

**1. MARKET DESCRIPTION :**

- GOOD DEMAND.
- AT LEVELS STEADY TO FIRM EXCEPT MEDIUM ASSAMS WHICH WERE BARELY STEADY.
- SECONDARY DUSTS WERE WELL RECEIVED.
- ALL SECTIONS OPERATED.

2. TOTAL AUCTION WEIGHTED AVERAGE (`)

	2018-19			2017-18			UPTO SALE - 48		
	SALE 48	SALE 47	+/-	SALE 48	SALE 47	+/-	2018	2017	2016
CTC	157.45	157.06	+0.39	151.80	154.99	-3.19	160.70	154.58	152.78
DUST	167.24	161.50	+5.74	172.49	170.45	+2.04	173.84	168.66	156.64
TOTAL	160.37	158.49	+1.88	157.66	159.51	-1.85	164.90	158.98	154.02

3. QUANTITY OFFERED AND SOLD IN SALE -48 (IN LAKH KGS)

	OFFERED	SOLD	OUT%	OUT% S/48 - 2017	OUT% UPTO SALE NO 48		
					2018	2017	2016
CTC	38.13	30.43	20	23	27	29	30
DUST	15.30	12.98	15	13	18	15	21
TOTAL	53.43	43.41	19	21	24	25	27

4. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF & ALL DUST (`)

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
SALE- 48/2018	160.76	160.41	185.43	131.64	133.67
SALE- 47/2018	161.95	158.17	180.11	129.16	129.36
SALE- 48/2017	153.41	161.12	191.00	124.03	135.10

5. CATEGORY WISE OFFERED & SOLD PERCENTAGE - CTC LEAF & ALL DUST

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
OFFERED - S-48/2018	50	15	19	7	9
SOLD - S-48/2018	47	15	19	8	11

6. PRICE RANGE - CTC LEAF & ALL DUST (FURTHER BREAK UP ON PAGE -2)

RANGE	2018		UPTO SALE - 47		
	SALE - 48	SALE - 47	2018	2017	2016
A. % OF TEA SELLING ABOVE ` 220.00	8.0	6.6	10.8	12.4	4.9
B. % OF TEA SELLING BETWEEN ` 200 - 219.99	10.0	8.6	12.0	10.4	9.0
C. % OF TEA SELLING BETWEEN ` 180 - 199.99	10.9	12.1	13.8	11.2	12.5
D. % OF TEA SELLING BETWEEN ` 160 - 179.99	14.4	15.2	15.0	12.6	16.0
E. % OF TEA SELLING BETWEEN ` 150 - 159.99	10.2	10.0	8.2	7.2	8.6
F. % OF TEA SELLING BETWEEN ` 140 - 149.99	11.0	10.9	8.5	7.6	9.0
G. % OF TEA SELLING BETWEEN ` 130 - 139.99	14.4	13.8	8.2	8.5	9.8
H. % OF TEA SELLING BETWEEN ` 120 - 129.99	14.7	13.3	9.7	7.9	10.4
I. % OF TEA SELLING BETWEEN ` 110 - 119.99	4.6	6.6	8.3	7.1	9.6
J. % OF TEA SELLING BETWEEN ` 100 - 109.99	1.2	2.5	3.9	6.6	8.2
K. % OF TEA SELLING BELOW ` 100.00	0.5	0.3	1.6	8.6	2.1

7. FUTURE OFFERINGS (IN PACKAGES)

	2018		2017		+/- UPTO
	FOR	UPTO	FOR	UPTO	
KOL - S/02	138568	4023631	128331	3549456	+474175
GUW - S/50	199860	4116435	162430	3691045	+425390
SLG - S/51	120142	3520453	118734	3465796	+54657

CURRENCY RATES: 1USD \$= ` 69.61 INR, 1GBP £= ` 88.70 INR, 1EUR €= ` 79.18 INR (SOURCE IN REUTERS.COM-30th Nov'2018)

