

**1. MARKET DESCRIPTION**

- DEMAND - GOOD AND IMPROVED OVER LAST WEEK FOR BOTH LEAF AND DUST SEGMENTS.
- BEST/GOOD SORTS WERE IRREGULAR AND AT TIMES EASIER FOLLOWING QUALITY. THE REMAINDER WERE FULLY FIRM TO DEARER WITH COMPETITION.
- THE DUST SEGMENT FOLLOWED THE LEAF TREND WITH IMPROVED ENQUIRY.
- ALL SECTIONS OPERATED WITH A STRONGER PARTICIPATION BY HUL IN THE LEAF CATEGORY.

**2. TOTAL AUCTION AVERAGE (₹)**

	2018/2019			2017/2018			UPTO SALE 47		
	SALE 47	SALE 46	+/-	SALE 47	SALE 46	+/-	2018-2019	2017-2018	2016-2017
LEAF	146.97	146.90	+0.07	132.80	132.72	+0.08	142.53	130.90	133.83
DUST	144.01	143.73	+0.28	139.48	138.23	+1.25	141.08	131.17	126.92
TOTAL	146.68	146.60	+0.08	133.54	133.26	+0.28	142.36	130.93	132.96

**3. A. QUANTITY OFFERED & SOLD IN SALE 47 ( IN LAC KGS )**

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT%	OUT% UPTO SALE 47		
				IN SALE 47 LAST YEAR	2018-2019	2017-2018	2016-2017
LEAF	38.00	34.09	10%	14%	20%	25%	29%
DUST	3.99	3.64	9%	13%	14%	16%	27%
TOTAL	41.99	37.73	10%	14%	20%	24%	28%

**B. CATEGORY WISE WEIGHTED AVERAGE ( ₹ )**

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/47/2018-19	146.95	155.78	147.36	131.82	132.20
S/46/2018-19	148.31	152.67	147.02	128.84	134.43
S/47/2017-18	132.32	147.53	146.71	116.12	121.91

**C. CATEGORY WISE OFFERED & SOLD PERCENTAGE**

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
OFFERED - S/47	64.73%	16.91%	7.54%	8.85%	1.97%
SOLD - S/47	64.47%	16.42%	7.51%	9.47%	2.13%

**4. PRICE RANGE**

PRICE RANGE - LEAF & DUST	2018-2019		UPTO SALE 47		
	SALE 47	SALE 46	2018/19	2017/18	2016/17
A. % OF TEA SELLING ABOVE ₹ 220.00	3.27	4.47	2.86	1.76	0.56
B. % OF TEA SELLING BETWEEN ₹ 200.00 – 219.99	3.92	3.96	4.83	3.52	3.02
C. % OF TEA SELLING BETWEEN ₹ 180.00 – 199.99	7.27	7.86	9.58	8.89	7.82
D. % OF TEA SELLING BETWEEN ₹ 160.00 – 179.99	16.36	15.45	14.48	12.72	12.23
E. % OF TEA SELLING BETWEEN ₹ 140.00 – 159.99	17.07	16.16	14.21	13.51	12.72
F. % OF TEA SELLING BETWEEN ₹ 120.00 – 139.99	33.33	26.93	19.37	13.88	19.49
G. % OF TEA SELLING BETWEEN ₹ 100.00 – 119.99	18.77	25.17	30.28	19.86	33.79
H. % OF TEA SELLING BETWEEN ₹ 90.00 – 99.99	0.01	0.00	2.48	10.03	9.44
I. % OF TEA SELLING BELOW ₹ 90.00	0.00	0.00	1.91	15.83	0.93

**5. FUTURE OFFERINGS - CTC :**

(In Pkgs.)

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
SILIGURI	50	117355	20.10.2018	115952	27.10.2017
KOLKATA	50	147791	21.11.2018	144257	22.11.2017
GUWAHATI	49	150581	09.11.2018	160729	09.11.2017

**6. OTHER INFORMATION :****A. CROP FIGURE :**

(Quantity in m.kgs)

	OCTOBER 2018(P)	OCTOBER 2017	+/-	JAN TO OCT 2018(P)	JAN TO OCT 2017	+/-
MALAWI	2.2	1.5	+0.7	42.8	37.8	+5.0

Source – Van Rees

**B. CURRENCY RATE :**1 US \$ = ₹70.65 INR, 1 Euro € = ₹80.11 INR, 1 U.K. £ = ₹90.56 INR – SOURCE– [in.reuters.com](http://in.reuters.com) – 24<sup>th</sup> November 2018.