

**1. MARKET DESCRIPTION :**

- DEMAND - GOOD
- LEVELS - GOOD/BEST ASSAMS WERE IRREGULAR AND EASIER FOLLOWING QUALITY. BETTER/MEDIUM SAW SOME WITHDRAWALS. DOOARS EASED WITH QUALITY
- DUST MARKET WAS IRREGULAR AND LOWER.
- WI & EXPORTERS OPERATED, WITH SUPPORT FROM HUL

2. TOTAL AUCTION WEIGHTED AVERAGE (`)

	2018-19			2017-18			UPTO SALE - 51		
	SALE 51	SALE 50	+/-	SALE 51	SALE 50	+/-	2018	2017	2016
CTC	153.91	154.31	-0.40	145.18	151.24	-6.06	160.03	154.00	152.24
DUST	155.58	159.79	-4.21	154.65	165.52	-10.87	172.50	168.09	155.67
TOTAL	154.38	155.75	-1.37	147.62	155.57	-7.95	163.98	158.33	153.33

3. QUANTITY OFFERED AND SOLD IN SALE -51 (IN LAKH KGS)

	OFFERED	SOLD	OUT%	S/51 - 2017	OUT% UPTO SALE NO 51		
					2018	2017	2016
CTC	37.36	26.52	29	26	27	29	30
DUST	13.94	10.22	27	20	18	15	21
TOTAL	51.30	36.74	28	25	24	25	27

4. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF & ALL DUST (`)

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
SALE- 51/2018	157.14	155.26	169.10	130.67	129.23
SALE- 50/2018	156.48	159.30	173.58	132.96	131.56
SALE- 51/2017	145.84	157.03	180.91	126.82	130.13

5. CATEGORY WISE OFFERED & SOLD PERCENTAGE - CTC LEAF & ALL DUST

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
OFFERED - S-51/2018	53	13	21	6	7
SOLD - S-51/2018	52	13	18	8	9

6. PRICE RANGE - CTC LEAF & ALL DUST (FURTHER BREAK UP ON PAGE -2)

RANGE	2018		UPTO SALE - 50		
	SALE - 51	SALE - 50	2018	2017	2016
A. % OF TEA SELLING ABOVE ` 220.00	4.5	4.8	10.2	11.7	4.8
B. % OF TEA SELLING BETWEEN ` 200 - 219.99	6.8	7.4	11.5	10.2	8.7
C. % OF TEA SELLING BETWEEN ` 180 - 199.99	10.8	10.3	13.4	11.2	12.2
D. % OF TEA SELLING BETWEEN ` 160 - 179.99	15.0	14.0	15.0	13.0	15.8
E. % OF TEA SELLING BETWEEN ` 150 - 159.99	9.7	10.2	8.5	7.6	8.7
F. % OF TEA SELLING BETWEEN ` 140 - 149.99	12.5	14.1	9.1	7.8	9.1
G. % OF TEA SELLING BETWEEN ` 130 - 139.99	17.0	22.1	9.2	8.6	9.9
H. % OF TEA SELLING BETWEEN ` 120 - 129.99	19.6	13.4	10.3	7.9	10.6
I. % OF TEA SELLING BETWEEN ` 110 - 119.99	3.2	2.6	7.7	7.1	9.9
J. % OF TEA SELLING BETWEEN ` 100 - 109.99	0.8	1.0	3.6	6.6	8.4
K. % OF TEA SELLING BELOW ` 100.00	0.2	0.1	1.4	8.5	1.9

7. FUTURE OFFERINGS (IN PACKAGES)

	2018-19		2017-18		+/-
	FOR	UPTO	FOR	UPTO	UPTO
KOL - S/06	130143	4549170	80988	3879914	+669256
GUW - S/1	112865	4590659	155546	4148093	+442566
SLG - S/2	119931	3880253	117644	3821258	+58995

CURRENCY RATES: 1USD \$= ` 70.14 INR, 1GBP £= ` 88.70 INR, 1EUR €= ` 80.02 INR (SOURCE IN REUTERS.COM-21st Dec'2018)

