

**1. MARKET DESCRIPTION :**

- DEMAND - FAIR FOR LEAF & GOOD FOR DUST
- GOOD/BEST AND PLAINER SORTS MAINTAINED LAST LEVELS.
- MEDIUM/BETTER MEDIUMS WERE LOWER & WITNESSED SOME WITHDRAWALS.
- LEVELS FOR DUST WERE GENERALLY MAINTAINED.
- EXPORTERS, MAJOR BLENDERS & WI WERE MAINSTAY OF THE MARKET ALONG WITH SUPPORT FROM THE LOCAL TRADERS.

2. TOTAL AUCTION WEIGHTED AVERAGE (`)

	2018-19			2017-18			UPTO SALE - 37		
	SALE 37	SALE 36	+/-	SALE 37	SALE 36	+/-	2018	2017	2016
CTC	159.02	159.51	-0.49	148.52	155.51	-6.99	163.16	154.49	155.63
DUST	169.35	168.47	+0.88	167.06	171.26	-4.20	176.77	166.61	158.49
TOTAL	162.45	162.21	+0.24	153.92	160.59	-6.67	167.60	158.32	156.56

3. QUANTITY OFFERED AND SOLD IN SALE -37 (IN LAKH KGS)

	OFFERED	SOLD	OUT%	S/37 - 2017	OUT% UPTO SALE NO 37		
					2018	2017	2016
CTC	34.78	23.71	32	28	28	31	30
DUST	14.00	11.80	16	13	17	16	24
TOTAL	48.78	35.51	27	24	25	27	28

4. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF & ALL DUST (`)

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
SALE- 37/2018	162.16	159.87	186.33	132.12	133.07
SALE- 36/2018	163.8	160.12	186.76	133.95	130.35
SALE- 37/2017	149.10	156.74	189.13	123.85	128.99

5. CATEGORY WISE OFFERED & SOLD PERCENTAGE - CTC LEAF & ALL DUST

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
OFFERED - S-37/2018	51	14	20	6	9
SOLD - S-37/2018	47	13	23	6	11

6. PRICE RANGE - CTC LEAF & ALL DUST (FURTHER BREAK UP ON PAGE -2)

RANGE	2018		UPTO SALE - 37		
	SALE - 37	SALE - 36	2018	2017	2016
A. % OF TEA SELLING ABOVE ` 220.00	8.1	9.0	13.2	12.8	5.8
B. % OF TEA SELLING BETWEEN ` 200 - 219.99	13.7	12.0	12.4	8.9	9.7
C. % OF TEA SELLING BETWEEN ` 180 - 199.99	14.8	15.5	13.7	11.1	13.2
D. % OF TEA SELLING BETWEEN ` 160 - 179.99	15.5	14.4	14.5	12.3	16.6
E. % OF TEA SELLING BETWEEN ` 150 - 159.99	6.0	6.0	7.9	7.1	8.3
F. % OF TEA SELLING BETWEEN ` 140 - 149.99	6.9	7.7	7.9	7.5	8.9
G. % OF TEA SELLING BETWEEN ` 130 - 139.99	8.1	7.8	7.2	8.5	9.4
H. % OF TEA SELLING BETWEEN ` 120 - 129.99	10.1	10.2	8.6	8.0	10.1
I. % OF TEA SELLING BETWEEN ` 110 - 119.99	10.3	10.2	8.1	8.0	9.0
J. % OF TEA SELLING BETWEEN ` 100 - 109.99	4.7	5.4	4.3	7.6	6.8
K. % OF TEA SELLING BELOW ` 100.00	1.8	1.8	2.2	8.3	2.2

7. FUTURE OFFERINGS (IN PACKAGES)

	2018		2017		+/-
	FOR	UPTO	FOR	UPTO	UPTO
KOL - S/40	159976	2369944	77578	1975282	+394662
GUW - S/39	187289	2396401	DROPPED	2245485	+150916
SLG - S/39	118148	2280017	DROPPED	2183987	+96030

CURRENCY RATES: 1USD \$= ` 71.97 INR, 1GBP £= ` 94.46 INR, 1EUR €= ` 84.17 INR (SOURCE IN REUTERS.COM-14th Sep'2018)

