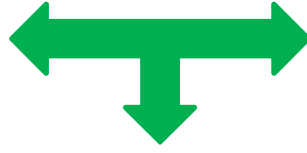


1991-2016



25 Years

**PARCON**  
INDIA PRIVATE LIMITED


NEW SEASON ONLY

MARKET UPDATE - CTC

SALE 15

KOLKATA April 10, 2019

**1. MARKET DESCRIPTION :**

- DEMAND - GOOD FOR CLEAN & LIQUORING VARIETIES. FAIR FOR REMAINDER.
- NOMINAL WEIGHT OF GOOD ASSAM BROKENS WERE WELL COMPETED FOR. LEVELS OF FANNINGS, PD & D WERE CONSIDERABLY LOWER THAN THE CORRESPONDING BROKEN GRADES.
- GOOD DOOARS WERE IRREGULAR AROUND LAST. PLAINER SORTS WERE EASIER AND SAW WITHDRAWALS.
- NEW SEASON LEVELS ARE AS FOLLOWS:-  
ASSAM - GOOD - BROKENS - 240-280, FANNINGS, PD & D - 200-240.  
DOOARS - GOOD - BROKENS - 220-260+, FANNINGS - 200-240.  
DOOARS - BLF - GOOD - 140-180(N) , REMAINDER - 115-130.
- LOCAL DEALERS MAINSTAY. SELECTIVE ENQUIRY FROM WI & EXPORTERS. MAJOR BLENDERS ALMOST SILENT.

**2. TOTAL AUCTION WEIGHTED AVERAGE ( ` )**

	2019-20			2018-19			UPTO SALE - 15		
	SALE 15	SALE 14	+/-	SALE 15	SALE 14	+/-	2019-20	2018-19	2017-18
CTC	150.58	149.20	+1.38	140.78	142.77	-1.99	149.90	141.36	135.42
DUST	145.00	143.83	+1.17	146.36	118.80	+27.56	144.76	138.28	125.76
TOTAL	150.19	148.99	+1.20	141.11	141.35	-0.24	149.59	141.18	134.79

**3. QUANTITY OFFERED AND SOLD IN SALE - 15 (IN LAKH KGS)**

	OFFERED	SOLD	OUT%	OUT% S/15 2018-19	OUT% UPTO SALE NO 15		
					2019-20	2018-19	2017-18
CTC	5.34	3.45	35	38	34	38	46
DUST	0.57	0.26	54	45	57	37	25
TOTAL	5.91	3.71	37	39	36	38	45

**4. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF & ALL DUST ( ` )**

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
SALE- 15/2019-20	150.04	161.06	150.28	115.67	95.66
SALE- 14/2019-20	149.66	152.80	145.07	114.38	131.61
SALE- 15/2018-19	140.53	140.05	146.07	153.34	162.00

**5. CATEGORY WISE OFFERED & SOLD PERCENTAGE - CTC LEAF & ALL DUST**

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
OFFERED - S-15/2019-20	65	21	9	4	1
SOLD - S-15/2019-20	70	19	6	4	1

**6. PRICE RANGE - CTC LEAF & ALL DUST (FURTHER BREAK UP ON PAGE -2)**

RANGE	2019-20		UPTO SALE - 15		
	SALE - 15	SALE - 14	2019-20	2018-19	2017-18
A. % OF TEA SELLING ABOVE ` 220.00	12.0	11.4	11.7	6.6	6.6
B. % OF TEA SELLING BETWEEN ` 200 - 219.99	10.7	5.7	8.9	2.6	4.4
C. % OF TEA SELLING BETWEEN ` 180 - 199.99	3.0	2.4	2.8	2.4	1.6
D. % OF TEA SELLING BETWEEN ` 160 - 179.99	3.7	8.3	5.2	7.3	1.2
E. % OF TEA SELLING BETWEEN ` 150 - 159.99	3.9	6.7	4.7	6.3	2.8
F. % OF TEA SELLING BETWEEN ` 140 - 149.99	5.3	6.4	5.6	12.0	12.0
G. % OF TEA SELLING BETWEEN ` 130 - 139.99	12.0	14.3	13.2	18.4	10.1
H. % OF TEA SELLING BETWEEN ` 120 - 129.99	27.0	37.1	30.5	21.9	15.8
I. % OF TEA SELLING BETWEEN ` 110 - 119.99	16.9	3.5	12.4	13.6	30.3
J. % OF TEA SELLING BETWEEN ` 100 - 109.99	2.6	3.1	2.6	4.9	14.6
K. % OF TEA SELLING BELOW ` 100.00	3.0	1.2	2.4	3.9	0.6

**7. FUTURE OFFERINGS (IN PACKAGES)**

	2019-20		2018-19		+/-
	FOR	UPTO	FOR	UPTO	UPTO
KOL S/17	40500	97741	35406	96322	+1419
GUW S/17	77350	142753	74224	118571	+24182
SLG S/16	53362	157806	72321	161513	-3707

CURRENCY RATES: 1USD \$= ` 69.15 INR, 1GBP £= ` 90.35 INR, 1EUR €= ` 77.88 INR (SOURCE IN REUTERS.COM-10th Apr'2019)

## KOLKATA PRICE RANGE SALE 14-15

## DOOARS/TERAI ESTATE

Price Range	2019-20	2018-19	2017-18
% OF TEA SELLING ABOVE ` 220	52.5	56.1	0.5
% OF TEA SELLING BETWEEN ` 210-219.99	22.1	7.3	0.2
% OF TEA SELLING BETWEEN ` 200-199.99	17.4	9.9	0.1
% OF TEA SELLING BETWEEN ` 190-199.99	2.5	6.8	0.1
% OF TEA SELLING BETWEEN ` 180-189.99	2.6	3.5	0.0
% OF TEA SELLING BETWEEN ` 170-179.99	1.0	5.0	0.0
% OF TEA SELLING BETWEEN ` 160-169.99	0.5	1.0	0.0
% OF TEA SELLING BETWEEN ` 150-159.99	1.1	2.9	0.0
% OF TEA SELLING BETWEEN ` 140-149.99	0.2	1.7	
% OF TEA SELLING BETWEEN ` 130-139.99		0.7	0.0
% OF TEA SELLING BETWEEN ` 120-129.99		4.9	
% OF TEA SELLING BELOW ` 120			

## DOOARS/TERAI BLF

Price Range	2019-20	2018-19	2017-18
% OF TEA SELLING ABOVE ` 140	19.2	28.3	17.6
% OF TEA SELLING BETWEEN ` 135-139.99	6.7	8.7	2.4
% OF TEA SELLING BETWEEN ` 130-134.99	11.4	12.3	9.4
% OF TEA SELLING BETWEEN ` 125-129.99	13.2	11.7	7.3
% OF TEA SELLING BETWEEN ` 120-124.99	28.5	13.5	11.1
% OF TEA SELLING BETWEEN ` 115-119.99	13.3	10.2	14.4
% OF TEA SELLING BETWEEN ` 110-114.99	3.0	5.4	20.5
% OF TEA SELLING BETWEEN ` 105-109.99	2.8	2.9	7.7
% OF TEA SELLING BETWEEN ` 100-104.99	0.8	2.4	9.0
% OF TEA SELLING BETWEEN ` 95-99.99	0.8	1.1	0.3
% OF TEA SELLING BETWEEN ` 90-94.99	0.3	1.7	0.2
% OF TEA SELLING BELOW ` 90		1.7	