



1. MARKET DESCRIPTION

- DEMAND – FAIR FOR LEAF, GOOD FOR DUST.
- LEVELS EASED ACROSS THE BOARD. BETTER MOVEMENT HOWEVER WITNESSED FOR COMMON AND PLAINER SORTS.
- W/TGBL OPERATED WITH FAIR SUPPORT FROM EXPORTERS & LOCAL TRADERS. HUL OPERATED, MORE ON THE DUST CATEGORY.

2. TOTAL AUCTION WEIGHTED AVERAGE – NEW SEASON ONLY (IN RS)

	2018/2019			2017/2018			UPTO SALE 19		
	SALE 19	SALE 18	+/-	SALE 19	SALE 18	+/-	2018	2017	2016
CTC	162.42	161.68	+0.74	147.96	147.33	+0.63	156.23	148.30	153.42
DUST	174.16	177.71	-3.55	153.73	158.74	-5.01	174.13	156.46	156.93
TOTAL	166.02	165.45	+0.57	149.54	149.70	-0.16	160.18	149.88	154.35

3. A. QUANTITY OFFERED AND SOLD IN SALE – 19 (NEW SEASON ONLY) COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 19 LAST YEAR	OUT % UPTO SALE NO 19		
					2018	2017	2016
CTC	15.91	11.08	30%	31%	35%	37%	35%
DUST	6.26	4.89	22%	33%	26%	37%	32%
TOTAL	22.18	15.97	28%	31%	33%	37%	34%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST (IN RS.) – NEW SEASON ONLY

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/19/2018	163.12	168.86	181.87	135.51	133.52
S/18/2018	160.94	167.20	184.75	144.31	134.93
S/19/2017	148.96	146.20	159.55	141.01	130.75

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE -CTC LEAF AND DUST - NEW SEASON ONLY

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/19(2018)	50%	17%	24%	5%	5%	100%
SOLD - S/19(2018)	49%	15%	26%	5%	5%	100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED – NEW SEASON ONLY (FURTHER BREAK UP ON PAGE -2)

PRICE RANGE- LEAF AND DUST COMBINED	2018		UPTO SALE 19		
	SALE 19	SALE 18	2018	2017	2016
A. % OF TEA SELLING ABOVE RS.220	7.42	8.88	8.48	6.47	1.46
B. % OF TEA SELLING BETWEEN RS.200-219.99	16.11	15.57	13.67	8.31	7.51
C. % OF TEA SELLING BETWEEN RS.180-199.99	14.38	18.99	13.04	11.04	16.49
D. % OF TEA SELLING BETWEEN RS 160-179.99	19.42	12.13	13.15	12.41	21.42
E. % OF TEA SELLING BETWEEN RS.150-159.99	7.27	7.15	6.24	5.98	9.31
F. % OF TEA SELLING BETWEEN RS.140-149.99	8.53	5.06	7.01	6.79	7.98
G. % OF TEA SELLING BETWEEN RS.130-139.99	6.70	5.36	8.19	8.69	9.34
H.% OF TEA SELLING BETWEEN RS.120-129.99	5.19	6.72	8.96	8.95	11.52
I. % OF TEA SELLING BETWEEN RS.110-119.99	7.90	12.23	12.33	16.31	9.49
J. % OF TEA SELLING BETWEEN RS.100-109.99	4.71	5.03	5.86	12.30	3.89
K. % OF TEA SELLING BELOW RS.100	2.37	2.89	3.09	2.75	1.60

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR		VARIANCE UPTO
		FOR	UPTO	FOR	UPTO	
KOLKATA	22	76233	430059	74898	406507	+23552
SILIGURI	21	37326	399777	50318	382283	+17494
GUWAHATI	21	83740	435720	86867	458624	-22904

CURRENCY RATES: 1USD \$= 67.23 INR, 1GBP £= 91.32 INR, 1EUR € = 80.35 INR (SOURCE IN REUTERS.COM –11th May 2018)

