

**1. MARKET DESCRIPTION :**

- DEMAND - GOOD
- LEVELS WERE IRREGULAR & LOWER FOLLOWING QUALITY. IMPROVED ENQUIRY WITNESSED ON THE BOLDER BROKENS. BETTER DUSTS TENDED EASIER.
- IMPROVED EXPORT ENQUIRY. WI OPERATED WITH SUPPORT FROM MAJOR BLENDERS & OTHER PACKERS. LOCAL TRADERS SELECTIVE.

**2. TOTAL AUCTION WEIGHTED AVERAGE ( ₹ )**

	2018-19			2017-18			UPTO SALE - 21		
	SALE 21	SALE 20	+/-	SALE 21	SALE 20	+/-	2018	2017	2016
CTC	155.62	156.41	-0.79	137.58	146.36	-8.78	156.12	145.49	150.62
DUST	163.84	168.19	-4.35	145.64	152.14	-6.50	169.50	151.63	152.95
TOTAL	158.37	159.96	-1.59	140.33	147.85	-7.52	159.67	146.99	151.27

**3. QUANTITY OFFERED AND SOLD IN SALE -21 (IN LAKH KGS)**

	OFFERED	SOLD	OUT%	S/21 - 2017	OUT% UPTO SALE NO 21		
					2018	2017	2016
CTC	19.89	14.49	27	31	33	35	35
DUST	9.69	7.26	25	19	26	31	33
TOTAL	29.58	21.75	26	28	31	34	34

**4. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF & ALL DUST ( ₹ )**

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
SALE- 21/2018	157.73	156.77	171.07	132.07	131.72
SALE- 20/2018	157.68	159.35	175.83	134.11	133.40
SALE- 21/2017	138.04	139.97	151.52	125.20	121.85

**5. CATEGORY WISE OFFERED & SOLD PERCENTAGE - CTC LEAF & ALL DUST**

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
OFFERED - S-21/2018	46	17	27	4	6
SOLD - S-21/2018	48	14	27	5	6

**6. PRICE RANGE - CTC LEAF & ALL DUST (FURTHER BREAK UP ON PAGE -2)**

RANGE	2018		UPTO SALE - 21		
	SALE - 21	SALE - 20	2018	2017	2016
A. % OF TEA SELLING ABOVE ₹ 220.00	2.9	3.7	6.1	4.6	1.5
B. % OF TEA SELLING BETWEEN ₹ 200 - 219.99	7.5	11.3	11.6	6.3	5.6
C. % OF TEA SELLING BETWEEN ₹ 180 - 199.99	16.9	16.9	14.8	9.9	14.1
D. % OF TEA SELLING BETWEEN ₹ 160 - 179.99	22.2	23.3	17.4	13.1	20.6
E. % OF TEA SELLING BETWEEN ₹ 150 - 159.99	12.0	9.3	8.3	8.1	10.5
F. % OF TEA SELLING BETWEEN ₹ 140 - 149.99	14.3	8.1	9.1	9.9	10.3
G. % OF TEA SELLING BETWEEN ₹ 130 - 139.99	5.3	7.0	7.2	10.3	9.2
H. % OF TEA SELLING BETWEEN ₹ 120 - 129.99	7.3	5.8	7.9	9.7	11.2
I. % OF TEA SELLING BETWEEN ₹ 110 - 119.99	4.3	4.8	8.8	13.3	9.6
J. % OF TEA SELLING BETWEEN ₹ 100 - 109.99	4.3	5.3	5.3	11.1	5.0
K. % OF TEA SELLING BELOW ₹ 100.00	3.0	4.6	3.4	3.7	2.3

**7. FUTURE OFFERINGS (IN PACKAGES)**

	2018		2017		+/-
	FOR	UPTO	FOR	UPTO	UPTO
KOL - S/24	65521	563861	69496	524902	+38959
GUW - S/23	69222	570443	58120	582066	-11623
SLG - S/23	73758	533999	74385	523969	+10030

**KOLKATA PRICE RANGE SALE 14-21**

**ASSAM ESTATE**

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ₹ 240	4.7	3.1	0.8
% OF TEA SELLING BETWEEN ₹ 230-239.99	2.1	1.6	0.4
% OF TEA SELLING BETWEEN ₹ 220-229.99	4.3	2.7	1.3
% OF TEA SELLING BETWEEN ₹ 210-219.99	7.3	3.2	1.9
% OF TEA SELLING BETWEEN ₹ 200-209.99	12.2	4.3	5.9
% OF TEA SELLING BETWEEN ₹ 190-199.99	12.4	4.2	7.4
% OF TEA SELLING BETWEEN ₹ 180-189.99	10.7	8.2	11.7
% OF TEA SELLING BETWEEN ₹ 170-179.99	11.3	10.4	14.8
% OF TEA SELLING BETWEEN ₹ 160-169.99	11.5	10.8	14.3
% OF TEA SELLING BETWEEN ₹ 150-159.99	8.4	12.7	13.8
% OF TEA SELLING BETWEEN ₹ 140-149.99	7.1	13.6	12.1
% OF TEA SELLING BETWEEN ₹ 130-139.99	2.6	11.8	5.4
% OF TEA SELLING BETWEEN ₹ 120-129.99	3.0	7.5	4.3
% OF TEA SELLING BETWEEN ₹ 110-119.99	1.3	3.7	3.2
% OF TEA SELLING BETWEEN ₹ 100-109.99	0.6	1.6	2.0
% OF TEA SELLING BELOW ₹ 100	0.4	0.4	0.6

