

**1. MARKET DESCRIPTION :**

- GOOD DEMAND
- LIQUORING ASSAMS, DOOARS AND PLAINER SORTS WERE AROUND LAST.
- BETTER MEDIUM/MEDIUM ASSAMS TENDED EASIER IN LINE WITH QUALITY.
- LEVELS FOR DUST EASED.
- ALL SECTIONS OPERATED.

**2. TOTAL AUCTION WEIGHTED AVERAGE ( ` )**

	2018-19			2017-18			UPTO SALE - 50		
	SALE 50	SALE 49	+/-	SALE 50	SALE 49	+/-	2018	2017	2016
CTC	154.31	156.47	-2.16	151.24	153.85	-2.61	160.29	154.40	152.48
DUST	159.79	164.83	-5.04	165.52	169.63	-4.11	173.07	168.56	156.08
TOTAL	155.75	159.12	-3.37	155.57	157.88	-2.31	164.35	158.79	153.63

**3. QUANTITY OFFERED AND SOLD IN SALE -50 (IN LAKH KGS)**

	OFFERED	SOLD	OUT%	S/50 - 2017	OUT% UPTO SALE NO 50		
					2018	2017	2016
CTC	32.97	25.24	23	28	26	29	30
DUST	11.95	8.97	25	15	18	15	21
TOTAL	44.93	34.21	24	24	24	25	27

**4. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF & ALL DUST ( ` )**

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
SALE- 50/2018	156.48	159.30	173.58	132.96	131.56
SALE- 49/2018	159.56	157.56	180.74	131.48	135.37
SALE- 50/2017	152.13	158.77	187.13	130.00	136.30

**5. CATEGORY WISE OFFERED & SOLD PERCENTAGE - CTC LEAF & ALL DUST**

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
OFFERED - S-50/2018	53	13	19	7	8
SOLD - S-50/2018	51	14	18	8	9

**6. PRICE RANGE - CTC LEAF & ALL DUST (FURTHER BREAK UP ON PAGE -2)**

RANGE	2018		UPTO SALE - 50		
	SALE - 50	SALE - 49	2018	2017	2016
A. % OF TEA SELLING ABOVE ` 220.00	4.8	6.4	10.4	12.0	4.9
B. % OF TEA SELLING BETWEEN ` 200 - 219.99	7.4	7.8	11.7	10.3	8.8
C. % OF TEA SELLING BETWEEN ` 180 - 199.99	10.3	10.4	13.5	11.3	12.3
D. % OF TEA SELLING BETWEEN ` 160 - 179.99	14.0	16.8	15.0	12.9	15.9
E. % OF TEA SELLING BETWEEN ` 150 - 159.99	10.2	12.4	8.4	7.4	8.7
F. % OF TEA SELLING BETWEEN ` 140 - 149.99	14.1	15.8	9.0	7.7	9.0
G. % OF TEA SELLING BETWEEN ` 130 - 139.99	22.1	13.9	8.9	8.6	9.9
H. % OF TEA SELLING BETWEEN ` 120 - 129.99	13.4	12.2	9.9	7.8	10.5
I. % OF TEA SELLING BETWEEN ` 110 - 119.99	2.6	3.0	7.9	7.0	9.8
J. % OF TEA SELLING BETWEEN ` 100 - 109.99	1.0	1.3	3.7	6.5	8.3
K. % OF TEA SELLING BELOW ` 100.00	0.1	0.2	1.5	8.5	2.0

**7. FUTURE OFFERINGS (IN PACKAGES)**

	2018-19		2017-18		+/-
	FOR	UPTO	FOR	UPTO	UPTO
KOL - S/04	121311	4290191	112165	3798926	+491265
GUW - S/52	176152	4477794	155955	3992547	+485247
SLG - S/1	119776	3760322	117361	3703614	+56708

**KOLKATA PRICE RANGE SALE 14-50**

**ASSAM ESTATE**

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 240	6.8	8.1	3.1
% OF TEA SELLING BETWEEN ` 230-239.99	4.2	5.7	1.8
% OF TEA SELLING BETWEEN ` 220-229.99	7.4	9.2	2.9
% OF TEA SELLING BETWEEN ` 210-219.99	8.2	9.2	5.1
% OF TEA SELLING BETWEEN ` 200-209.99	10.4	8.7	8.4
% OF TEA SELLING BETWEEN ` 190-199.99	8.3	6.5	7.9
% OF TEA SELLING BETWEEN ` 180-189.99	8.9	6.6	8.9
% OF TEA SELLING BETWEEN ` 170-179.99	8.4	6.1	8.5
% OF TEA SELLING BETWEEN ` 160-169.99	7.5	6.7	10.1
% OF TEA SELLING BETWEEN ` 150-159.99	7.4	6.4	10.1
% OF TEA SELLING BETWEEN ` 140-149.99	6.2	6.7	9.6
% OF TEA SELLING BETWEEN ` 130-139.99	5.7	7.1	8.6
% OF TEA SELLING BETWEEN ` 120-129.99	5.5	6.0	6.7
% OF TEA SELLING BETWEEN ` 110-119.99	2.9	3.7	4.7
% OF TEA SELLING BETWEEN ` 100-109.99	1.3	2.1	3.0
% OF TEA SELLING BELOW ` 100	0.7	1.1	0.6

