8.6	21.2
% OF TEA SELLING BETWEEN ` 100-109.99	2.9	5.7	12.7
% OF TEA SELLING BELOW ` 100	0.6	4.8	4.9

DOOARS/TERAI ESTATE

Price Range	2018-19	2017-18	2016-17
% OF TEA SELLING ABOVE ` 220	1.5	1.1	0.2
% OF TEA SELLING BETWEEN ` 210-219.99	3.2	1.6	0.7
% OF TEA SELLING BETWEEN ` 200-199.99	7.0	4.0	2.4
% OF TEA SELLING BETWEEN ` 190-199.99	11.0	10.3	5.6
% OF TEA SELLING BETWEEN ` 180-189.99	15.5	19.1	10.2
% OF TEA SELLING BETWEEN ` 170-179.99	15.3	19.4	17.7
% OF TEA SELLING BETWEEN ` 160-169.99	14.3	13.2	16.3
% OF TEA SELLING BETWEEN ` 150-159.99	12.6	13.8	14.6
% OF TEA SELLING BETWEEN ` 140-149.99	9.3	6.9	13.6
% OF TEA SELLING BETWEEN ` 130-139.99	5.4	6.1	8.4
% OF TEA SELLING BETWEEN ` 120-129.99	3.1	2.8	4.8
% OF TEA SELLING BELOW ` 120	1.9	1.6	5.5

DOOARS/TERAI BLF

Price Range	2018-19	2017-18	2016-17
% OF TEA SELLING ABOVE ` 140	8.5	2.6	2.7
% OF TEA SELLING BETWEEN ` 135-139.99	4.9	0.9	1.6
% OF TEA SELLING BETWEEN ` 130-134.99	7.7	1.6	2.8
% OF TEA SELLING BETWEEN ` 125-129.99	10.2	2.6	4.2
% OF TEA SELLING BETWEEN ` 120-124.99	15.1	4.9	8.5
% OF TEA SELLING BETWEEN ` 115-119.99	18.2	8.0	13.3
% OF TEA SELLING BETWEEN ` 110-114.99	14.0	10.4	17.8
% OF TEA SELLING BETWEEN ` 105-109.99	10.5	11.6	22.3
% OF TEA SELLING BETWEEN ` 100-104.99	5.4	13.4	18.1
% OF TEA SELLING BETWEEN ` 95-99.99	1.8	8.3	6.2
% OF TEA SELLING BETWEEN ` 90-94.99	1.4	11.7	2.1
% OF TEA SELLING BELOW ` 90	2.4	24.0	0.4

CACHAR/TRIPURA

Price Range	2018-19	2017-18	2016-17
% OF TEA SELLING ABOVE ` 180	4.4	4.1	2.9
% OF TEA SELLING BETWEEN ` 170-179.99	3.4	2.2	1.5
% OF TEA SELLING BETWEEN ` 160-169.99	6.1	3.0	2.2
% OF TEA SELLING BETWEEN ` 150-159.99	11.1	7.7	4.1
% OF TEA SELLING BETWEEN ` 140-149.99	19.4	16.6	7.3
% OF TEA SELLING BETWEEN ` 130-139.99	23.4	24.8	22.4
% OF TEA SELLING BETWEEN ` 120-129.99	22.0	21.7	31.7
% OF TEA SELLING BETWEEN ` 110-119.99	7.3	9.9	17.7
% OF TEA SELLING BETWEEN ` 100-109.99	2.1	6.2	8.5
% OF TEA SELLING BELOW ` 100	0.8	3.8	1.9