


1. MARKET DESCRIPTION

- > GOOD DEMAND.
- > THE SALE WITNESSED A DROP IN QUALITY. TEAS WERE HOWEVER WELL RECEIVED THOUGH AT EASIER RATES. THE COMMON AND PLAINER SORTS SAW BETTER MOVEMENT COMPARED WITH THE REST.
- > LEAF AND DUST MARKETS FOLLOWED A SIMILAR TREND.
- > ALL SECTIONS OF BUYERS OPERATED.

2. TOTAL AUCTION AVERAGE (₹)

	2018/2019			2017/2018			UPTO SALE 51		
	SALE 51	SALE 50	+/-	SALE 51	SALE 50	+/-	2018-2019	2017-2018	2016-2017
LEAF	143.28	147.78	-4.50	132.30	128.78	+3.52	143.20	130.65	133.15
DUST	142.45	144.52	-2.07	137.23	134.93	+2.30	141.54	131.75	127.18
TOTAL	143.20	147.46	-4.26	132.79	129.38	+3.41	143.01	130.78	132.41

3. A. QUANTITY OFFERED & SOLD IN SALE 51 (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT%	OUT% UPTO SALE 51		
				IN SALE 51 LAST YEAR	2018-2019	2017-2018	2016-2017
LEAF	36.97	29.78	19%	14%	20%	24%	28%
DUST	3.67	3.11	15%	11%	14%	15%	26%
TOTAL	40.64	32.89	19%	13%	19%	23%	27%

B. CATEGORY WISE WEIGHTED AVERAGE (₹)

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/51/2018-19	143.61	152.02	147.91	128.56	127.77
S/50/2018-19	148.40	155.99	149.81	130.45	128.29
S/51/2017-18	133.47	147.42	145.97	112.35	123.34

C. CATEGORY WISE OFFERED & SOLD PERCENTAGE

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
OFFERED - S/51	64.16%	16.56%	6.69%	10.25%	2.34%
SOLD - S/51	63.00%	16.39%	6.89%	11.15%	2.57%

4. PRICE RANGE

PRICE RANGE - LEAF & DUST	2018-2019		UPTO SALE 51		
	SALE 51	SALE 50	2018/19	2017/18	2016/17
A. % OF TEA SELLING ABOVE ₹ 220.00	3.17	4.02	2.97	1.70	0.55
B. % OF TEA SELLING BETWEEN ₹ 200.00 – 219.99	2.87	2.74	4.61	3.33	2.79
C. % OF TEA SELLING BETWEEN ₹ 180.00 – 199.99	7.67	9.20	9.45	8.73	7.35
D. % OF TEA SELLING BETWEEN ₹ 160.00 – 179.99	14.18	16.76	14.71	12.71	12.01
E. % OF TEA SELLING BETWEEN ₹ 140.00 – 159.99	15.51	15.24	14.47	13.56	12.85
F. % OF TEA SELLING BETWEEN ₹ 120.00 – 139.99	31.40	34.18	21.61	14.48	19.79
G. % OF TEA SELLING BETWEEN ₹ 100.00 – 119.99	25.07	17.79	28.37	20.09	34.88
H. % OF TEA SELLING BETWEEN ₹ 90.00 – 99.99	0.13	0.07	2.16	9.90	8.96
I. % OF TEA SELLING BELOW ₹ 90.00	0.00	0.00	1.65	15.50	0.82

5. FUTURE OFFERINGS - CTC :

(In Pkgs.)

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
SILIGURI	2	119931	15.11.2018	117644	25.11.2017
KOLKATA	2	138568	19.12.2018	128331	20.12.2017
GUWAHATI	1	112865	12.12.2018	155546	08.12.2017

6. OTHER INFORMATION :
A. CROP FIGURES :

(Quantity in m.kgs)

	NOVEMBER 2018	NOVEMBER 2017	+/-	JAN TO NOV 2018	JAN TO NOV 2017	+/-
MALAWI	1.4	2.1	-0.7	44.2	39.9	+4.3

Source – Van Rees

B. CURRENCY RATE :
1 US \$ = ₹70.01 INR, 1 Euro € = ₹80.01 INR, 1 U.K. £ = ₹88.42 INR – SOURCE– in.reuters.com – 21ST December 2018.