

**1. MARKET DESCRIPTION :**

- DEMAND - GOOD
- LEVELS IRREGULAR AROUND LAST. SELECT IMPROVED SORTS FIRM.
- WI/EXP FAIRLY ACTIVE, MAJOR BLENDERS OPERATED WITH SELECT ENQUIRY FROM OTHER PACKERS. LOCAL TRADERS ACTIVE ON DOORS.

2. TOTAL AUCTION WEIGHTED AVERAGE (`)

	2018-19			2017-18			UPTO SALE - 22		
	SALE 22	SALE 21	+/-	SALE 22	SALE 21	+/-	2018	2017	2016
CTC	149.15	155.62	-6.47	137.95	137.58	+0.37	154.86	144.06	149.92
DUST	160.94	163.84	-2.90	142.75	145.64	-2.89	167.46	149.43	151.82
TOTAL	153.14	158.37	-5.23	139.45	140.33	-0.88	158.38	145.45	150.46

3. QUANTITY OFFERED AND SOLD IN SALE -22 (IN LAKH KGS)

	OFFERED	SOLD	OUT%	S/22 - 2017	OUT% UPTO SALE NO 22		
					2018	2017	2016
CTC	19.91	13.68	31	35	33	35	35
DUST	8.86	7.01	21	28	25	30	32
TOTAL	28.77	20.69	28	33	31	34	34

4. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF & ALL DUST (`)

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
SALE- 22/2018	151.41	151.99	171.04	125.70	127.21
SALE- 21/2018	157.73	156.77	171.07	132.07	131.72
SALE- 22/2017	138.68	141.02	152.04	122.77	119.57

5. CATEGORY WISE OFFERED & SOLD PERCENTAGE - CTC LEAF & ALL DUST

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
OFFERED - S-22/2018	46	18	23	6	8
SOLD - S-22/2018	47	13	26	6	8

6. PRICE RANGE - CTC LEAF & ALL DUST (FURTHER BREAK UP ON PAGE -2)

RANGE	2018		UPTO SALE - 22		
	SALE - 22	SALE - 21	2018	2017	2016
A. % OF TEA SELLING ABOVE ` 220.00	3.8	2.9	5.7	4.3	1.6
B. % OF TEA SELLING BETWEEN ` 200 - 219.99	6.5	7.5	10.6	5.6	5.5
C. % OF TEA SELLING BETWEEN ` 180 - 199.99	11.4	16.9	14.1	9.2	13.6
D. % OF TEA SELLING BETWEEN ` 160 - 179.99	19.9	22.2	17.9	12.7	19.8
E. % OF TEA SELLING BETWEEN ` 150 - 159.99	12.2	12.0	9.1	8.5	10.3
F. % OF TEA SELLING BETWEEN ` 140 - 149.99	12.1	14.3	9.7	10.2	10.8
G. % OF TEA SELLING BETWEEN ` 130 - 139.99	8.5	5.3	7.5	10.6	9.7
H. % OF TEA SELLING BETWEEN ` 120 - 129.99	9.6	7.3	8.3	10.3	11.1
I. % OF TEA SELLING BETWEEN ` 110 - 119.99	7.8	4.3	8.6	13.1	9.8
J. % OF TEA SELLING BETWEEN ` 100 - 109.99	6.0	4.3	5.5	11.1	5.3
K. % OF TEA SELLING BELOW ` 100.00	2.3	3.0	3.2	4.4	2.5

7. FUTURE OFFERINGS (IN PACKAGES)

	2018		2017		+/- UPTO
	FOR	UPTO	FOR	UPTO	
KOL - S/25	66021	629882	66415	591317	+38565
GUW - S/24	75080	645523	69598	651664	-6141
SLG - S/24	94287	628286	86232	610201	+18085

KOLKATA PRICE RANGE SALE 14-22

ASSAM ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 240	4.1	3.0	0.8
% OF TEA SELLING BETWEEN ` 230-239.99	1.9	1.4	0.5
% OF TEA SELLING BETWEEN ` 220-229.99	3.9	2.5	1.4
% OF TEA SELLING BETWEEN ` 210-219.99	6.3	2.8	1.9
% OF TEA SELLING BETWEEN ` 200-209.99	10.9	3.9	5.7
% OF TEA SELLING BETWEEN ` 190-199.99	11.0	4.0	7.2
% OF TEA SELLING BETWEEN ` 180-189.99	10.3	7.4	11.0
% OF TEA SELLING BETWEEN ` 170-179.99	11.8	9.4	14.0
% OF TEA SELLING BETWEEN ` 160-169.99	11.4	10.4	13.8
% OF TEA SELLING BETWEEN ` 150-159.99	9.6	13.2	13.6
% OF TEA SELLING BETWEEN ` 140-149.99	8.4	14.7	12.8
% OF TEA SELLING BETWEEN ` 130-139.99	3.2	12.2	6.6
% OF TEA SELLING BETWEEN ` 120-129.99	3.5	8.1	4.4
% OF TEA SELLING BETWEEN ` 110-119.99	1.8	4.4	3.2
% OF TEA SELLING BETWEEN ` 100-109.99	1.4	2.2	2.3
% OF TEA SELLING BELOW ` 100	0.5	0.5	0.8