Our Website : www.parcon-india.com

KOLKATA PRICE RANGE SALE 14-51

ASSAM ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 240	6.6	7.9	3.0
% OF TEA SELLING BETWEEN ` 230-239.99	4.0	5.6	1.7
% OF TEA SELLING BETWEEN ` 220-229.99	7.3	9.0	2.9
% OF TEA SELLING BETWEEN ` 210-219.99	8.0	9.0	5.1
% OF TEA SELLING BETWEEN ` 200-209.99	10.2	8.6	8.3
% OF TEA SELLING BETWEEN ` 190-199.99	8.3	6.4	7.7
% OF TEA SELLING BETWEEN ` 180-189.99	8.9	6.6	8.7
% OF TEA SELLING BETWEEN ` 170-179.99	8.5	6.3	8.5
% OF TEA SELLING BETWEEN ` 160-169.99	7.6	6.8	10.0
% OF TEA SELLING BETWEEN ` 150-159.99	7.6	6.6	10.2
% OF TEA SELLING BETWEEN ` 140-149.99	6.4	6.8	9.7
% OF TEA SELLING BETWEEN ` 130-139.99	5.9	7.1	8.6
% OF TEA SELLING BETWEEN ` 120-129.99	5.7	6.1	6.9
% OF TEA SELLING BETWEEN ` 110-119.99	2.9	3.8	4.8
% OF TEA SELLING BETWEEN ` 100-109.99	1.3	2.2	3.1
% OF TEA SELLING BELOW ` 100	0.7	1.1	0.6

ASSAM BLF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 180	16.0	13.8	1.6
% OF TEA SELLING BETWEEN ` 170-179.99	7.7	6.8	1.3
% OF TEA SELLING BETWEEN ` 160-169.99	11.5	10.4	3.2
% OF TEA SELLING BETWEEN ` 150-159.99	13.8	14.0	6.3
% OF TEA SELLING BETWEEN ` 140-149.99	17.2	13.8	11.1
% OF TEA SELLING BETWEEN ` 130-139.99	13.6	12.0	16.5
% OF TEA SELLING BETWEEN ` 120-129.99	11.2	10.3	21.8
% OF TEA SELLING BETWEEN ` 110-119.99	5.4	8.7	21.1
% OF TEA SELLING BETWEEN ` 100-109.99	2.9	5.6	12.3
% OF TEA SELLING BELOW ` 100	0.6	4.7	4.7

DOOARS/TERAI ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 220	1.5	1.2	0.2
% OF TEA SELLING BETWEEN ` 210-219.99	3.2	1.7	0.7
% OF TEA SELLING BETWEEN ` 200-199.99	7.2	4.1	2.4
% OF TEA SELLING BETWEEN ` 190-199.99	11.0	10.4	5.7
% OF TEA SELLING BETWEEN ` 180-189.99	15.7	19.7	10.0
% OF TEA SELLING BETWEEN ` 170-179.99	15.1	19.7	17.9
% OF TEA SELLING BETWEEN ` 160-169.99	14.5	12.8	16.4
% OF TEA SELLING BETWEEN ` 150-159.99	12.5	13.7	14.6
% OF TEA SELLING BETWEEN ` 140-149.99	9.0	6.7	13.6
% OF TEA SELLING BETWEEN ` 130-139.99	5.2	5.8	8.2
% OF TEA SELLING BETWEEN ` 120-129.99	3.1	2.8	4.7
% OF TEA SELLING BELOW ` 120	2.0	1.5	5.4

DOOARS/TERAI BLF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 140	8.9	2.5	2.8
% OF TEA SELLING BETWEEN ` 135-139.99	4.7	0.8	1.7
% OF TEA SELLING BETWEEN ` 130-134.99	7.2	1.5	2.9
% OF TEA SELLING BETWEEN ` 125-129.99	9.5	2.5	4.2
% OF TEA SELLING BETWEEN ` 120-124.99	14.7	4.6	8.5
% OF TEA SELLING BETWEEN ` 115-119.99	17.7	7.9	13.0
% OF TEA SELLING BETWEEN ` 110-114.99	14.6	10.7	17.8
% OF TEA SELLING BETWEEN ` 105-109.99	11.1	11.9	22.0
% OF TEA SELLING BETWEEN ` 100-104.99	5.7	13.8	18.3
% OF TEA SELLING BETWEEN ` 95-99.99	1.9	8.5	6.4
% OF TEA SELLING BETWEEN ` 90-94.99	1.5	11.5	2.1
% OF TEA SELLING BELOW ` 90	2.5	23.8	0.4

CACHAR/TRIPURA

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 180	4.4	4.2	3.0
% OF TEA SELLING BETWEEN ` 170-179.99	3.5	2.2	1.5
% OF TEA SELLING BETWEEN ` 160-169.99	6.4	3.1	2.2
% OF TEA SELLING BETWEEN ` 150-159.99	11.7	7.3	4.0
% OF TEA SELLING BETWEEN ` 140-149.99	19.9	16.4	7.4
% OF TEA SELLING BETWEEN ` 130-139.99	22.4	25.4	23.0
% OF TEA SELLING BETWEEN ` 120-129.99	21.8	21.7	32.2
% OF TEA SELLING BETWEEN ` 110-119.99	7.2	9.7	17.2
% OF TEA SELLING BETWEEN ` 100-109.99	2.0	6.2	7.7
% OF TEA SELLING BELOW ` 100	0.8	3.8	1.8