

**1. MARKET DESCRIPTION :**

- FAIR DEMAND FOR LEAF, GOOD FOR DUST.
- LEVELS FOR GOOD & BEST ASSAMS DECLINED FOLLOWING QUALITY.
- REMAINDERS WERE BARELY STEADY AND SOMETIMES EASIER.
- DUST FOLLOWED THE SIMILAR TREND.
- MAJOR BLENDERS, EXPORTERS & WI OPERATED WITH SOME SUPPORT FROM OTHER INTERNAL SECTIONS.

2. TOTAL AUCTION WEIGHTED AVERAGE (`)

	2018-19			2017-18			UPTO SALE - 32		
	SALE 32	SALE 31	+/-	SALE 32	SALE 31	+/-	2018	2017	2016
CTC	166.89	171.58	-4.69	158.00	148.83	+9.17	164.91	154.10	157.95
DUST	182.22	183.30	-1.08	177.28	167.00	+10.28	178.69	164.69	160.99
TOTAL	172.24	175.72	-3.48	164.07	154.56	+9.51	169.36	157.42	158.92

3. QUANTITY OFFERED AND SOLD IN SALE -32 (IN LAKH KGS)

	OFFERED	SOLD	OUT%	S/32 - 2017	OUT% UPTO SALE NO 32		
					2018	2017	2016
CTC	33.10	24.62	26	23	27	33	30
DUST	16.16	13.23	18	11	17	19	26
TOTAL	49.26	37.85	23	20	24	29	29

4. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF & ALL DUST (`)

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
SALE- 32/2018	170.38	171.16	197.37	136.75	142.47
SALE- 31/2018	174.37	176.78	202.74	139.13	142.95
SALE- 32/2017	160.94	157.36	193.95	128.00	134.53

5. CATEGORY WISE OFFERED & SOLD PERCENTAGE - CTC LEAF & ALL DUST

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
OFFERED - S-32/2018	47	14	24	6	9
SOLD - S-32/2018	46	12	25	7	10

6. PRICE RANGE - CTC LEAF & ALL DUST (FURTHER BREAK UP ON PAGE -2)

RANGE	2018		UPTO SALE - 32		
	SALE - 32	SALE - 31	2018	2017	2016
A. % OF TEA SELLING ABOVE ` 220.00	15.4	18.9	14.8	12.7	7.2
B. % OF TEA SELLING BETWEEN ` 200 - 219.99	14.6	15.1	11.8	7.7	10.7
C. % OF TEA SELLING BETWEEN ` 180 - 199.99	14.2	13.9	13.4	10.8	13.6
D. % OF TEA SELLING BETWEEN ` 160 - 179.99	14.5	12.7	14.7	12.4	16.1
E. % OF TEA SELLING BETWEEN ` 150 - 159.99	7.5	8.2	8.4	7.3	7.7
F. % OF TEA SELLING BETWEEN ` 140 - 149.99	8.3	5.2	7.9	7.7	8.3
G. % OF TEA SELLING BETWEEN ` 130 - 139.99	7.5	5.6	7.2	8.5	9.4
H. % OF TEA SELLING BETWEEN ` 120 - 129.99	8.1	9.0	7.9	8.3	10.0
I. % OF TEA SELLING BETWEEN ` 110 - 119.99	6.1	7.1	7.1	8.7	9.0
J. % OF TEA SELLING BETWEEN ` 100 - 109.99	2.2	2.7	4.1	8.4	6.0
K. % OF TEA SELLING BELOW ` 100.00	1.6	1.5	2.5	7.6	2.1

7. FUTURE OFFERINGS (IN PACKAGES)

	2018		2017		+/- UPTO
	FOR	UPTO	FOR	UPTO	
KOL - S/35	127927	1687652	129504	1606327	+81325
GUW - S/34	145153	1752449	135409	1682373	+70076
SLG - S/35	118081	1803536	117369	1828259	-24723

CURRENCY RATES: 1USD \$= ` 68.93 INR, 1GBP £= ` 87.94 INR, 1EUR €= ` 78.95 INR (SOURCE IN REUTERS.COM-10th AUGUST 2018)

