

**1. MARKET DESCRIPTION**

- > STRONG DEMAND YET ANOTHER WEEK IN BOTH SEGMENTS.
- > BEST AND GOOD VARIETY MAINTAINED LAST LEVELS.
- > REMAINDER WAS FULLY FIRM TO DEARER WITH COMPETITION.
- > BOLDER BROKENS WERE THE STRONG FEATURE OF THE SALE.
- > EXPORTERS AND BLENDERS LENT GOOD SUPPORT. DOMESTIC BUYERS WERE QUITE ACTIVE.

2. TOTAL AUCTION AVERAGE (₹)

| | 2018/2019 | | | 2017/2018 | | | UPTO SALE 48 | | |
|-------|-----------|---------|-------|-----------|---------|-------|--------------|-----------|-----------|
| | SALE 48 | SALE 47 | +/- | SALE 48 | SALE 47 | +/- | 2018-2019 | 2017-2018 | 2016-2017 |
| LEAF | 151.07 | 146.97 | +4.10 | 127.73 | 132.80 | -5.07 | 142.86 | 130.79 | 133.61 |
| DUST | 147.54 | 144.01 | +3.53 | 136.64 | 139.48 | -2.84 | 141.28 | 131.35 | 126.93 |
| TOTAL | 150.73 | 146.68 | +4.05 | 128.64 | 133.54 | -4.91 | 142.68 | 130.86 | 132.77 |

3. A. QUANTITY OFFERED & SOLD IN SALE 48 (IN LAC KGS)

| CATEGORY | OFFERED QUANTITY | SOLD QUANTITY | OUT % | OUT% | OUT% UPTO SALE 48 | | |
|----------|------------------|---------------|-------|----------------------|-------------------|-----------|-----------|
| | | | | IN SALE 48 LAST YEAR | 2018-2019 | 2017-2018 | 2016-2017 |
| LEAF | 34.73 | 31.43 | 9% | 19% | 20% | 25% | 28% |
| DUST | 3.82 | 3.39 | 11% | 11% | 14% | 16% | 27% |
| TOTAL | 38.55 | 34.82 | 10% | 18% | 19% | 24% | 28% |

B. CATEGORY WISE WEIGHTED AVERAGE (₹)

| | BROKENS | FANNINGS | DUST | LEAF SEC. | DUST SEC. |
|--------------|---------|----------|--------|-----------|-----------|
| S/48/2018-19 | 151.49 | 156.61 | 150.76 | 137.56 | 136.81 |
| S/47/2018-19 | 146.95 | 155.78 | 147.36 | 131.82 | 132.20 |
| S/48/2017-18 | 127.41 | 138.31 | 141.59 | 115.63 | 125.94 |

C. CATEGORY WISE OFFERED & SOLD PERCENTAGE

| | BROKENS | FANNINGS | DUST | LEAF SEC. | DUST SEC. |
|----------------|---------|----------|-------|-----------|-----------|
| OFFERED - S/48 | 64.00% | 17.59% | 7.76% | 8.50% | 2.15% |
| SOLD - S/48 | 63.94% | 17.25% | 7.48% | 9.08% | 2.25% |

4. PRICE RANGE

| PRICE RANGE - LEAF & DUST | 2018-2019 | | UPTO SALE 48 | | |
|---|-----------|---------|--------------|---------|---------|
| | SALE 48 | SALE 47 | 2018/19 | 2017/18 | 2016/17 |
| A. % OF TEA SELLING ABOVE ₹ 220.00 | 4.22 | 3.27 | 2.91 | 1.71 | 0.55 |
| B. % OF TEA SELLING BETWEEN ₹ 200.00 – 219.99 | 4.01 | 3.92 | 4.79 | 3.47 | 2.96 |
| C. % OF TEA SELLING BETWEEN ₹ 180.00 – 199.99 | 9.12 | 7.27 | 9.57 | 8.79 | 7.68 |
| D. % OF TEA SELLING BETWEEN ₹ 160.00 – 179.99 | 17.96 | 16.36 | 14.62 | 12.71 | 12.20 |
| E. % OF TEA SELLING BETWEEN ₹ 140.00 – 159.99 | 17.35 | 17.07 | 14.33 | 13.59 | 12.65 |
| F. % OF TEA SELLING BETWEEN ₹ 120.00 – 139.99 | 37.15 | 33.33 | 20.04 | 14.05 | 19.56 |
| G. % OF TEA SELLING BETWEEN ₹ 100.00 – 119.99 | 10.12 | 18.77 | 29.52 | 20.00 | 34.18 |
| H. % OF TEA SELLING BETWEEN ₹ 90.00 – 99.99 | 0.05 | 0.01 | 2.39 | 9.97 | 9.33 |
| I. % OF TEA SELLING BELOW ₹ 90.00 | 0.02 | 0.00 | 1.83 | 15.71 | 0.89 |

5. FUTURE OFFERINGS - CTC :

(In Pkgs.)

| | SALE | THIS YEAR | | LAST YEAR | |
|----------|------|-----------|------------|-----------|------------|
| | | QUANTITY | CL. DATE | QUANTITY | CL. DATE |
| SILIGURI | 51 | 120142 | 25.10.2018 | 118734 | 01.11.2017 |
| KOLKATA | 51 | 140458 | 08.11.2018 | 132563 | 23.11.2017 |
| GUWAHATI | 50 | 199860 | 19.11.2018 | 162430 | 15.11.2017 |

6. OTHER INFORMATION :**A. CURRENCY RATE :**1 US \$ = ₹69.61 INR, 1 Euro € = ₹79.15 INR, 1 U.K. £ = ₹88.78 INR – SOURCE– in.reuters.com – 30th November 2018.