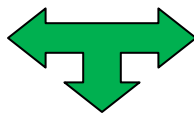


**PARCON****INDIA PRIVATE LIMITED**

25 YEARS

**NEW SEASON TEAS ONLY****MARKET UPDATE (CTC)**

SALE 17

KOLKATA

Friday, 27 April, 2018

1. MARKET DESCRIPTION

- GOOD DEMAND FOR THE BRIGHTER LIQUORING SORTS WHICH MAINTAINED LEVELS.
- FAIR FOR REMAINDER WHICH SOLD LOWER FOLLOWING QUALITY.
- LOCAL TRADERS MAINSTAY FOR DOOARS. WI ACTIVE ON LIQUORING ASSAMS. EXPORTERS SELECTIVE. TGBL ENTERED THE MARKET THIS WEEK AND OPERATED ON MEDIUM/PLAINER VARIETIES. SELECTIVE ENQUIRY FROM HUL.

2. TOTAL AUCTION WEIGHTED AVERAGE – NEW SEASON ONLY (IN RS)

	2018/2019			2017/2018			UPTO SALE 17		
	SALE 17	SALE 16	+/-	SALE 17	SALE 16	+/-	2018	2017	2016
CTC	155.75	145.44	+10.31	156.43	151.81	+4.62	148.66	149.00	159.21
DUST	175.94	167.91	+8.03	165.14	165.29	-0.15	169.93	159.54	164.88
TOTAL	159.84	147.61	+12.23	157.96	153.08	+4.88	151.55	150.26	160.44

3. A. QUANTITY OFFERED AND SOLD IN SALE – 17 (NEW SEASON ONLY) COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT %	OUT % UPTO SALE NO 17		
				IN SALE 17 LAST YEAR	2018	2017	2016
CTC	10.54	6.83	35%	42%	38%	40%	37%
DUST	2.19	1.73	21%	36%	27%	34%	38%
TOTAL	12.73	8.56	33%	41%	37%	40%	37%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST (IN RS.) – NEW SEASON ONLY

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/17/2018	154.65	161.73	180.45	139.51	138.47
S/16/2018	148.62	137.44	170.64	135.72	148.34
S/17/2017	156.89	158.09	169.04	141.58	142.35

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE -CTC LEAF AND DUST - NEW SEASON ONLY

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/17(2018)	63%	17%	15%	3%	2%	100%
SOLD - S/17(2018)	56%	20%	18%	4%	2%	100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED – NEW SEASON ONLY (FURTHER BREAK UP ON PAGE -2)

PRICE RANGE- LEAF AND DUST COMBINED	2018		UPTO SALE 17		
	SALE 17	SALE 16	2018	2017	2016
A. % OF TEA SELLING ABOVE RS.220	10.90	8.65	9.13	9.95	2.14
B. % OF TEA SELLING BETWEEN RS.200-219.99	15.85	8.34	10.26	11.83	13.03
C. % OF TEA SELLING BETWEEN RS.180-199.99	12.67	4.99	7.88	9.41	21.89
D. % OF TEA SELLING BETWEEN RS 160-179.99	9.08	8.17	8.35	5.17	16.05
E. % OF TEA SELLING BETWEEN RS.150-159.99	3.91	4.55	4.73	3.01	6.74
F. % OF TEA SELLING BETWEEN RS.140-149.99	4.00	7.00	6.99	5.64	8.09
G. % OF TEA SELLING BETWEEN RS.130-139.99	7.43	10.99	11.39	6.12	9.22
H.% OF TEA SELLING BETWEEN RS.120-129.99	8.13	15.14	13.75	10.20	11.09
I. % OF TEA SELLING BETWEEN RS.110-119.99	14.61	22.27	16.28	21.33	7.06
J. % OF TEA SELLING BETWEEN RS.100-109.99	8.27	8.53	7.40	14.92	3.36
K. % OF TEA SELLING BELOW RS.100	5.14	1.38	3.84	2.40	1.33

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		FOR	UPTO	FOR	UPTO	UPTO
KOLKATA	20	65009	275127	58003	257616	+17511
SILIGURI	19	39797	328745	38509	282360	-46385
GUWAHATI	19	68391	258364	89568	268660	-10296

CURRENCY RATES: 1USD \$= ` 66.68 INR, 1GBP £= ` 91.80 INR, 1EUR € = ` 81.55 INR (SOURCE IN REUTERS.COM –27th Apr 2018)Our Website : www.parcon-india.com