Our Website : www.parcon-india.com

KOLKATA PRICE RANGE SALE 14-32

ASSAM ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 240	12.6	11.4	4.7
% OF TEA SELLING BETWEEN ` 230-239.99	6.6	5.8	2.9
% OF TEA SELLING BETWEEN ` 220-229.99	9.2	8.1	4.5
% OF TEA SELLING BETWEEN ` 210-219.99	7.9	6.3	6.6
% OF TEA SELLING BETWEEN ` 200-209.99	10.1	5.8	10.1
% OF TEA SELLING BETWEEN ` 190-199.99	8.0	5.2	8.0
% OF TEA SELLING BETWEEN ` 180-189.99	7.3	5.9	9.1
% OF TEA SELLING BETWEEN ` 170-179.99	7.4	6.3	9.7
% OF TEA SELLING BETWEEN ` 160-169.99	6.6	7.2	9.3
% OF TEA SELLING BETWEEN ` 150-159.99	6.5	8.3	8.6
% OF TEA SELLING BETWEEN ` 140-149.99	5.3	8.7	8.4
% OF TEA SELLING BETWEEN ` 130-139.99	3.8	7.8	6.8
% OF TEA SELLING BETWEEN ` 120-129.99	4.1	6.0	5.1
% OF TEA SELLING BETWEEN ` 110-119.99	2.3	3.9	3.3
% OF TEA SELLING BETWEEN ` 100-109.99	1.3	2.3	2.2
% OF TEA SELLING BELOW ` 100	1.0	1.1	0.7

ASSAM BLF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 180	22.8	14.0	2.6
% OF TEA SELLING BETWEEN ` 170-179.99	10.4	7.3	2.9
% OF TEA SELLING BETWEEN ` 160-169.99	14.4	9.6	4.5
% OF TEA SELLING BETWEEN ` 150-159.99	14.9	11.6	6.9
% OF TEA SELLING BETWEEN ` 140-149.99	14.3	11.6	11.3
% OF TEA SELLING BETWEEN ` 130-139.99	9.2	12.8	15.6
% OF TEA SELLING BETWEEN ` 120-129.99	7.0	11.1	18.6
% OF TEA SELLING BETWEEN ` 110-119.99	3.8	9.1	17.0
% OF TEA SELLING BETWEEN ` 100-109.99	2.6	5.7	11.9
% OF TEA SELLING BELOW ` 100	0.7	7.1	8.8

DOOARS/TERAI ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 220	3.4	3.4	0.5
% OF TEA SELLING BETWEEN ` 210-219.99	6.1	3.9	1.5
% OF TEA SELLING BETWEEN ` 200-199.99	14.3	7.6	5.3
% OF TEA SELLING BETWEEN ` 190-199.99	17.5	14.6	10.9
% OF TEA SELLING BETWEEN ` 180-189.99	17.0	23.2	16.8
% OF TEA SELLING BETWEEN ` 170-179.99	12.1	17.0	17.6
% OF TEA SELLING BETWEEN ` 160-169.99	10.9	10.7	16.3
% OF TEA SELLING BETWEEN ` 150-159.99	8.2	9.9	13.0
% OF TEA SELLING BETWEEN ` 140-149.99	4.4	4.3	8.0
% OF TEA SELLING BETWEEN ` 130-139.99	3.0	2.7	4.6
% OF TEA SELLING BETWEEN ` 120-129.99	1.4	1.9	3.3
% OF TEA SELLING BELOW ` 120	1.6	0.8	2.2

DOOARS/TERAI BLF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 140	11.6	2.8	6.7
% OF TEA SELLING BETWEEN ` 135-139.99	4.2	1.1	4.1
% OF TEA SELLING BETWEEN ` 130-134.99	7.5	2.3	6.7
% OF TEA SELLING BETWEEN ` 125-129.99	8.4	3.3	8.1
% OF TEA SELLING BETWEEN ` 120-124.99	12.2	5.7	12.9
% OF TEA SELLING BETWEEN ` 115-119.99	16.4	9.9	16.6
% OF TEA SELLING BETWEEN ` 110-114.99	12.6	14.5	15.4
% OF TEA SELLING BETWEEN ` 105-109.99	8.2	15.1	14.9
% OF TEA SELLING BETWEEN ` 100-104.99	8.4	16.1	8.8
% OF TEA SELLING BETWEEN ` 95-99.99	2.7	8.0	3.1
% OF TEA SELLING BETWEEN ` 90-94.99	2.6	10.6	1.9
% OF TEA SELLING BELOW ` 90	5.2	10.6	0.7

CACHAR/TRIPURA

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 180	6.8	4.5	3.0
% OF TEA SELLING BETWEEN ` 170-179.99	4.6	2.5	1.7
% OF TEA SELLING BETWEEN ` 160-169.99	11.9	4.0	2.3
% OF TEA SELLING BETWEEN ` 150-159.99	18.5	6.4	5.2
% OF TEA SELLING BETWEEN ` 140-149.99	19.3	12.3	10.3
% OF TEA SELLING BETWEEN ` 130-139.99	18.8	22.5	24.1
% OF TEA SELLING BETWEEN ` 120-129.99	13.0	22.7	26.8
% OF TEA SELLING BETWEEN ` 110-119.99	4.2	11.3	16.5
% OF TEA SELLING BETWEEN ` 100-109.99	1.7	7.2	7.2
% OF TEA SELLING BELOW ` 100	1.3	6.7	3.0