


1. MARKET REPORT IN BRIEF:

- FAIR DEMAND.
- GOOD LIQUORING SORTS WERE IRREGULARLY AROUND LAST.
- REMAINDER TENDED EASIER WITH THE BROWNER SORTS BEING DISCOUNTED FURTHER.
- INTERNAL OPERATED. TGBL ACTIVE ON THE MEDIUM CATEGORY.

2. TOTAL AUCTION WEIGHTED AVERAGE. NEW SEASON ONLY (IN RS).

| CATEGORY | 2018/2019 | | | 2017/2018 | | | UPTO – SALE 17 | | |
|----------|-----------|---------|--------|-----------|---------|--------|----------------|---------|---------|
| | SALE 17 | SALE 16 | +/- | SALE 17 | SALE 16 | +/- | 2018-19 | 2017-18 | 2016-17 |
| LEAF | 161.83 | 173.41 | -11.58 | 153.06 | 166.52 | -13.46 | 168.34 | 161.37 | 147.90 |
| DUST | 167.18 | 176.80 | -9.62 | 151.26 | 163.88 | -12.62 | 172.03 | 156.37 | 149.63 |
| TOTAL | 163.48 | 174.29 | -10.81 | 152.40 | 165.70 | -13.30 | 169.43 | 159.69 | 148.39 |

3. A. QUANTITY OFFERED & SOLD IN SALE 17-NEW SEASON ONLY (IN LAC KGS).

| CATEGORY | OFFERED QUANTITY | SOLD QUANTITY | OUT % | IN SALE 17 LAST YEAR | OUT% UPTO SALE 17 | | |
|----------|------------------|---------------|-------|----------------------|-------------------|---------|---------|
| | | | | | 2018-19 | 2017-18 | 2016-17 |
| LEAF | 18.69 | 12.38 | 34 | 42 | 31.38 | 38.44 | 30.49 |
| DUST | 7.84 | 5.52 | 30 | 22 | 29.91 | 26.54 | 33.59 |
| TOTAL | 26.54 | 17.90 | 33 | 36 | 30.95 | 34.90 | 31.40 |

B. CATEGORY-WISE WEIGHTED AVERAGE- NEW SEASON ONLY (IN RS.)

| | BROKENS | FANNINGS | PD/D | LEAF SEC | DUST SEC |
|-----------|---------|----------|--------|----------|----------|
| S/17-2018 | 164.31 | 151.91 | 170.13 | 158.27 | 131.23 |
| S/17-2017 | 152.74 | 148.99 | 153.54 | 155.80 | 121.70 |
| S/17-2016 | 139.61 | 133.69 | 143.05 | 143.04 | 117.65 |

C. CATEGORY- WISE OFFERED AND SOLD PERCENTAGE. NEW SEASON ONLY

| | BROKENS | FANNINGS | LEAF SEC | PD/D/CD. | DUST SEC |
|-------------------|---------|----------|----------|----------|----------|
| OFFERED - SALE 17 | 51.89 | 7.19 | 11.04 | 27.53 | 2.35 |
| SOLD - SALE 17 | 49.74 | 8.23 | 11.34 | 28.36 | 2.33 |

4. PRICE RANGE: NEW SEASON ONLY

| PRICE RANGE LEAF & DUST COMBINED | S/17-2018 | S/16-2017 | UPTO S/17 2018-19 | UPTO S/17 2017-18 | UPTO S/17 2016-17 |
|--|-----------|-----------|-------------------|-------------------|-------------------|
| A. % OF TEA SELLING ABOVE RS. 250.00 | 2.96 | 7.37 | 5.03 | 3.11 | 0.10 |
| B. % OF TEA SELLING BETWEEN RS. 220.00-249.99 | 6.14 | 9.13 | 8.48 | 5.75 | 1.59 |
| C. % OF TEA SELLING BETWEEN RS. 200.00- 219.99 | 13.07 | 16.58 | 14.45 | 8.06 | 5.58 |
| D. % OF TEA SELLING BETWEEN RS. 190.00 -199.99 | 4.85 | 4.50 | 4.49 | 4.88 | 4.91 |
| E. % OF TEA SELLING BETWEEN RS. 180.00 -189.99 | 4.54 | 5.22 | 4.99 | 8.46 | 7.74 |
| F. % OF TEA SELLING BETWEEN RS. 170.00 -179.99 | 4.20 | 6.95 | 5.27 | 7.49 | 8.66 |
| G. % OF TEA SELLING BETWEEN RS.160.00 -169.99 | 7.66 | 7.57 | 7.59 | 6.91 | 7.84 |
| H. % OF TEA SELLING BETWEEN RS.150.00-159.99 | 11.29 | 11.47 | 10.80 | 6.60 | 7.32 |
| I. % OF TEA SELLING BETWEEN RS.140.00 -149.99 | 17.11 | 10.80 | 14.21 | 9.26 | 10.87 |
| J. % OF TEA SELLING BELOW RS. 140.00 | 28.18 | 20.41 | 24.69 | 39.48 | 45.39 |

5. FUTURE OFFERINGS (IN PKGS)

| SALE 19-CLOSED ON 21 ST APRIL, 2018 | THIS YEAR | LAST YEAR | +/- |
|--|-----------|-----------|--------|
| CTC LEAF : | 52076 | 69160 | -17084 |
| DUST : | 16954 | 24731 | -7777 |
| ORTHODOX: | 1183 | 1255 | -72 |
| TOTAL | 70213 | 95146 | -24933 |

6. OTHER INFORMATION:
Tea market report 23 - 27 April 2018

With ever increasing auction figures, one would expect a market to ease in a straight line. It did not happen in Mombasa where all PF1s traded firm to dearer without any exception. Because most other grades experienced a softer market, the general trend was downwards. In the end 15% of the teas remained unsold while Cargill again took the number one position at the buyers list.

Source: <http://vanrees.com>

Exchange Rates:- 1 US \$- Rs.66.62 1 UK £- Rs.91.80 1 Euro-Rs.80.93 as on 28TH April., 2018

Source: <http://in.reuters.com/finance/currencies/>

Our Website: www.parcon-india.com