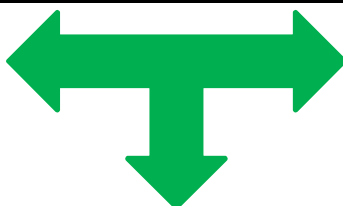


1991-2016



PARCON
INDIA PRIVATE LIMITED

25 Years



MARKET UPDATE - CTC

SALE 52

KOLKATA December 29, 2018

1. MARKET DESCRIPTION :

- DEMAND - FAIR.
- SELECT BEST ASSAMS & DOOARS WERE IRREGULAR AROUND LAST.
- REMAINDER EASED FOLLOWING DROP IN QUALITY & WITNESSED SOME WITHDRAWALS.
- ALL SORTS OF DUST TENDED EASIER.
- WI & EXPORTERS OPERATED WITH SUPPORT FROM MAJOR BLENDERS & LOCAL DEALERS.

2. TOTAL AUCTION WEIGHTED AVERAGE (`)

	2018-19			2017-18			UPTO SALE - 52		
	SALE 52	SALE 51	+/-	SALE 52	SALE 51	+/-	2018	2017	2016
CTC	151.91	153.91	-2.00	148.59	145.18	3.41	159.74	153.80	152.24
DUST	152.05	155.58	-3.53	150.58	154.65	-4.07	171.93	167.46	155.67
TOTAL	151.95	154.38	-2.43	149.10	147.62	1.48	163.57	158.00	153.33

3. QUANTITY OFFERED AND SOLD IN SALE -52 (IN LAKH KGS)

	OFFERED	SOLD	OUT%	S/52 - 2017	OUT% UPTO SALE NO 52		
					2018	2017	2016
CTC	37.14	25.64	31	30	27	29	30
DUST	12.99	9.19	29	19	19	15	21
TOTAL	50.13	34.83	31	27	24	25	27

4. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF & ALL DUST (`)

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
SALE- 52/2018	154.45	155.24	166.76	129.43	124.78
SALE- 51/2018	157.14	155.26	169.10	130.67	129.23
SALE- 52/2017	152.00	159.43	173.93	124.33	127.83

5. CATEGORY WISE OFFERED & SOLD PERCENTAGE - CTC LEAF & ALL DUST

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
OFFERED - S-52/2018	55	13	19	6	7
SOLD - S-52/2018	52	13	17	8	9

6. PRICE RANGE - CTC LEAF & ALL DUST (FURTHER BREAK UP ON PAGE -2)

RANGE	2018		UPTO SALE - 50		
	SALE - 52	SALE - 51	2018	2017	2016
A. % OF TEA SELLING ABOVE ` 220.00	4.4	4.5	10.0	11.5	4.8
B. % OF TEA SELLING BETWEEN ` 200 - 219.99	3.1	6.8	11.2	10.0	8.7
C. % OF TEA SELLING BETWEEN ` 180 - 199.99	10.4	10.8	13.3	11.1	12.2
D. % OF TEA SELLING BETWEEN ` 160 - 179.99	17.2	15.0	15.1	13.1	15.8
E. % OF TEA SELLING BETWEEN ` 150 - 159.99	10.3	9.7	8.5	7.7	8.7
F. % OF TEA SELLING BETWEEN ` 140 - 149.99	12.0	12.5	9.2	7.9	9.1
G. % OF TEA SELLING BETWEEN ` 130 - 139.99	18.4	17.0	9.5	8.6	9.9
H. % OF TEA SELLING BETWEEN ` 120 - 129.99	16.1	19.6	10.5	7.9	10.6
I. % OF TEA SELLING BETWEEN ` 110 - 119.99	6.5	3.2	7.7	7.1	9.9
J. % OF TEA SELLING BETWEEN ` 100 - 109.99	1.5	0.8	3.6	6.5	8.4
K. % OF TEA SELLING BELOW ` 100.00	0.1	0.2	1.4	8.5	1.9

7. FUTURE OFFERINGS (IN PACKAGES)

	2018-19		2017-18		+/-
	FOR	UPTO	FOR	UPTO	
KOL - S/7	127087	4676257	60718	3940632	+735625
GUW - S/2	119610	4710269	159854	4307947	+402322
SLG - S/3	119268	3999521	117435	3938693	+60828

CURRENCY RATES: 1USD \$= ` 69.91 INR, 1GBP £= ` 88.83 INR, 1EUR €= ` 79.95 INR (SOURCE IN REUTERS.COM-29th Dec'2018)

