



1. MARKET DESCRIPTION :

- DEMAND - GOOD.
- LEVELS WERE IRREGULAR AND LOWER FOLLOWING QUALITY EXCEPT FOR FEW EARLIER INVOICES.
- WI/EXPORTERS OPERATED WITH SUPPORT FROM MAJOR BLENDERS AND OTHER PACKERS. SELECTIVE LOCAL ENQUIRY.

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS.)

	2018-19			2017-18			UPTO SALE - 20		
	SALE 20	SALE 19	+/-	SALE 20	SALE 19	+/-	2018	2017	2016
CTC	156.41	162.42	-6.01	146.36	147.96	-1.60	156.27	147.81	151.64
DUST	168.19	174.16	-5.97	152.14	153.73	-1.59	172.23	155.03	154.72
TOTAL	159.96	166.02	-6.06	147.85	149.54	-1.69	160.12	149.33	152.48

3. QUANTITY OFFERED AND SOLD IN SALE -20 (IN LAKH KGS)

	OFFERED	SOLD	OUT%	S/20 - 2017	OUT% UPTO SALE NO 20		
					2018	2017	2016
CTC	17.28	11.17	35	35	35	36	35
DUST	6.47	4.82	26	32	26	36	32
TOTAL	23.74	15.99	33	35	33	36	34

4. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF & ALL DUST (IN RS.)

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
SALE- 20/2018	157.68	159.35	175.83	134.11	133.40
SALE- 19/2018	163.12	168.86	181.87	135.51	133.52
SALE- 20/2017	148.24	144.30	158.52	132.93	129.58

5. CATEGORY WISE OFFERED & SOLD PERCENTAGE - CTC LEAF & ALL DUST

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
OFFERED - S-20/2018	51	18	22	4	5
SOLD - S-20/2018	49	16	25	5	5

6. PRICE RANGE - CTC LEAF & ALL DUST (FURTHER BREAK UP ON PAGE -2)

RANGE	2018		UPTO SALE - 20		
	SALE - 20	SALE - 19	2018	2017	2016
A. % OF TEA SELLING ABOVE RS. 220.00	3.7	7.4	7.3	5.8	1.4
B. % OF TEA SELLING BETWEEN RS. 200 - 219.99	11.3	16.1	13.1	7.2	6.2
C. % OF TEA SELLING BETWEEN RS. 180 - 199.99	16.9	14.4	14.0	11.1	15.0
D. % OF TEA SELLING BETWEEN RS. 160 - 179.99	23.3	19.4	15.7	13.5	21.4
E. % OF TEA SELLING BETWEEN RS. 150 - 159.99	9.3	7.3	7.0	7.1	10.0
F. % OF TEA SELLING BETWEEN RS. 140 - 149.99	8.1	8.5	7.3	8.0	9.2
G. % OF TEA SELLING BETWEEN RS. 130 - 139.99	7.0	6.7	7.9	9.2	9.3
H. % OF TEA SELLING BETWEEN RS. 120 - 129.99	5.8	5.2	8.2	9.4	11.3
I. % OF TEA SELLING BETWEEN RS. 110 - 119.99	4.8	7.9	10.4	14.3	9.4
J. % OF TEA SELLING BETWEEN RS. 100 - 109.99	5.3	4.7	5.7	11.2	4.8
K. % OF TEA SELLING BELOW RS.100.00	4.6	2.4	3.5	3.3	1.9

7. FUTURE OFFERINGS (IN PACKAGES)

	2018		2017		+/-
	FOR	UPTO	FOR	UPTO	
KOL - S/23	68281	498340	48899	455406	+42934
GUW - S/22	65501	501221	65322	523946	-22725
SLG - S/22	60464	460241	67301	449584	+10657

KOLKATA PRICE RANGE SALE 14-20

ASSAM ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE RS.240	6.2	4.5	0.6
% OF TEA SELLING BETWEEN RS 230-239.99	2.8	2.1	0.5
% OF TEA SELLING BETWEEN RS 220-229.99	5.7	3.8	1.3
% OF TEA SELLING BETWEEN RS 210-219.99	9.7	4.0	2.1
% OF TEA SELLING BETWEEN RS 200-209.99	15.1	5.1	6.7
% OF TEA SELLING BETWEEN RS.190-199.99	12.8	5.2	8.2
% OF TEA SELLING BETWEEN RS.180-189.99	10.1	10.8	12.7
% OF TEA SELLING BETWEEN RS.170-179.99	9.6	12.9	16.0
% OF TEA SELLING BETWEEN RS 160-169.99	10.5	10.6	14.9
% OF TEA SELLING BETWEEN RS.150-159.99	5.9	11.4	12.9
% OF TEA SELLING BETWEEN RS.140-149.99	4.7	9.6	9.7
% OF TEA SELLING BETWEEN RS.130-139.99	2.4	9.9	5.1
% OF TEA SELLING BETWEEN RS.120-129.99	2.0	6.4	4.4
% OF TEA SELLING BETWEEN RS.110-119.99	1.4	2.7	2.7
% OF TEA SELLING BETWEEN RS.100-109.99	0.7	0.8	1.7
% OF TEA SELLING BELOW RS.100	0.3	0.1	0.6