Our Website : www.parcon-india.com

KOLKATA PRICE RANGE SALE 14-19

ASSAM ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE RS.240	8.4	5.3	0.5
% OF TEA SELLING BETWEEN RS 230-239.99	3.8	2.2	0.5
% OF TEA SELLING BETWEEN RS 220-229.99	7.5	4.5	1.5
% OF TEA SELLING BETWEEN RS 210-219.99	12.7	5.1	2.5
% OF TEA SELLING BETWEEN RS 200-209.99	16.6	6.6	8.4
% OF TEA SELLING BETWEEN RS.190-199.99	13.7	5.8	9.4
% OF TEA SELLING BETWEEN RS.180-189.99	9.5	11.7	14.5
% OF TEA SELLING BETWEEN RS.170-179.99	7.4	14.0	17.0
% OF TEA SELLING BETWEEN RS 160-169.99	7.4	10.1	15.3
% OF TEA SELLING BETWEEN RS.150-159.99	4.4	9.8	11.5
% OF TEA SELLING BETWEEN RS.140-149.99	3.3	7.4	6.7
% OF TEA SELLING BETWEEN RS.130-139.99	1.6	9.1	4.6
% OF TEA SELLING BETWEEN RS.120-129.99	1.8	5.3	3.9
% OF TEA SELLING BETWEEN RS.110-119.99	1.0	2.1	2.4
% OF TEA SELLING BETWEEN RS.100-109.99	0.6	0.9	0.8
% OF TEA SELLING BELOW RS.100	0.3	0.1	0.4

ASSAM BLF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE RS.180	20.5	5.4	1.1
% OF TEA SELLING BETWEEN RS.170-179.99	9.7	1.7	2.8
% OF TEA SELLING BETWEEN RS.160-169.99	18.9	6.6	3.1
% OF TEA SELLING BETWEEN RS.150-159.99	16.2	10.8	9.8
% OF TEA SELLING BETWEEN RS.140-149.99	16.4	19.6	18.3
% OF TEA SELLING BETWEEN RS.130-139.99	11.1	30.4	17.0
% OF TEA SELLING BETWEEN RS.120-129.99	5.9	17.0	19.3
% OF TEA SELLING BETWEEN RS.110-119.99	1.1	7.1	19.6
% OF TEA SELLING BETWEEN RS.100-109.99	0.1	1.0	7.6

DOOARS/TERAI ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING BETWEEN RS.220	12.2	15.3	1.8
% OF TEA SELLING BETWEEN RS.210-219.99	9.3	12.7	4.3
% OF TEA SELLING BETWEEN RS.200-199.99	14.9	14.5	12.2
% OF TEA SELLING BETWEEN RS.190-199.99	10.8	13.3	13.6
% OF TEA SELLING BETWEEN RS.180-189.99	14.2	15.4	19.5
% OF TEA SELLING BETWEEN RS.170-179.99	13.6	10.7	18.5
% OF TEA SELLING BETWEEN RS 160-169.99	6.3	7.5	13.6
% OF TEA SELLING BETWEEN RS 150-159.99	7.0	5.3	10.1
% OF TEA SELLING BETWEEN RS 140-149.99	4.5	3.0	2.2
% OF TEA SELLING BETWEEN RS 130-139.99	4.6	1.6	1.5
% OF TEA SELLING BETWEEN RS 120-129.99	2.1	0.7	2.2

DOOARS/TERAI BOUGHT LEAF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE RS.140	12.4	6.4	13.7
% OF TEA SELLING BETWEEN RS.135-139.99	5.1	2.0	5.5
% OF TEA SELLING BETWEEN RS.130-134.99	9.0	4.5	10.2
% OF TEA SELLING BETWEEN RS.125-129.99	8.1	5.2	11.9
% OF TEA SELLING BETWEEN RS.120-124.99	11.4	8.5	17.2
% OF TEA SELLING BETWEEN RS.115-119.99	17.7	15.9	14.7
% OF TEA SELLING BETWEEN RS.110-114.99	13.4	21.2	10.5
% OF TEA SELLING BETWEEN RS.105-109.99	8.2	18.0	4.8
% OF TEA SELLING BETWEEN RS.100-104.99	6.7	11.6	6.2
% OF TEA SELLING BETWEEN RS.95-99.99	2.6	1.8	3.2
% OF TEA SELLING BETWEEN RS.90-94.99	2.3	2.7	1.6
% OF TEA SELLING BELOW RS.90	2.9	2.1	0.6