**ASSAM BLF**

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ₹ 180	12.1	2.1	1.0
% OF TEA SELLING BETWEEN ₹ 170-179.99	7.1	1.0	1.8
% OF TEA SELLING BETWEEN ₹ 160-169.99	15.5	4.4	2.3
% OF TEA SELLING BETWEEN ₹ 150-159.99	16.4	8.9	5.9
% OF TEA SELLING BETWEEN ₹ 140-149.99	23.8	18.4	12.3
% OF TEA SELLING BETWEEN ₹ 130-139.99	11.7	21.8	14.4
% OF TEA SELLING BETWEEN ₹ 120-129.99	7.0	18.0	17.7
% OF TEA SELLING BETWEEN ₹ 110-119.99	4.9	11.7	25.2
% OF TEA SELLING BETWEEN ₹ 100-109.99	1.5	7.6	12.3
% OF TEA SELLING BELOW ₹ 100		6.1	7.1

**DOOARS/TERAI ESTATE**

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ₹ 220	8.3	10.8	1.3
% OF TEA SELLING BETWEEN ₹ 210-219.99	7.3	10.1	3.2
% OF TEA SELLING BETWEEN ₹ 200-199.99	14.5	12.9	9.1
% OF TEA SELLING BETWEEN ₹ 190-199.99	13.4	14.3	12.1
% OF TEA SELLING BETWEEN ₹ 180-189.99	13.5	17.7	18.1
% OF TEA SELLING BETWEEN ₹ 170-179.99	13.4	11.8	19.0
% OF TEA SELLING BETWEEN ₹ 160-169.99	9.7	9.4	15.2
% OF TEA SELLING BETWEEN ₹ 150-159.99	8.0	7.5	12.2
% OF TEA SELLING BETWEEN ₹ 140-149.99	5.7	3.2	4.6
% OF TEA SELLING BETWEEN ₹ 130-139.99	3.7	1.6	1.5
% OF TEA SELLING BETWEEN ₹ 120-129.99	1.9	0.6	2.6
% OF TEA SELLING BELOW ₹ 120	0.4	0.2	0.9

**DOOARS/TERAI BLF**

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ₹ 140	12.4	5.5	13.3
% OF TEA SELLING BETWEEN ₹ 135-139.99	4.3	2.2	6.2
% OF TEA SELLING BETWEEN ₹ 130-134.99	7.4	4.0	10.5
% OF TEA SELLING BETWEEN ₹ 125-129.99	7.8	4.9	11.9
% OF TEA SELLING BETWEEN ₹ 120-124.99	11.0	7.4	16.4
% OF TEA SELLING BETWEEN ₹ 115-119.99	15.9	14.1	14.1
% OF TEA SELLING BETWEEN ₹ 110-114.99	12.1	19.8	10.3
% OF TEA SELLING BETWEEN ₹ 105-109.99	9.4	18.3	5.1
% OF TEA SELLING BETWEEN ₹ 100-104.99	8.5	14.0	6.3
% OF TEA SELLING BETWEEN ₹ 95-99.99	2.6	3.0	3.2
% OF TEA SELLING BETWEEN ₹ 90-94.99	3.1	3.0	1.9
% OF TEA SELLING BELOW ₹ 90	5.4	3.6	0.7

**CACHAR/TRIPURA**

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ₹ 180	5.6	7.0	2.9
% OF TEA SELLING BETWEEN ₹ 170-179.99	5.7	2.7	2.1
% OF TEA SELLING BETWEEN ₹ 160-169.99	18.7	7.6	2.7
% OF TEA SELLING BETWEEN ₹ 150-159.99	18.5	10.2	8.6
% OF TEA SELLING BETWEEN ₹ 140-149.99	20.3	15.6	11.1
% OF TEA SELLING BETWEEN ₹ 130-139.99	17.9	23.4	22.1
% OF TEA SELLING BETWEEN ₹ 120-129.99	8.0	21.3	22.7
% OF TEA SELLING BETWEEN ₹ 110-119.99	2.5	8.5	15.0
% OF TEA SELLING BETWEEN ₹ 100-109.99	1.1	1.5	9.3
% OF TEA SELLING BELOW ₹ 100	1.6	2.2	3.5