KOLKATA PRICE RANGE SALE 14-37

ASSAM ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 240	10.2	10.1	3.8
% OF TEA SELLING BETWEEN ` 230-239.99	5.5	6.1	2.2
% OF TEA SELLING BETWEEN ` 220-229.99	9.1	9.3	3.5
% OF TEA SELLING BETWEEN ` 210-219.99	9.0	8.1	5.7
% OF TEA SELLING BETWEEN ` 200-209.99	11.0	7.1	9.4
% OF TEA SELLING BETWEEN ` 190-199.99	8.4	6.3	8.0
% OF TEA SELLING BETWEEN ` 180-189.99	8.0	6.2	9.3
% OF TEA SELLING BETWEEN ` 170-179.99	7.9	5.9	9.5
% OF TEA SELLING BETWEEN ` 160-169.99	6.3	6.3	9.8
% OF TEA SELLING BETWEEN ` 150-159.99	6.1	6.9	9.3
% OF TEA SELLING BETWEEN ` 140-149.99	5.0	7.4	9.4
% OF TEA SELLING BETWEEN ` 130-139.99	4.1	7.0	7.3
% OF TEA SELLING BETWEEN ` 120-129.99	4.4	5.9	5.7
% OF TEA SELLING BETWEEN ` 110-119.99	2.7	4.0	3.6
% OF TEA SELLING BETWEEN ` 100-109.99	1.3	2.4	2.7
% OF TEA SELLING BELOW ` 100	1.0	1.2	0.8

ASSAM BLF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 180	20.6	14.7	2.0
% OF TEA SELLING BETWEEN ` 170-179.99	9.6	7.2	2.1
% OF TEA SELLING BETWEEN ` 160-169.99	13.8	10.4	3.5
% OF TEA SELLING BETWEEN ` 150-159.99	14.4	12.8	7.0
% OF TEA SELLING BETWEEN ` 140-149.99	15.7	12.7	11.8
% OF TEA SELLING BETWEEN ` 130-139.99	9.9	12.6	17.0
% OF TEA SELLING BETWEEN ` 120-129.99	8.4	10.1	20.4
% OF TEA SELLING BETWEEN ` 110-119.99	4.5	9.2	18.7
% OF TEA SELLING BETWEEN ` 100-109.99	2.6	5.3	10.4
% OF TEA SELLING BELOW ` 100	0.6	5.0	7.1

DOOARS/TERAI ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 220	2.4	2.3	0.3
% OF TEA SELLING BETWEEN ` 210-219.99	4.5	2.7	1.1
% OF TEA SELLING BETWEEN ` 200-199.99	10.6	5.4	3.7
% OF TEA SELLING BETWEEN ` 190-199.99	14.7	12.2	7.9
% OF TEA SELLING BETWEEN ` 180-189.99	18.2	20.4	13.6
% OF TEA SELLING BETWEEN ` 170-179.99	14.6	19.1	20.1
% OF TEA SELLING BETWEEN ` 160-169.99	11.4	11.2	15.9
% OF TEA SELLING BETWEEN ` 150-159.99	9.8	11.7	14.3
% OF TEA SELLING BETWEEN ` 140-149.99	5.7	6.0	10.6
% OF TEA SELLING BETWEEN ` 130-139.99	4.4	4.9	5.7
% OF TEA SELLING BETWEEN ` 120-129.99	2.1	2.5	3.8
% OF TEA SELLING BELOW ` 120	1.7	1.6	2.9

DOOARS/TERAI BLF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 140	9.5	2.3	4.9
% OF TEA SELLING BETWEEN ` 135-139.99	3.4	0.8	3.0
% OF TEA SELLING BETWEEN ` 130-134.99	5.8	1.7	4.9
% OF TEA SELLING BETWEEN ` 125-129.99	7.4	2.5	6.1
% OF TEA SELLING BETWEEN ` 120-124.99	12.2	4.6	11.2
% OF TEA SELLING BETWEEN ` 115-119.99	19.0	8.3	15.9
% OF TEA SELLING BETWEEN ` 110-114.99	15.5	12.7	15.7
% OF TEA SELLING BETWEEN ` 105-109.99	11.3	13.8	17.1
% OF TEA SELLING BETWEEN ` 100-104.99	7.5	15.4	13.2
% OF TEA SELLING BETWEEN ` 95-99.99	2.4	8.0	5.2
% OF TEA SELLING BETWEEN ` 90-94.99	2.1	11.0	2.3
% OF TEA SELLING BELOW ` 90	4.0	18.8	0.6

CACHAR/TRIPURA

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 180	6.0	4.2	2.7
% OF TEA SELLING BETWEEN ` 170-179.99	3.8	2.7	1.7
% OF TEA SELLING BETWEEN ` 160-169.99	9.6	3.8	2.5
% OF TEA SELLING BETWEEN ` 150-159.99	15.5	5.8	5.0
% OF TEA SELLING BETWEEN ` 140-149.99	18.8	12.7	9.5
% OF TEA SELLING BETWEEN ` 130-139.99	19.1	24.8	23.9
% OF TEA SELLING BETWEEN ` 120-129.99	18.4	23.2	29.8
% OF TEA SELLING BETWEEN ` 110-119.99	5.5	10.6	15.6
% OF TEA SELLING BETWEEN ` 100-109.99	2.1	6.5	6.9
% OF TEA SELLING BELOW ` 100	1.2	5.7	2.4