

**1. MARKET DESCRIPTION :**

ORTHODOX : ● IMPROVED DEMAND.

- WHOLE LEAF AND FANNINGS WERE FIRM. BROKENS WERE IRREGULARLY EASIER AND WITNESSED SOME WITHDRAWALS.
- MIDDLE EAST & CIS ACTIVE WITH FAIR SUPPORT FROM THE CONTINENT ON THE TIPPY TEAS. INTERNAL TRADE ALSO LENT SOME SUPPORT.

|             | WHOLE LEAF | BROKENS      |              | FANNINGS     |
|-------------|------------|--------------|--------------|--------------|
|             |            | LARGER       | SMALLER      |              |
| TIPPY RANGE | 500 - 5151 | 270 - 715    | 280 - 1100   | 200 - 253(N) |
| BEST        | 310 - 350+ | 220 - 240+   | 220 - 250+   | 180 - 200(N) |
| GOOD        | 230 - 310  | 200 - 220    | 190 - 215+   | 150 - 180(N) |
| MEDIUM      | 200 - 230  | 175 - 200(N) | 170 - 190(N) | 120 - 150(N) |

\*N-Nominal

**2. TOTAL AUCTION WEIGHTED AVERAGE ( ` )**

|          | 2018-19 |         |       | 2017-18 |         |       | UPTO SALE - 32 |        |       |
|----------|---------|---------|-------|---------|---------|-------|----------------|--------|-------|
|          | SALE 32 | SALE 31 | +/-   | SALE 32 | SALE 31 | +/-   | 2018           | 2017   | +/-   |
| ORTHOXOX | 215.77  | 208.40  | +7.37 | 237.02  | 236.14  | +0.88 | 222.80         | 226.05 | -3.25 |

**3. QUANTITY OFFERED AND SOLD IN SALE -32 (IN LAKH KGS)**

|          | OFFERED | SOLD | OUT% | S/32 - 2017 | OUT% UPTO SALE NO 32 |      |      |
|----------|---------|------|------|-------------|----------------------|------|------|
|          |         |      |      |             | 2018                 | 2017 | 2016 |
| ORTHOXOX | 9.79    | 7.32 | 25   | 26          | 27                   | 20   | 13   |

**4. CATEGORY WISE WEIGHTED AVERAGE - ORTHODOX ( ` )**

|               | WHOLE LEAF | BROKENS | FANNINGS |
|---------------|------------|---------|----------|
| SALE- 32/2018 | 252.79     | 199.12  | 165.75   |
| SALE- 31/2018 | 239.91     | 191.60  | 154.06   |
| SALE- 32/2017 | 271.30     | 220.88  | 180.94   |

**5. CATEGORY WISE OFFERED & SOLD PERCENTAGE - ORTHODOX**

|                     | WHOLE LEAF | BROKENS | FANNINGS |
|---------------------|------------|---------|----------|
| OFFERED - S-32/2018 | 36         | 52      | 12       |
| SOLD - S-32/2018    | 40         | 46      | 14       |

**6. PRICE RANGE - ORTHODOX (FURTHER BREAK UP ON PAGE -2)**

| RANGE                                      | 2018      |           | UPTO SALE - 32 |      |      |
|--|-----------|-----------|----------------|------|------|
|  | SALE - 32 | SALE - 31 | 2018           | 2017 | 2016 |
| A. % OF TEA SELLING ABOVE ` 300.00         | 7.5       | 4.4       | 4.2            | 4.9  | 8.7  |
| B. % OF TEA SELLING BETWEEN ` 250 - 299.99 | 12.0      | 10.6      | 16.1           | 13.2 | 16.0 |
| C. % OF TEA SELLING BETWEEN ` 240 - 249.99 | 6.2       | 6.6       | 7.6            | 9.4  | 8.9  |
| D. % OF TEA SELLING BETWEEN ` 220 - 239.99 | 18.6      | 17.1      | 22.6           | 31.2 | 34.5 |
| E. % OF TEA SELLING BETWEEN ` 200 - 219.99 | 18.7      | 20.9      | 25.8           | 20.9 | 15.2 |
| F. % OF TEA SELLING BETWEEN ` 180 - 199.99 | 9.6       | 9.7       | 7.5            | 5.8  | 6.7  |
| G. % OF TEA SELLING BETWEEN ` 150 - 179.99 | 13.9      | 14.7      | 9.0            | 8.7  | 6.3  |
| H. % OF TEA SELLING BELOW ` 150.00         | 13.6      | 15.9      | 7.1            | 5.9  | 3.7  |

