


1. MARKET DESCRIPTION :
ORTHODOX : • GOOD DEMAND

- WELL MADE AND NOMINAL QUANTITY OF TIPPY TEAS SOLD WELL WITH COMPETITION. REMAINDER TENDED IRREGULAR AND EASIER FOLLOWING THE DROP IN QUALITY. FANNINGS & SECONDARIES FOLLOWED A SIMILAR TREND.
- MIDDLE EAST & CIS ACTIVE, WITH SOME INTERNAL SUPPORT.

	WHOLE LEAF	BROKENS		FANNINGS
		LARGER	SMALLER	
BEST	250-300 (+) (N)	220-240	215-240	180-205 (N)
GOOD	220-250	200-220	200-215	160-180 (N)
MEDIUM	200-215 (N)	180-200 (N)	170-190 (N)	130-150 (N)

*N-Nominal

2. TOTAL AUCTION WEIGHTED AVERAGE (₹)

	2018-19			2017-18			UPTO SALE - 22		
	SALE 22	SALE 21	+/-	SALE 22	SALE 21	+/-	2018	2017	+/-
ORTHODOX	212.01	210.77	+1.24	210.04	209.93	+0.11	220.93	215.97	+4.96

3. QUANTITY OFFERED AND SOLD IN SALE -22 (IN LAKH KGS)

	OFFERED	SOLD	OUT%	S/22 - 2017	OUT% UPTO SALE NO 22		
					2018	2017	2016
ORTHODOX	9.15	5.71	38	18	24	20	10

4. CATEGORY WISE WEIGHTED AVERAGE - ORTHODOX (₹)

	WHOLE LEAF	BROKENS	FANNINGS
SALE- 22/2018	241.43	200.26	156.03
SALE- 21/2018	238.61	203.21	160.75
SALE- 22/2017	234.55	204.09	168.47

5. CATEGORY WISE OFFERED & SOLD PERCENTAGE - ORTHODOX

	WHOLE LEAF	BROKENS	FANNINGS
OFFERED - S-22/2018	31	57	12
SOLD - S-22/2018	36	56	8

6. PRICE RANGE - ORTHODOX (FURTHER BREAK UP ON PAGE -2)

RANGE	2018		UPTO SALE - 22		
	SALE - 22	SALE - 21	2018	2017	2016
A. % OF TEA SELLING ABOVE ₹ 300.00	1.3	0.7	1.3	1.7	3.1
B. % OF TEA SELLING BETWEEN ₹ 250 - 299.99	12.8	8.1	14.8	5.9	11.0
C. % OF TEA SELLING BETWEEN ₹ 240 - 249.99	5.4	6.0	9.0	7.5	5.6
D. % OF TEA SELLING BETWEEN ₹ 220 - 239.99	19.6	20.0	25.3	33.6	40.7
E. % OF TEA SELLING BETWEEN ₹ 200 - 219.99	38.3	47.5	35.0	33.1	22.2
F. % OF TEA SELLING BETWEEN ₹ 180 - 199.99	7.1	5.0	5.6	6.0	6.3
G. % OF TEA SELLING BETWEEN ₹ 150 - 179.99	7.0	8.0	6.0	8.7	5.8
H. % OF TEA SELLING BELOW ₹ 150.00	8.4	4.7	3.1	3.5	5.3

7. FUTURE OFFERINGS (IN PACKAGES)

	SALE	2018		2017	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
KOLKATA	24	27885	23.05.18	34122	24.05.17

CURRENCY RATES: 1USD \$= ₹ 67.43 INR, 1GBP £= ₹ 89.58 INR, 1EUR € = ₹ 78.55 INR (SOURCE IN REUTERS.COM -31st May 2018)

KOLKATA PRICE RANGE SALE 14-22

ASSAM

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ₹ 300.00	1.3	1.8	3.0
% OF TEA SELLING BETWEEN ₹ 290-299.99	0.4	0.4	0.9
% OF TEA SELLING BETWEEN ₹ 280-289.99	2.1	0.6	1.4
% OF TEA SELLING BETWEEN ₹ 270-279.99	4.1	0.8	2.2
% OF TEA SELLING BETWEEN ₹ 260-269.99	3.6	1.0	2.6
% OF TEA SELLING BETWEEN ₹ 250-259.99	4.8	3.3	4.0
% OF TEA SELLING BETWEEN ₹ 240-249.99	9.2	7.6	5.6
% OF TEA SELLING BETWEEN ₹ 230-239.99	9.9	14.2	15.6
% OF TEA SELLING BETWEEN ₹ 220-229.99	15.6	19.6	25.6
% OF TEA SELLING BETWEEN ₹ 210-219.99	19.1	20.5	14.7
% OF TEA SELLING BETWEEN ₹ 200-209.99	16.3	13.0	7.5
% OF TEA SELLING BETWEEN ₹ 190-199.99	2.6	2.6	3.3
% OF TEA SELLING BETWEEN ₹ 180-189.99	2.5	3.2	2.9
% OF TEA SELLING BETWEEN ₹ 170-179.99	3.0	2.9	2.1
% OF TEA SELLING BETWEEN ₹ 160-169.99	1.7	3.6	2.1
% OF TEA SELLING BETWEEN ₹ 150-159.99	1.2	1.8	1.7
% OF TEA SELLING BETWEEN ₹ 140-149.99	0.7	1.7	1.8
% OF TEA SELLING BETWEEN ₹ 130-139.99	0.3	0.6	1.9
% OF TEA SELLING BETWEEN ₹ 120-129.99	0.7	0.7	0.7
% OF TEA SELLING BETWEEN ₹ 110-119.99	0.4	0.2	0.3
% OF TEA SELLING BETWEEN ₹ 100-109.99	0.4	0.1	0.1
% OF TEA SELLING BELOW ₹ 100.00	0.2		0.1

1991-2016



25 Years