

**1. MARKET DESCRIPTION**

- GOOD DEMAND WITNESSED IN BOTH SEGMENTS.
- SELECT BEST SORTS WERE FIRM TO DEARER WITH COMPETITION.
- THE REMAINDER WAS IRREGULAR AND EASIER FOLLOWING QUALITY.
- BEST/GOOD DUSTS WERE EASIER WITH SOME WITHDRAWALS. REMAINDER WERE IRREGULAR AROUND LAST.
- ALL SECTIONS OPERATED.

**2. TOTAL AUCTION AVERAGE (₹)**

|       | 2018/2019 |         |       | 2017/2018 |         |       | UPTO SALE 49 |           |           |
|-------|-----------|---------|-------|-----------|---------|-------|--------------|-----------|-----------|
|       | SALE 49   | SALE 48 | +/-   | SALE 49   | SALE 48 | +/-   | 2018-2019    | 2017-2018 | 2016-2017 |
| LEAF  | 147.44    | 151.09  | -3.65 | 127.34    | 127.72  | -0.38 | 143.03       | 130.66    | 133.61    |
| DUST  | 145.67    | 147.54  | -1.87 | 135.33    | 136.64  | -1.31 | 141.43       | 131.47    | 126.93    |
| TOTAL | 147.26    | 150.74  | -3.48 | 128.15    | 128.64  | -0.49 | 142.85       | 130.75    | 132.77    |

**3. A. QUANTITY OFFERED & SOLD IN SALE 49 ( IN LAC KGS )**

| CATEGORY | OFFERED QUANTITY | SOLD QUANTITY | OUT % | OUT%                 | OUT% UPTO SALE 49 |           |           |
|----------|------------------|---------------|-------|----------------------|-------------------|-----------|-----------|
|          |                  |               |       | IN SALE 49 LAST YEAR | 2018-2019         | 2017-2018 | 2016-2017 |
| LEAF     | 37.02            | 32.39         | 12%   | 16%                  | 20%               | 25%       | 28%       |
| DUST     | 4.12             | 3.62          | 12%   | 11%                  | 14%               | 16%       | 27%       |
| TOTAL    | 41.14            | 36.01         | 12%   | 15%                  | 19%               | 24%       | 28%       |

**B. CATEGORY WISE WEIGHTED AVERAGE ( ₹ )**

|              | BROKENS | FANNINGS | DUST   | LEAF SEC. | DUST SEC. |
|--------------|---------|----------|--------|-----------|-----------|
| S/49/2018-19 | 147.72  | 155.64   | 149.75 | 131.38    | 133.56    |
| S/48/2018-19 | 151.49  | 156.61   | 150.76 | 137.56    | 136.81    |
| S/49/2017-18 | 127.07  | 140.88   | 142.54 | 114.74    | 122.65    |

**C. CATEGORY WISE OFFERED & SOLD PERCENTAGE**

|                | BROKENS | FANNINGS | DUST  | LEAF SEC. | DUST SEC. |
|----------------|---------|----------|-------|-----------|-----------|
| OFFERED - S/49 | 63.00%  | 17.63%   | 7.62% | 9.34%     | 2.41%     |
| SOLD - S/49    | 62.36%  | 17.57%   | 7.52% | 10.02%    | 2.53%     |

**4. PRICE RANGE**

| PRICE RANGE - LEAF & DUST                     | 2018-2019 |         | UPTO SALE 49 |         |         |
|---|-----------|---------|--------------|---------|---------|
|   | SALE 49   | SALE 48 | 2018/19      | 2017/18 | 2016/17 |
| A. % OF TEA SELLING ABOVE ₹ 220.00            | 3.72      | 4.22    | 2.94         | 1.70    | 0.55    |
| B. % OF TEA SELLING BETWEEN ₹ 200.00 – 219.99 | 3.10      | 4.01    | 4.73         | 3.42    | 2.96    |
| C. % OF TEA SELLING BETWEEN ₹ 180.00 – 199.99 | 8.02      | 9.12    | 9.51         | 8.70    | 7.68    |
| D. % OF TEA SELLING BETWEEN ₹ 160.00 – 179.99 | 15.76     | 17.96   | 14.66        | 12.64   | 12.20   |
| E. % OF TEA SELLING BETWEEN ₹ 140.00 – 159.99 | 16.26     | 17.35   | 14.41        | 13.67   | 12.65   |
| F. % OF TEA SELLING BETWEEN ₹ 120.00 – 139.99 | 40.56     | 37.15   | 20.82        | 14.21   | 19.56   |
| G. % OF TEA SELLING BETWEEN ₹ 100.00 – 119.99 | 12.52     | 10.12   | 28.86        | 20.09   | 34.18   |
| H. % OF TEA SELLING BETWEEN ₹ 90.00 – 99.99   | 0.05      | 0.05    | 2.30         | 9.96    | 9.33    |
| I. % OF TEA SELLING BELOW ₹ 90.00             | 0.01      | 0.02    | 1.77         | 15.61   | 0.89    |

**5. FUTURE OFFERINGS – CTC :**

(In Pkgs.)

|          | SALE | THIS YEAR |            | LAST YEAR |            |
|----------|------|-----------|------------|-----------|------------|
|          |      | QUANTITY  | CL. DATE   | QUANTITY  | CL. DATE   |
| SILIGURI | 52   | 120093    | 30.10.2018 | 120457    | 07.11.2017 |
| KOLKATA  | 52   | 139907    | 05.12.2018 | 141982    | 06.12.2017 |
| GUWAHATI | 51   | 185207    | 27.11.2018 | 145547    | 23.11.2017 |

**6. OTHER INFORMATION :****A. CROP FIGURE :**

(Quantity in m.kgs)

|             | OCTOBER 2018(P) | OCTOBER 2017 | +/-    | JAN TO OCT 2018(P) | JAN TO OCT 2017 | +/-   |
|-------------|-----------------|--------------|--------|--------------------|-----------------|-------|
| NORTH INDIA | 150.55          | 162.06       | -11.51 | 929.98             | 929.85          | 0.13  |
| SOUTH INDIA | 25.89           | 21.17        | 4.72   | 187.64             | 197.34          | -9.70 |
| ALL INDIA   | 176.44          | 183.23       | -6.79  | 1117.62            | 1127.19         | -9.57 |

Source – Tea Board India

**B. CURRENCY RATE :**1 US \$ = ₹70.85 INR, 1 Euro € = ₹80.59 INR, 1 U.K. £ = ₹90.17 INR – SOURCE– [in.reuters.com](http://in.reuters.com) – 8<sup>th</sup> December 2018.