

**1. MARKET DESCRIPTION :**

- GOOD DEMAND
- BRIGHTER ASSAMS & PLAINER SORTS WERE STEADY TO FIRM, BETTER MEDIUM & MEDIUM TEAS WERE IRREGULAR AROUND LAST.
- DUST FOLLOWED THE SAME TREND.
- ALL SECTIONS OPERATED.

**2. TOTAL AUCTION WEIGHTED AVERAGE ( ` )**

	2018-19			2017-18			UPTO SALE - 49		
	SALE 49	SALE 48	+/-	SALE 49	SALE 48	+/-	2018	2017	2016
CTC	156.47	157.45	-0.98	153.85	151.80	+2.05	160.52	154.54	152.65
DUST	164.83	167.24	-2.41	169.63	172.49	-2.86	173.46	168.69	156.26
TOTAL	159.12	160.37	-1.25	157.88	157.66	+0.22	164.66	158.93	153.81

**3. QUANTITY OFFERED AND SOLD IN SALE -49 (IN LAKH KGS)**

	OFFERED	SOLD	OUT%	OUT% S/49 - 2017	OUT% UPTO SALE NO 49		
					2018	2017	2016
CTC	34.69	26.95	22	26	27	29	30
DUST	15.03	12.46	17	11	18	15	21
TOTAL	49.72	39.41	21	22	24	25	27

**4. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF & ALL DUST ( ` )**

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
SALE- 49/2018	159.56	157.56	180.74	131.48	135.37
SALE- 48/2018	160.76	160.41	185.43	131.64	133.67
SALE- 49/2017	155.02	163.51	191.51	126.04	132.56

**5. CATEGORY WISE OFFERED & SOLD PERCENTAGE - CTC LEAF & ALL DUST**

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
OFFERED - S-49/2018	49	15	21	6	9
SOLD - S-49/2018	47	14	21	6	12

**6. PRICE RANGE - CTC LEAF & ALL DUST (FURTHER BREAK UP ON PAGE -2)**

RANGE	2018		UPTO SALE - 49		
	SALE - 49	SALE - 48	2018	2017	2016
A. % OF TEA SELLING ABOVE ` 220.00	6.4	8.0	10.6	12.2	4.9
B. % OF TEA SELLING BETWEEN ` 200 - 219.99	7.8	10.0	11.8	10.4	8.9
C. % OF TEA SELLING BETWEEN ` 180 - 199.99	10.4	10.9	13.7	11.2	12.4
D. % OF TEA SELLING BETWEEN ` 160 - 179.99	16.8	14.4	15.1	12.8	15.9
E. % OF TEA SELLING BETWEEN ` 150 - 159.99	12.4	10.2	8.4	7.3	8.7
F. % OF TEA SELLING BETWEEN ` 140 - 149.99	15.8	11.0	8.8	7.7	9.0
G. % OF TEA SELLING BETWEEN ` 130 - 139.99	13.9	14.4	8.5	8.5	9.9
H. % OF TEA SELLING BETWEEN ` 120 - 129.99	12.2	14.7	9.8	7.8	10.4
I. % OF TEA SELLING BETWEEN ` 110 - 119.99	3.0	4.6	8.1	7.1	9.7
J. % OF TEA SELLING BETWEEN ` 100 - 109.99	1.3	1.2	3.8	6.5	8.2
K. % OF TEA SELLING BELOW ` 100.00	0.2	0.5	1.5	8.5	2.0

**7. FUTURE OFFERINGS (IN PACKAGES)**

	2018		2017		+/- UPTO
	FOR	UPTO	FOR	UPTO	
KOL - S/03	145249	4168880	137305	3686761	+482119
GUW - S/51	185207	4301642	145547	3836592	+465050
SLG - S/52	120093	3640546	120457	3586253	+54293

CURRENCY RATES: 1USD \$= ` 70.58 INR, 1GBP £= ` 90.12 INR, 1EUR €= ` 80.23 INR (SOURCE IN REUTERS.COM-07th Dec'2018)

