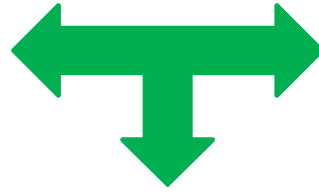


1991-2016



25 Years

PARCON
INDIA PRIVATE LIMITED
**MARKET UPDATE - CTC****SALE 43**

KOLKATA October 27, 2018

1. MARKET DESCRIPTION :

- DEMAND - FAIR FOR LEAF & GOOD FOR DUST.
- CLEAN LIQUORING SORTS SOLD WELL, LESS ENQUIRY FOR SMALLER BROKENS.
- MEDIUMS WERE IRREGULAR AND LOWER WITH QUALITY, THE BOTTOM OF THE MARKET RULED FIRM.
- DUST MARKET REMAINED FIRM.
- WE OPERATED WITH GOOD SUPPORT FROM MAJOR BLENDERS AND SOME SUPPORT FROM EXPORTERS & LOCAL DEALERS.

2. TOTAL AUCTION WEIGHTED AVERAGE (`)

	2018-19			2017-18			UPTO SALE - 43		
	SALE 43	SALE 42	+/-	SALE 43	SALE 42	+/-	2018	2017	2016
CTC	155.59	DROPPED		153.58	151.25	+2.33	161.57	154.67	153.10
DUST	172.09			170.70	176.24	-5.54	175.74	168.51	156.93
TOTAL	160.52			159.22	159.12	+0.10	166.14	159.06	154.35

3. QUANTITY OFFERED AND SOLD IN SALE -43 (IN LAKH KGS)

	OFFERED	SOLD	OUT%	OUT% S/43 - 2017	OUT% UPTO SALE NO 43		
					2018	2017	2016
CTC	33.94	25.16	26	28	28	30	31
DUST	12.92	10.70	17	15	18	15	22
TOTAL	46.86	35.86	23	24	25	26	28

4. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF & ALL DUST (`)

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
SALE- 43/2018	160.63	156.82	190.23	127.75	132.53
SALE- 42/2018	DROPPED	DROPPED	DROPPED	DROPPED	DROPPED
SALE- 43/2017	154.67	162.52	195.41	130.00	134.26

5. CATEGORY WISE OFFERED & SOLD PERCENTAGE - CTC LEAF & ALL DUST

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
OFFERED - S-43/2018	50	15	19	8	8
SOLD - S-43/2018	48	14	20	9	9

6. PRICE RANGE - CTC LEAF & ALL DUST (FURTHER BREAK UP ON PAGE -2)

RANGE	2018		UPTO SALE - 43		
	SALE - 43	SALE - 42	2018	2017	2016
A. % OF TEA SELLING ABOVE ` 220.00	7.8	DROPPED	11.6	13.2	4.9
B. % OF TEA SELLING BETWEEN ` 200 - 219.99	12.7		12.6	9.6	9.0
C. % OF TEA SELLING BETWEEN ` 180 - 199.99	13.5		14.1	10.9	12.8
D. % OF TEA SELLING BETWEEN ` 160 - 179.99	14.0		14.9	12.1	16.2
E. % OF TEA SELLING BETWEEN ` 150 - 159.99	8.8		8.0	7.1	8.4
F. % OF TEA SELLING BETWEEN ` 140 - 149.99	7.7		8.1	7.6	9.0
G. % OF TEA SELLING BETWEEN ` 130 - 139.99	7.2		7.1	8.6	10.0
H. % OF TEA SELLING BETWEEN ` 120 - 129.99	11.0		8.7	8.0	10.4
I. % OF TEA SELLING BETWEEN ` 110 - 119.99	12.3		8.6	7.3	9.2
J. % OF TEA SELLING BETWEEN ` 100 - 109.99	4.2		4.4	7.0	7.6
K. % OF TEA SELLING BELOW ` 100.00	0.9		1.9	8.5	2.5

7. FUTURE OFFERINGS (IN PACKAGES)

	2018		2017		+/-
	FOR	UPTO	FOR	UPTO	UPTO
KOL - S/49	137764	3319381	430085	3126316	+193065
GUW - S/45	94953	3197724	157877	3045372	+152352
SLG - S/46	117786	2931931	111228	2884901	+47030

CURRENCY RATES: 1USD \$= ` 73.45 INR, 1GBP £= ` 94.25 INR, 1EUR €= ` 83.74 INR (SOURCE IN REUTERS.COM-27th October'2018)

