

**1. MARKET DESCRIPTION**

- GOOD GENERAL DEMAND FOR ALL SORTS WITH LEVELS IRREGULAR AND EASIER IN LINE WITH QUALITY.
- DUSTS FOLLOWED THE LEAF TREND WITH STRONG DEMAND FOR COMMON/PLAINER VARIETIES.
- ALL SECTIONS OPERATED.

2. TOTAL AUCTION AVERAGE (₹)

	2018/2019			2017/2018			UPTO SALE 31		
	SALE 31	SALE 30	+/-	SALE 31	SALE 30	+/-	2018-2019	2017-2018	2016-2017
LEAF	142.59	144.95	-2.36	127.64	126.61	+1.03	147.12	135.92	140.15
DUST	143.15	145.41	-2.26	127.68	124.99	+2.69	144.70	130.18	132.08
TOTAL	142.66	145.01	-2.35	127.64	126.42	+1.22	146.83	135.23	139.13

3. A. QUANTITY OFFERED & SOLD IN SALE 31 (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT%	OUT% UPTO SALE 31		
				IN SALE 31 LAST YEAR	2018-2019	2017-2018	2016-2017
LEAF	36.54	28.08	23%	27%	23%	30%	31%
DUST	4.84	4.12	15%	21%	15%	20%	30%
TOTAL	41.38	32.20	22%	26%	22%	29%	31%

B. CATEGORY WISE WEIGHTED AVERAGE (₹)

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/31/2018-19	143.39	153.10	148.82	120.77	126.71
S/30/2018-19	145.53	152.87	149.97	125.85	129.66
S/31/2017-18	127.92	138.88	133.17	109.90	110.41

C. CATEGORY WISE OFFERED & SOLD PERCENTAGE

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
OFFERED - S/31	60.56%	18.38%	8.95%	9.37%	2.74%
SOLD - S/31	58.79%	17.68%	9.51%	10.74%	3.28%

4. PRICE RANGE

PRICE RANGE - LEAF & DUST	2018-2019		UPTO SALE 31		
	SALE 31	SALE 30	2018/19	2017/18	2016/17
A. % OF TEA SELLING ABOVE ₹ 220.00	0.41	0.38	4.20	2.75	1.01
B. % OF TEA SELLING BETWEEN ₹ 200.00 – 219.99	2.96	4.27	7.78	4.69	5.07
C. % OF TEA SELLING BETWEEN ₹ 180.00 – 199.99	14.39	16.31	13.57	11.34	11.25
D. % OF TEA SELLING BETWEEN ₹ 160.00 – 179.99	17.75	18.75	13.41	12.78	12.93
E. % OF TEA SELLING BETWEEN ₹ 140.00 – 159.99	14.86	12.36	11.15	10.61	11.68
F. % OF TEA SELLING BETWEEN ₹ 120.00 – 139.99	16.52	17.03	17.40	11.86	20.07
G. % OF TEA SELLING BETWEEN ₹ 100.00 – 119.99	28.17	25.80	24.20	24.37	31.71
H. % OF TEA SELLING BETWEEN ₹ 90.00 – 99.99	3.40	2.53	4.11	10.46	5.54
I. % OF TEA SELLING BELOW ₹ 90.00	1.54	2.57	4.18	11.14	0.74

5. FUTURE OFFERINGS – CTC :

(In Pkgs.)

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
SILIGURI	34	118737	02.08.2018	116792	01.08.2017
KOLKATA	34	121962	01.08.2018	129814	02.08.2017
GUWAHATI	33	119664	25.07.2018	128733	26.07.2017

CURRENCY RATE :1 US \$ = ₹68.74 INR, 1 Euro € = ₹79.57 INR, 1 U.K. £ = ₹89.38 INR – SOURCE– in.reuters.com – 3rd August 2018.