**7. FUTURE OFFERINGS (IN PACKAGES)**

|         | 2018 |          |            | 2017     |            |
|---------|------|----------|------------|----------|------------|
|         | SALE | QUANTITY | CL. DATE   | QUANTITY | CL. DATE   |
| KOLKATA | 34   | 37309    | 31.07.2018 | 61265    | 02.08.2017 |

CURRENCY RATES: 1USD \$= ` 68.66 INR, 1GBP £= ` 88.48 INR, 1EUR €= ` 79.60 INR (SOURCE IN REUTERS.COM – 9th AUGUST 2018)

 Our Website : [www.parcon-india.com](http://www.parcon-india.com)

KOLKATA PRICE RANGE SALE 14-32

ASSAM

| Price Range                           | 2018 | 2017 | 2016 |
|---------------------------------------|------|------|------|
| % OF TEA SELLING ABOVE ` 300.00       | 4.2  | 4.9  | 8.7  |
| % OF TEA SELLING BETWEEN ` 290-299.99 | 0.6  | 0.6  | 1.3  |
| % OF TEA SELLING BETWEEN ` 280-289.99 | 1.7  | 1.1  | 2.3  |
| % OF TEA SELLING BETWEEN ` 270-279.99 | 3.7  | 1.6  | 2.6  |
| % OF TEA SELLING BETWEEN ` 260-269.99 | 4.6  | 3.3  | 4.3  |
| % OF TEA SELLING BETWEEN ` 250-259.99 | 5.4  | 6.5  | 5.6  |
| % OF TEA SELLING BETWEEN ` 240-249.99 | 7.6  | 9.4  | 8.9  |
| % OF TEA SELLING BETWEEN ` 230-239.99 | 9.4  | 13.5 | 16.8 |
| % OF TEA SELLING BETWEEN ` 220-229.99 | 13.2 | 17.7 | 17.8 |
| % OF TEA SELLING BETWEEN ` 210-219.99 | 13.6 | 12.9 | 9.6  |
| % OF TEA SELLING BETWEEN ` 200-209.99 | 12.2 | 8.0  | 5.6  |
| % OF TEA SELLING BETWEEN ` 190-199.99 | 4.1  | 2.6  | 3.6  |
| % OF TEA SELLING BETWEEN ` 180-189.99 | 3.4  | 3.2  | 3.1  |
| % OF TEA SELLING BETWEEN ` 170-179.99 | 4.1  | 3.4  | 2.6  |
| % OF TEA SELLING BETWEEN ` 160-169.99 | 3.1  | 3.1  | 2.1  |
| % OF TEA SELLING BETWEEN ` 150-159.99 | 1.8  | 2.1  | 1.6  |
| % OF TEA SELLING BETWEEN ` 140-149.99 | 1.4  | 2.0  | 1.3  |
| % OF TEA SELLING BETWEEN ` 130-139.99 | 0.9  | 1.5  | 1.1  |
| % OF TEA SELLING BETWEEN ` 120-129.99 | 1.2  | 1.4  | 0.7  |
| % OF TEA SELLING BETWEEN ` 110-119.99 | 1.2  | 0.8  | 0.3  |
| % OF TEA SELLING BETWEEN ` 100-109.99 | 1.6  | 0.2  | 0.3  |
| % OF TEA SELLING BELOW ` 100.00       | 0.9  | 0.0  | 0.0  |

1991-2016



25 Years