Our Website : www.parcon-india.com

KOLKATA PRICE RANGE SALE 14-52

ASSAM ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 240	6.5	7.8	3.0
% OF TEA SELLING BETWEEN ` 230-239.99	4.0	5.5	1.7
% OF TEA SELLING BETWEEN ` 220-229.99	7.1	8.7	2.9
% OF TEA SELLING BETWEEN ` 210-219.99	7.8	8.9	5.1
% OF TEA SELLING BETWEEN ` 200-209.99	9.9	8.5	8.3
% OF TEA SELLING BETWEEN ` 190-199.99	8.2	6.4	7.7
% OF TEA SELLING BETWEEN ` 180-189.99	8.9	6.6	8.7
% OF TEA SELLING BETWEEN ` 170-179.99	8.6	6.3	8.5
% OF TEA SELLING BETWEEN ` 160-169.99	7.8	6.9	10.0
% OF TEA SELLING BETWEEN ` 150-159.99	7.8	6.7	10.2
% OF TEA SELLING BETWEEN ` 140-149.99	6.6	6.9	9.7
% OF TEA SELLING BETWEEN ` 130-139.99	6.2	7.3	8.6
% OF TEA SELLING BETWEEN ` 120-129.99	5.8	6.1	6.9
% OF TEA SELLING BETWEEN ` 110-119.99	2.9	3.9	4.8
% OF TEA SELLING BETWEEN ` 100-109.99	1.3	2.3	3.1
% OF TEA SELLING BELOW ` 100	0.7	1.2	0.6

ASSAM BLF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 180	15.6	13.7	1.6
% OF TEA SELLING BETWEEN ` 170-179.99	7.6	6.7	1.3
% OF TEA SELLING BETWEEN ` 160-169.99	11.4	10.4	3.2
% OF TEA SELLING BETWEEN ` 150-159.99	13.8	14.1	6.3
% OF TEA SELLING BETWEEN ` 140-149.99	17.1	13.8	11.1
% OF TEA SELLING BETWEEN ` 130-139.99	14.1	12.0	16.5
% OF TEA SELLING BETWEEN ` 120-129.99	11.4	10.3	21.8
% OF TEA SELLING BETWEEN ` 110-119.99	5.5	8.7	21.1
% OF TEA SELLING BETWEEN ` 100-109.99	2.9	5.7	12.3
% OF TEA SELLING BELOW ` 100	0.6	4.8	4.7

DOOARS/TERAI ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 220	1.5	1.2	0.2
% OF TEA SELLING BETWEEN ` 210-219.99	3.2	1.6	0.7
% OF TEA SELLING BETWEEN ` 200-199.99	7.1	4.0	2.4
% OF TEA SELLING BETWEEN ` 190-199.99	11.1	10.4	5.7
% OF TEA SELLING BETWEEN ` 180-189.99	15.4	19.4	10.0
% OF TEA SELLING BETWEEN ` 170-179.99	15.3	19.6	17.9
% OF TEA SELLING BETWEEN ` 160-169.99	14.4	12.9	16.4
% OF TEA SELLING BETWEEN ` 150-159.99	12.6	13.8	14.6
% OF TEA SELLING BETWEEN ` 140-149.99	9.0	6.8	13.6
% OF TEA SELLING BETWEEN ` 130-139.99	5.3	6.0	8.2
% OF TEA SELLING BETWEEN ` 120-129.99	3.1	2.8	4.7
% OF TEA SELLING BELOW ` 120	2.0	1.5	5.4

DOOARS/TERAI BLF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 140	8.7	2.5	2.8
% OF TEA SELLING BETWEEN ` 135-139.99	4.9	0.9	1.7
% OF TEA SELLING BETWEEN ` 130-134.99	7.5	1.6	2.9
% OF TEA SELLING BETWEEN ` 125-129.99	9.7	2.6	4.2
% OF TEA SELLING BETWEEN ` 120-124.99	15.0	4.6	8.5
% OF TEA SELLING BETWEEN ` 115-119.99	17.7	8.0	13.0
% OF TEA SELLING BETWEEN ` 110-114.99	14.3	10.6	17.8
% OF TEA SELLING BETWEEN ` 105-109.99	10.9	11.7	22.0
% OF TEA SELLING BETWEEN ` 100-104.99	5.6	13.6	18.3
% OF TEA SELLING BETWEEN ` 95-99.99	1.8	8.4	6.4
% OF TEA SELLING BETWEEN ` 90-94.99	1.4	11.6	2.1
% OF TEA SELLING BELOW ` 90	2.5	24.0	0.4

CACHAR/TRIPURA

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 180	4.4	4.2	3.0
% OF TEA SELLING BETWEEN ` 170-179.99	3.5	2.1	1.5
% OF TEA SELLING BETWEEN ` 160-169.99	6.2	3.0	2.2
% OF TEA SELLING BETWEEN ` 150-159.99	11.4	7.6	4.0
% OF TEA SELLING BETWEEN ` 140-149.99	19.8	16.4	7.4
% OF TEA SELLING BETWEEN ` 130-139.99	22.9	25.0	23.0
% OF TEA SELLING BETWEEN ` 120-129.99	21.9	21.8	32.2
% OF TEA SELLING BETWEEN ` 110-119.99	7.1	9.8	17.2
% OF TEA SELLING BETWEEN ` 100-109.99	2.0	6.3	7.7
% OF TEA SELLING BELOW ` 100	0.8	3.8	1.8