KOLKATA PRICE RANGE SALE 14-17

ASSAM ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE RS.240	20.1	11.3	0.8
% OF TEA SELLING BETWEEN RS 230-239.99	8.0	4.5	0.7
% OF TEA SELLING BETWEEN RS 220-229.99	10.5	11.2	2.4
% OF TEA SELLING BETWEEN RS 210-219.99	14.8	10.3	4.4
% OF TEA SELLING BETWEEN RS 200-209.99	21.8	12.1	16.2
% OF TEA SELLING BETWEEN RS.190-199.99	10.4	9.5	15.3
% OF TEA SELLING BETWEEN RS.180-189.99	6.2	14.2	19.0
% OF TEA SELLING BETWEEN RS.170-179.99	2.4	9.2	14.8
% OF TEA SELLING BETWEEN RS 160-169.99	2.9	3.0	9.6
% OF TEA SELLING BETWEEN RS.150-159.99	0.8	5.2	5.4
% OF TEA SELLING BETWEEN RS.140-149.99	0.8	2.4	3.3
% OF TEA SELLING BETWEEN RS.130-139.99	0.3	4.3	3.8
% OF TEA SELLING BETWEEN RS.120-129.99	0.9	1.5	2.0
% OF TEA SELLING BETWEEN RS.110-119.99	0.1	0.8	1.2
% OF TEA SELLING BETWEEN RS.100-109.99	0.2	0.4	0.4
% OF TEA SELLING BELOW RS.100		0.2	0.5

ASSAM BLF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE RS.180	51.5	44.2	3.2
% OF TEA SELLING BETWEEN RS.170-179.99	16.8	8.6	7.4
% OF TEA SELLING BETWEEN RS.160-169.99	21.5	9.9	7.0
% OF TEA SELLING BETWEEN RS.150-159.99	3.8	22.8	20.4
% OF TEA SELLING BETWEEN RS.140-149.99	4.3	2.5	29.8
% OF TEA SELLING BETWEEN RS.130-139.99	1.4	9.4	17.0
% OF TEA SELLING BETWEEN RS.120-129.99		2.6	11.4
% OF TEA SELLING BETWEEN RS.110-119.99	0.6		3.3
% OF TEA SELLING BETWEEN RS.100-109.99			0.6

DOOARS/TERAI ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING BETWEEN RS.220	25.3	26.2	3.2
% OF TEA SELLING BETWEEN RS.210-219.99	15.7	19.5	7.5
% OF TEA SELLING BETWEEN RS.200-199.99	14.7	19.0	21.1
% OF TEA SELLING BETWEEN RS.190-199.99	8.8	11.1	20.5
% OF TEA SELLING BETWEEN RS.180-189.99	11.9	10.7	22.7
% OF TEA SELLING BETWEEN RS.170-179.99	5.9	5.9	14.5
% OF TEA SELLING BETWEEN RS 160-169.99	3.2	2.8	5.8
% OF TEA SELLING BETWEEN RS 150-159.99	4.9	2.5	3.3
% OF TEA SELLING BETWEEN RS 140-149.99	3.6	1.4	0.8
% OF TEA SELLING BETWEEN RS 130-139.99	3.9	0.4	0.3
% OF TEA SELLING BETWEEN RS 120-129.99	2.0	0.4	0.3

DOOARS/TERAI BOUGHT LEAF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE RS.140	16.3	9.7	19.1
% OF TEA SELLING BETWEEN RS.135-139.99	6.0	2.2	6.0
% OF TEA SELLING BETWEEN RS.130-134.99	11.0	5.4	11.7
% OF TEA SELLING BETWEEN RS.125-129.99	9.1	5.8	12.9
% OF TEA SELLING BETWEEN RS.120-124.99	12.7	10.7	16.3
% OF TEA SELLING BETWEEN RS.115-119.99	15.1	15.8	11.3
% OF TEA SELLING BETWEEN RS.110-114.99	11.4	20.6	8.6
% OF TEA SELLING BETWEEN RS.105-109.99	6.9	16.2	4.1
% OF TEA SELLING BETWEEN RS.100-104.99	5.1	9.4	6.0
% OF TEA SELLING BETWEEN RS.95-99.99	2.0	1.5	2.1
% OF TEA SELLING BETWEEN RS.90-94.99	1.8	1.4	1.1
% OF TEA SELLING BELOW RS.90	2.4	1.1	0.5