**ASSAM BLF**

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 180	16.4	14.1	1.6
% OF TEA SELLING BETWEEN ` 170-179.99	8.0	6.8	1.4
% OF TEA SELLING BETWEEN ` 160-169.99	11.8	10.6	3.3
% OF TEA SELLING BETWEEN ` 150-159.99	13.9	13.8	6.3
% OF TEA SELLING BETWEEN ` 140-149.99	17.2	13.6	11.2
% OF TEA SELLING BETWEEN ` 130-139.99	13.2	12.0	16.8
% OF TEA SELLING BETWEEN ` 120-129.99	10.7	10.3	21.8
% OF TEA SELLING BETWEEN ` 110-119.99	5.4	8.6	20.7
% OF TEA SELLING BETWEEN ` 100-109.99	2.9	5.5	12.2
% OF TEA SELLING BELOW ` 100	0.6	4.7	4.9

**DOOARS/TERAI ESTATE**

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 220	1.5	1.3	0.2
% OF TEA SELLING BETWEEN ` 210-219.99	3.2	1.7	0.7
% OF TEA SELLING BETWEEN ` 200-199.99	7.1	4.1	2.4
% OF TEA SELLING BETWEEN ` 190-199.99	11.2	10.6	5.5
% OF TEA SELLING BETWEEN ` 180-189.99	15.9	19.9	10.1
% OF TEA SELLING BETWEEN ` 170-179.99	15.1	19.9	18.1
% OF TEA SELLING BETWEEN ` 160-169.99	14.5	12.5	16.6
% OF TEA SELLING BETWEEN ` 150-159.99	12.5	13.5	14.5
% OF TEA SELLING BETWEEN ` 140-149.99	8.9	6.6	13.4
% OF TEA SELLING BETWEEN ` 130-139.99	5.1	5.7	8.2
% OF TEA SELLING BETWEEN ` 120-129.99	2.9	2.7	4.7
% OF TEA SELLING BELOW ` 120	2.0	1.5	5.4

**DOOARS/TERAI BLF**

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 140	9.1	2.5	2.9
% OF TEA SELLING BETWEEN ` 135-139.99	4.5	0.8	1.7
% OF TEA SELLING BETWEEN ` 130-134.99	6.7	1.5	2.9
% OF TEA SELLING BETWEEN ` 125-129.99	8.9	2.4	4.3
% OF TEA SELLING BETWEEN ` 120-124.99	14.2	4.5	8.4
% OF TEA SELLING BETWEEN ` 115-119.99	18.1	7.9	12.9
% OF TEA SELLING BETWEEN ` 110-114.99	15.1	10.7	17.8
% OF TEA SELLING BETWEEN ` 105-109.99	11.5	11.9	21.5
% OF TEA SELLING BETWEEN ` 100-104.99	5.9	13.8	18.5
% OF TEA SELLING BETWEEN ` 95-99.99	1.9	8.4	6.5
% OF TEA SELLING BETWEEN ` 90-94.99	1.5	11.5	2.2
% OF TEA SELLING BELOW ` 90	2.6	24.2	0.4

**CACHAR/TRIPURA**

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 180	4.6	4.3	3.0
% OF TEA SELLING BETWEEN ` 170-179.99	3.6	2.2	1.5
% OF TEA SELLING BETWEEN ` 160-169.99	6.5	3.2	2.3
% OF TEA SELLING BETWEEN ` 150-159.99	11.8	7.2	4.1
% OF TEA SELLING BETWEEN ` 140-149.99	19.6	16.4	7.5
% OF TEA SELLING BETWEEN ` 130-139.99	22.2	25.9	23.4
% OF TEA SELLING BETWEEN ` 120-129.99	21.5	21.2	32.3
% OF TEA SELLING BETWEEN ` 110-119.99	7.4	9.7	16.6
% OF TEA SELLING BETWEEN ` 100-109.99	2.1	6.0	7.6
% OF TEA SELLING BELOW ` 100	0.8	3.9	1.8