KOLKATA PRICE RANGE SALE 14-48

ASSAM ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 240	7.2	8.4	3.2
% OF TEA SELLING BETWEEN ` 230-239.99	4.4	5.9	1.8
% OF TEA SELLING BETWEEN ` 220-229.99	7.8	9.5	2.9
% OF TEA SELLING BETWEEN ` 210-219.99	8.6	9.4	5.2
% OF TEA SELLING BETWEEN ` 200-209.99	10.6	8.6	8.6
% OF TEA SELLING BETWEEN ` 190-199.99	8.6	6.5	8.0
% OF TEA SELLING BETWEEN ` 180-189.99	8.8	6.5	8.9
% OF TEA SELLING BETWEEN ` 170-179.99	8.3	5.9	8.6
% OF TEA SELLING BETWEEN ` 160-169.99	7.3	6.4	10.1
% OF TEA SELLING BETWEEN ` 150-159.99	6.9	6.1	10.0
% OF TEA SELLING BETWEEN ` 140-149.99	5.6	6.6	9.6
% OF TEA SELLING BETWEEN ` 130-139.99	5.2	7.0	8.3
% OF TEA SELLING BETWEEN ` 120-129.99	5.4	6.1	6.5
% OF TEA SELLING BETWEEN ` 110-119.99	3.0	3.8	4.4
% OF TEA SELLING BETWEEN ` 100-109.99	1.3	2.1	3.0
% OF TEA SELLING BELOW ` 100	0.8	1.1	0.7

ASSAM BLF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 180	17.1	14.3	1.5
% OF TEA SELLING BETWEEN ` 170-179.99	8.2	6.9	1.4
% OF TEA SELLING BETWEEN ` 160-169.99	12.2	10.5	3.3
% OF TEA SELLING BETWEEN ` 150-159.99	14.0	13.6	6.1
% OF TEA SELLING BETWEEN ` 140-149.99	16.8	13.3	11.0
% OF TEA SELLING BETWEEN ` 130-139.99	12.1	12.2	16.9
% OF TEA SELLING BETWEEN ` 120-129.99	10.4	10.3	21.9
% OF TEA SELLING BETWEEN ` 110-119.99	5.5	8.7	20.6
% OF TEA SELLING BETWEEN ` 100-109.99	3.0	5.5	12.1
% OF TEA SELLING BELOW ` 100	0.7	4.7	5.2

DOOARS/TERAI ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 220	1.6	1.4	0.2
% OF TEA SELLING BETWEEN ` 210-219.99	3.1	1.9	0.7
% OF TEA SELLING BETWEEN ` 200-199.99	7.3	4.3	2.5
% OF TEA SELLING BETWEEN ` 190-199.99	11.3	10.5	5.8
% OF TEA SELLING BETWEEN ` 180-189.99	16.1	20.0	10.3
% OF TEA SELLING BETWEEN ` 170-179.99	15.3	20.1	18.1
% OF TEA SELLING BETWEEN ` 160-169.99	14.5	11.8	16.6
% OF TEA SELLING BETWEEN ` 150-159.99	12.3	13.6	14.6
% OF TEA SELLING BETWEEN ` 140-149.99	8.7	6.5	13.3
% OF TEA SELLING BETWEEN ` 130-139.99	5.0	5.5	8.2
% OF TEA SELLING BETWEEN ` 120-129.99	2.7	2.7	4.6
% OF TEA SELLING BELOW ` 120	2.1	1.5	5.1

DOOARS/TERAI BLF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 140	8.7	2.3	3.1
% OF TEA SELLING BETWEEN ` 135-139.99	3.8	0.8	1.9
% OF TEA SELLING BETWEEN ` 130-134.99	5.8	1.5	3.1
% OF TEA SELLING BETWEEN ` 125-129.99	7.8	2.4	4.2
% OF TEA SELLING BETWEEN ` 120-124.99	13.9	4.3	8.3
% OF TEA SELLING BETWEEN ` 115-119.99	19.0	8.0	13.0
% OF TEA SELLING BETWEEN ` 110-114.99	16.0	10.7	17.5
% OF TEA SELLING BETWEEN ` 105-109.99	12.2	12.0	20.5
% OF TEA SELLING BETWEEN ` 100-104.99	6.3	14.0	18.8
% OF TEA SELLING BETWEEN ` 95-99.99	2.1	8.3	6.8
% OF TEA SELLING BETWEEN ` 90-94.99	1.6	11.4	2.3
% OF TEA SELLING BELOW ` 90	2.8	24.2	0.4

CACHAR/TRIPURA

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 180	4.7	4.2	2.8
% OF TEA SELLING BETWEEN ` 170-179.99	3.6	2.3	1.6
% OF TEA SELLING BETWEEN ` 160-169.99	6.9	3.3	2.3
% OF TEA SELLING BETWEEN ` 150-159.99	12.3	6.8	4.0
% OF TEA SELLING BETWEEN ` 140-149.99	18.7	16.3	7.6
% OF TEA SELLING BETWEEN ` 130-139.99	21.2	26.1	23.6
% OF TEA SELLING BETWEEN ` 120-129.99	21.7	21.5	32.3
% OF TEA SELLING BETWEEN ` 110-119.99	7.7	9.6	16.4
% OF TEA SELLING BETWEEN ` 100-109.99	2.2	5.9	7.5
% OF TEA SELLING BELOW ` 100	0.9	4.1	1.9