ASSAM BLF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE RS.180	17.1	3.0	0.9
% OF TEA SELLING BETWEEN RS.170-179.99	9.3	1.1	2.1
% OF TEA SELLING BETWEEN RS.160-169.99	18.4	5.7	2.7
% OF TEA SELLING BETWEEN RS.150-159.99	18.8	9.9	7.5
% OF TEA SELLING BETWEEN RS.140-149.99	17.1	20.1	14.8
% OF TEA SELLING BETWEEN RS.130-139.99	11.3	24.2	16.4
% OF TEA SELLING BETWEEN RS.120-129.99	5.9	20.2	19.0
% OF TEA SELLING BETWEEN RS.110-119.99	1.9	8.4	22.4
% OF TEA SELLING BETWEEN RS.100-109.99	0.1	6.2	11.5
% OF TEA SELLING BELOW RS.100		1.3	2.6

DOOARS/TERAI ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE RS.220	9.8	12.0	1.5
% OF TEA SELLING BETWEEN RS.210-219.99	7.8	10.7	3.5
% OF TEA SELLING BETWEEN RS.200-199.99	14.1	13.8	10.1
% OF TEA SELLING BETWEEN RS.190-199.99	13.1	13.9	12.1
% OF TEA SELLING BETWEEN RS.180-189.99	14.3	16.5	18.7
% OF TEA SELLING BETWEEN RS.170-179.99	14.2	11.3	19.8
% OF TEA SELLING BETWEEN RS 160-169.99	7.9	9.8	15.1
% OF TEA SELLING BETWEEN RS 150-159.99	7.7	6.3	11.5
% OF TEA SELLING BETWEEN RS 140-149.99	4.8	3.2	3.0
% OF TEA SELLING BETWEEN RS 130-139.99	3.8	1.6	1.7
% OF TEA SELLING BETWEEN RS 120-129.99	2.0	0.6	2.4
% OF TEA SELLING BELOW RS 120	0.4	0.3	0.5

DOOARS/TERAI BLF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE RS.140	12.1	6.0	13.5
% OF TEA SELLING BETWEEN RS.135-139.99	4.6	1.9	5.8
% OF TEA SELLING BETWEEN RS.130-134.99	8.2	4.2	9.9
% OF TEA SELLING BETWEEN RS.125-129.99	7.9	5.2	11.5
% OF TEA SELLING BETWEEN RS.120-124.99	11.3	7.9	16.6
% OF TEA SELLING BETWEEN RS.115-119.99	16.6	14.8	14.5
% OF TEA SELLING BETWEEN RS.110-114.99	12.9	20.5	10.6
% OF TEA SELLING BETWEEN RS.105-109.99	9.0	17.4	5.2
% OF TEA SELLING BETWEEN RS.100-104.99	7.6	12.8	6.5
% OF TEA SELLING BETWEEN RS.95-99.99	2.6	2.6	3.3
% OF TEA SELLING BETWEEN RS.90-94.99	3.1	3.0	1.8
% OF TEA SELLING BELOW RS.90	4.1	3.5	0.7

CACHAR/TRIPURA

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE RS.180	7.3	8.7	3.3
% OF TEA SELLING BETWEEN RS.170-179.99	6.6	3.2	2.4
% OF TEA SELLING BETWEEN RS.160-169.99	19.9	9.3	3.2
% OF TEA SELLING BETWEEN RS.150-159.99	18.1	12.9	9.9
% OF TEA SELLING BETWEEN RS.140-149.99	19.3	16.9	12.6
% OF TEA SELLING BETWEEN RS.130-139.99	17.9	23.2	23.7
% OF TEA SELLING BETWEEN RS.120-129.99	6.0	16.8	19.4
% OF TEA SELLING BETWEEN RS.110-119.99	1.8	8.1	14.4
% OF TEA SELLING BETWEEN RS.100-109.99	0.8	0.8	8.4
% OF TEA SELLING BELOW RS.100	2.2	0.1	2.8