Our Website : www.parcon-india.com

KOLKATA PRICE RANGE SALE 14-43

ASSAM ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 240	8.1	9.6	3.3
% OF TEA SELLING BETWEEN ` 230-239.99	4.7	6.5	1.8
% OF TEA SELLING BETWEEN ` 220-229.99	8.4	9.7	2.8
% OF TEA SELLING BETWEEN ` 210-219.99	9.2	8.9	5.2
% OF TEA SELLING BETWEEN ` 200-209.99	11.2	7.6	8.8
% OF TEA SELLING BETWEEN ` 190-199.99	8.8	6.0	8.1
% OF TEA SELLING BETWEEN ` 180-189.99	9.0	6.4	9.3
% OF TEA SELLING BETWEEN ` 170-179.99	8.1	5.8	8.9
% OF TEA SELLING BETWEEN ` 160-169.99	6.8	6.0	10.0
% OF TEA SELLING BETWEEN ` 150-159.99	6.4	6.3	9.6
% OF TEA SELLING BETWEEN ` 140-149.99	5.1	7.0	9.5
% OF TEA SELLING BETWEEN ` 130-139.99	4.3	7.0	8.3
% OF TEA SELLING BETWEEN ` 120-129.99	4.7	6.1	6.4
% OF TEA SELLING BETWEEN ` 110-119.99	3.0	3.7	4.1
% OF TEA SELLING BETWEEN ` 100-109.99	1.3	2.2	2.9
% OF TEA SELLING BELOW ` 100	0.9	1.1	0.8

ASSAM BLF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 180	19.1	14.9	1.7
% OF TEA SELLING BETWEEN ` 170-179.99	9.1	6.9	1.6
% OF TEA SELLING BETWEEN ` 160-169.99	13.2	10.4	3.2
% OF TEA SELLING BETWEEN ` 150-159.99	14.3	13.3	6.1
% OF TEA SELLING BETWEEN ` 140-149.99	16.5	12.9	11.0
% OF TEA SELLING BETWEEN ` 130-139.99	10.2	12.4	17.5
% OF TEA SELLING BETWEEN ` 120-129.99	9.3	10.8	21.8
% OF TEA SELLING BETWEEN ` 110-119.99	5.0	8.8	20.4
% OF TEA SELLING BETWEEN ` 100-109.99	2.6	5.4	10.5
% OF TEA SELLING BELOW ` 100	0.7	4.3	6.2

DOOARS/TERAI ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 220	1.7	1.8	0.3
% OF TEA SELLING BETWEEN ` 210-219.99	3.3	2.2	0.8
% OF TEA SELLING BETWEEN ` 200-199.99	7.8	5.1	2.9
% OF TEA SELLING BETWEEN ` 190-199.99	11.1	11.0	6.3
% OF TEA SELLING BETWEEN ` 180-189.99	16.2	20.0	11.2
% OF TEA SELLING BETWEEN ` 170-179.99	14.7	19.5	18.9
% OF TEA SELLING BETWEEN ` 160-169.99	14.5	11.3	16.7
% OF TEA SELLING BETWEEN ` 150-159.99	11.8	12.7	14.6
% OF TEA SELLING BETWEEN ` 140-149.99	9.1	6.4	12.5
% OF TEA SELLING BETWEEN ` 130-139.99	5.1	5.5	7.5
% OF TEA SELLING BETWEEN ` 120-129.99	2.6	2.8	4.4
% OF TEA SELLING BELOW ` 120	2.0	1.7	4.0

DOOARS/TERAI BLF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 140	8.4	2.3	3.8
% OF TEA SELLING BETWEEN ` 135-139.99	3.1	0.7	2.3
% OF TEA SELLING BETWEEN ` 130-134.99	4.9	1.5	3.8
% OF TEA SELLING BETWEEN ` 125-129.99	6.5	2.4	4.8
% OF TEA SELLING BETWEEN ` 120-124.99	12.1	4.3	9.0
% OF TEA SELLING BETWEEN ` 115-119.99	19.3	7.9	13.4
% OF TEA SELLING BETWEEN ` 110-114.99	17.2	11.5	16.1
% OF TEA SELLING BETWEEN ` 105-109.99	13.9	12.8	17.7
% OF TEA SELLING BETWEEN ` 100-104.99	7.2	14.6	18.0
% OF TEA SELLING BETWEEN ` 95-99.99	2.4	7.9	7.8
% OF TEA SELLING BETWEEN ` 90-94.99	1.9	11.1	2.9
% OF TEA SELLING BELOW ` 90	3.3	22.9	0.5

CACHAR/TRIPURA

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 180	5.3	4.3	2.5
% OF TEA SELLING BETWEEN ` 170-179.99	3.7	2.4	1.7
% OF TEA SELLING BETWEEN ` 160-169.99	7.9	3.5	2.4
% OF TEA SELLING BETWEEN ` 150-159.99	13.5	6.0	4.4
% OF TEA SELLING BETWEEN ` 140-149.99	18.5	15.1	8.3
% OF TEA SELLING BETWEEN ` 130-139.99	19.0	26.3	24.0
% OF TEA SELLING BETWEEN ` 120-129.99	21.0	22.0	32.1
% OF TEA SELLING BETWEEN ` 110-119.99	7.4	9.6	15.5
% OF TEA SELLING BETWEEN ` 100-109.99	2.4	6.0	6.9
% OF TEA SELLING BELOW ` 100	1.1	4.8	2.3