**KOLKATA PRICE RANGE SALE 14-49**

**ASSAM ESTATE**

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 240	7.0	8.3	3.1
% OF TEA SELLING BETWEEN ` 230-239.99	4.3	5.8	1.8
% OF TEA SELLING BETWEEN ` 220-229.99	7.6	9.4	3.0
% OF TEA SELLING BETWEEN ` 210-219.99	8.4	9.3	5.2
% OF TEA SELLING BETWEEN ` 200-209.99	10.5	8.7	8.5
% OF TEA SELLING BETWEEN ` 190-199.99	8.4	6.5	7.9
% OF TEA SELLING BETWEEN ` 180-189.99	8.9	6.6	8.9
% OF TEA SELLING BETWEEN ` 170-179.99	8.4	6.1	8.5
% OF TEA SELLING BETWEEN ` 160-169.99	7.4	6.6	10.1
% OF TEA SELLING BETWEEN ` 150-159.99	7.2	6.1	10.1
% OF TEA SELLING BETWEEN ` 140-149.99	6.0	6.6	9.6
% OF TEA SELLING BETWEEN ` 130-139.99	5.4	7.0	8.5
% OF TEA SELLING BETWEEN ` 120-129.99	5.5	6.1	6.6
% OF TEA SELLING BETWEEN ` 110-119.99	3.0	3.8	4.6
% OF TEA SELLING BETWEEN ` 100-109.99	1.3	2.1	3.0
% OF TEA SELLING BELOW ` 100	0.8	1.1	0.6

**ASSAM BLF**

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 180	16.7	14.2	1.6
% OF TEA SELLING BETWEEN ` 170-179.99	8.1	6.9	1.4
% OF TEA SELLING BETWEEN ` 160-169.99	12.0	10.6	3.3
% OF TEA SELLING BETWEEN ` 150-159.99	14.1	13.5	6.2
% OF TEA SELLING BETWEEN ` 140-149.99	17.0	13.5	11.0
% OF TEA SELLING BETWEEN ` 130-139.99	12.6	12.0	16.9
% OF TEA SELLING BETWEEN ` 120-129.99	10.4	10.4	22.0
% OF TEA SELLING BETWEEN ` 110-119.99	5.4	8.6	20.5
% OF TEA SELLING BETWEEN ` 100-109.99	2.9	5.5	12.1
% OF TEA SELLING BELOW ` 100	0.7	4.8	5.0

**DOOARS/TERAI ESTATE**

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 220	1.6	1.3	0.2
% OF TEA SELLING BETWEEN ` 210-219.99	3.2	1.8	0.8
% OF TEA SELLING BETWEEN ` 200-199.99	7.2	4.2	2.5
% OF TEA SELLING BETWEEN ` 190-199.99	11.2	10.5	5.7
% OF TEA SELLING BETWEEN ` 180-189.99	16.1	19.9	10.2
% OF TEA SELLING BETWEEN ` 170-179.99	15.2	20.2	18.1
% OF TEA SELLING BETWEEN ` 160-169.99	14.5	12.1	16.6
% OF TEA SELLING BETWEEN ` 150-159.99	12.4	13.6	14.6
% OF TEA SELLING BETWEEN ` 140-149.99	8.7	6.5	13.4
% OF TEA SELLING BETWEEN ` 130-139.99	5.0	5.6	8.1
% OF TEA SELLING BETWEEN ` 120-129.99	2.9	2.7	4.6
% OF TEA SELLING BELOW ` 120	2.1	1.5	5.3

**DOOARS/TERAI BLF**

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 140	8.8	2.4	3.0
% OF TEA SELLING BETWEEN ` 135-139.99	3.9	0.8	1.8
% OF TEA SELLING BETWEEN ` 130-134.99	6.0	1.5	3.0
% OF TEA SELLING BETWEEN ` 125-129.99	8.5	2.4	4.2
% OF TEA SELLING BETWEEN ` 120-124.99	14.1	4.4	8.3
% OF TEA SELLING BETWEEN ` 115-119.99	18.6	7.9	13.0
% OF TEA SELLING BETWEEN ` 110-114.99	15.6	10.7	17.6
% OF TEA SELLING BETWEEN ` 105-109.99	11.9	12.0	21.0
% OF TEA SELLING BETWEEN ` 100-104.99	6.1	13.9	18.8
% OF TEA SELLING BETWEEN ` 95-99.99	2.0	8.4	6.7
% OF TEA SELLING BETWEEN ` 90-94.99	1.6	11.3	2.3
% OF TEA SELLING BELOW ` 90	2.7	24.2	0.4

**CACHAR/TRIPURA**

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 180	4.7	4.3	2.9
% OF TEA SELLING BETWEEN ` 170-179.99	3.6	2.3	1.6
% OF TEA SELLING BETWEEN ` 160-169.99	6.7	3.3	2.3
% OF TEA SELLING BETWEEN ` 150-159.99	12.1	7.1	4.1
% OF TEA SELLING BETWEEN ` 140-149.99	19.3	16.4	7.5
% OF TEA SELLING BETWEEN ` 130-139.99	21.7	25.9	23.6
% OF TEA SELLING BETWEEN ` 120-129.99	21.6	21.3	32.3
% OF TEA SELLING BETWEEN ` 110-119.99	7.4	9.7	16.4
% OF TEA SELLING BETWEEN ` 100-109.99	2.1	5.9	7.5
% OF TEA SELLING BELOW ` 100	0.9	4.0	1.8