ASSAM BLF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 180	9.9	1.6	1.4
% OF TEA SELLING BETWEEN ` 170-179.99	6.1	0.8	1.7
% OF TEA SELLING BETWEEN ` 160-169.99	13.7	3.5	2.3
% OF TEA SELLING BETWEEN ` 150-159.99	15.3	7.4	5.5
% OF TEA SELLING BETWEEN ` 140-149.99	22.8	14.5	11.2
% OF TEA SELLING BETWEEN ` 130-139.99	12.0	21.5	13.8
% OF TEA SELLING BETWEEN ` 120-129.99	8.1	17.4	16.6
% OF TEA SELLING BETWEEN ` 110-119.99	8.5	15.4	24.6
% OF TEA SELLING BETWEEN ` 100-109.99	3.4	8.9	13.7
% OF TEA SELLING BELOW ` 100	0.2	9.2	9.2

DOOARS/TERAI ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 220	7.6	9.6	1.2
% OF TEA SELLING BETWEEN ` 210-219.99	6.9	9.2	3.1
% OF TEA SELLING BETWEEN ` 200-199.99	13.6	12.3	8.5
% OF TEA SELLING BETWEEN ` 190-199.99	13.0	14.6	12.3
% OF TEA SELLING BETWEEN ` 180-189.99	13.7	16.9	17.4
% OF TEA SELLING BETWEEN ` 170-179.99	13.9	12.2	18.1
% OF TEA SELLING BETWEEN ` 160-169.99	10.5	10.2	15.2
% OF TEA SELLING BETWEEN ` 150-159.99	8.9	9.1	12.4
% OF TEA SELLING BETWEEN ` 140-149.99	5.9	3.5	6.0
% OF TEA SELLING BETWEEN ` 130-139.99	3.6	1.5	2.0
% OF TEA SELLING BETWEEN ` 120-129.99	2.0	0.7	2.8
% OF TEA SELLING BELOW ` 120	0.5	0.2	1.0

DOOARS/TERAI BLF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 140	13.6	4.9	12.8
% OF TEA SELLING BETWEEN ` 135-139.99	4.5	2.2	6.3
% OF TEA SELLING BETWEEN ` 130-134.99	7.5	3.9	10.6
% OF TEA SELLING BETWEEN ` 125-129.99	8.1	5.1	12.1
% OF TEA SELLING BETWEEN ` 120-124.99	11.4	7.5	16.5
% OF TEA SELLING BETWEEN ` 115-119.99	15.3	13.5	14.1
% OF TEA SELLING BETWEEN ` 110-114.99	11.6	19.1	10.4
% OF TEA SELLING BETWEEN ` 105-109.99	9.0	18.2	5.5
% OF TEA SELLING BETWEEN ` 100-104.99	8.5	14.7	6.2
% OF TEA SELLING BETWEEN ` 95-99.99	2.4	4.2	3.0
% OF TEA SELLING BETWEEN ` 90-94.99	2.8	3.2	1.9
% OF TEA SELLING BELOW ` 90	5.3	3.5	0.7

CACHAR/TRIPURA

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 180	5.1	6.2	2.5
% OF TEA SELLING BETWEEN ` 170-179.99	5.4	2.4	1.8
% OF TEA SELLING BETWEEN ` 160-169.99	17.3	6.5	2.5
% OF TEA SELLING BETWEEN ` 150-159.99	17.4	8.3	7.6
% OF TEA SELLING BETWEEN ` 140-149.99	19.2	14.2	10.6
% OF TEA SELLING BETWEEN ` 130-139.99	18.3	21.2	20.5
% OF TEA SELLING BETWEEN ` 120-129.99	9.8	23.4	22.6
% OF TEA SELLING BETWEEN ` 110-119.99	3.3	10.2	18.6
% OF TEA SELLING BETWEEN ` 100-109.99	1.4	2.6	9.4
% OF TEA SELLING BELOW ` 100	2.9	5.1	3.9