

**1. MARKET DESCRIPTION :**

- GOOD DEMAND.
- BEST ASSAMS WERE IRREGULAR & OCCASIONALLY TENDED EASIER WITH SOME WITHDRAWALS.
- GOOD & MEDIUM ASSAMS WERE BARELY STEADY, CACHAR AND DOOARS MAINTAINED LEVEL.
- DUST FOLLOWED THE SIMILAR TREND.
- GOOD SUPPORT FROM MAJOR BLENDERS & WI BUYERS. EXPORTERS AND LOCAL DEALERS OPERATED.

**2. TOTAL AUCTION WEIGHTED AVERAGE ( ₹ )**

	2018-19			2017-18			UPTO SALE - 31		
	SALE 31	SALE 30	+/-	SALE 31	SALE 30	+/-	2018	2017	2016
CTC	171.58	169.90	+1.68	148.83	158.67	-9.84	164.69	153.73	157.82
DUST	183.30	184.06	-0.76	167.00	170.94	-3.94	178.25	163.45	161.40
TOTAL	175.72	174.90	+0.82	154.56	162.98	-8.42	169.03	156.78	158.97

**3. QUANTITY OFFERED AND SOLD IN SALE -31 (IN LAKH KGS)**

	OFFERED	SOLD	OUT%	S/31 - 2017	OUT% UPTO SALE NO 31		
					2018	2017	2016
CTC	25.38	18.87	26	31	27	33	30
DUST	12.15	10.30	15	10	17	19	25
TOTAL	37.52	29.17	22	26	24	30	29

**4. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF & ALL DUST ( ₹ )**

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
SALE- 31/2018	174.37	176.78	202.74	139.13	142.95
SALE- 30/2018	174.67	172.92	199.50	135.11	143.86
SALE- 31/2017	149.02	155.59	187.14	131.16	130.27

**5. CATEGORY WISE OFFERED & SOLD PERCENTAGE - CTC LEAF & ALL DUST**

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
OFFERED - S-31/2018	48	14	22	6	10
SOLD - S-31/2018	45	14	24	6	11

**6. PRICE RANGE - CTC LEAF & ALL DUST (FURTHER BREAK UP ON PAGE -2)**

RANGE	2018		UPTO SALE - 31		
	SALE - 31	SALE - 30	2018	2017	2016
A. % OF TEA SELLING ABOVE ₹ 220.00	18.9	23.0	14.8	12.0	7.4
B. % OF TEA SELLING BETWEEN ₹ 200 - 219.99	15.1	9.9	11.5	7.3	10.7
C. % OF TEA SELLING BETWEEN ₹ 180 - 199.99	13.9	11.1	13.4	10.9	13.6
D. % OF TEA SELLING BETWEEN ₹ 160 - 179.99	12.7	12.4	14.7	12.5	15.9
E. % OF TEA SELLING BETWEEN ₹ 150 - 159.99	8.2	9.2	8.5	7.5	7.7
F. % OF TEA SELLING BETWEEN ₹ 140 - 149.99	5.2	6.2	7.9	7.9	8.1
G. % OF TEA SELLING BETWEEN ₹ 130 - 139.99	5.6	6.7	7.2	8.5	9.4
H. % OF TEA SELLING BETWEEN ₹ 120 - 129.99	9.0	10.4	7.9	8.4	10.0
I. % OF TEA SELLING BETWEEN ₹ 110 - 119.99	7.1	6.6	7.2	9.0	9.0
J. % OF TEA SELLING BETWEEN ₹ 100 - 109.99	2.7	2.6	4.3	8.6	6.0
K. % OF TEA SELLING BELOW ₹ 100.00	1.5	2.0	2.6	7.3	2.2

**7. FUTURE OFFERINGS (IN PACKAGES)**

	2018		2017		+/- UPTO
	FOR	UPTO	FOR	UPTO	
KOL - S/34	121962	1559725	129814	1476823	+82902
GUW - S/33	119664	1607296	128733	1546964	+60332
SLG - S/34	118737	1685455	116792	1710890	-25435

**KOLKATA PRICE RANGE SALE 14-31**

**ASSAM ESTATE**

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ₹ 240	13.4	11.2	4.7
% OF TEA SELLING BETWEEN ₹ 230-239.99	6.4	5.4	3.1
% OF TEA SELLING BETWEEN ₹ 220-229.99	8.9	7.2	4.5
% OF TEA SELLING BETWEEN ₹ 210-219.99	7.5	5.8	6.6
% OF TEA SELLING BETWEEN ₹ 200-209.99	9.7	5.5	10.0
% OF TEA SELLING BETWEEN ₹ 190-199.99	7.8	5.1	7.8
% OF TEA SELLING BETWEEN ₹ 180-189.99	7.3	6.0	9.1
% OF TEA SELLING BETWEEN ₹170-179.99	7.6	6.6	9.7
% OF TEA SELLING BETWEEN ₹ 160-169.99	6.7	7.6	9.4
% OF TEA SELLING BETWEEN ₹ 150-159.99	6.8	8.9	8.6
% OF TEA SELLING BETWEEN ₹ 140-149.99	5.3	9.1	8.4
% OF TEA SELLING BETWEEN ₹ 130-139.99	3.7	8.1	6.8
% OF TEA SELLING BETWEEN ₹ 120-129.99	4.1	5.9	5.1
% OF TEA SELLING BETWEEN ₹ 110-119.99	2.4	4.0	3.2
% OF TEA SELLING BETWEEN ₹ 100-109.99	1.5	2.3	2.2
% OF TEA SELLING BELOW ₹ 100	1.0	1.2	0.7

**ASSAM BLF**

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ₹ 180	23.7	13.6	2.7
% OF TEA SELLING BETWEEN ₹ 170-179.99	10.3	7.2	3.1
% OF TEA SELLING BETWEEN ₹ 160-169.99	14.0	9.6	4.5
% OF TEA SELLING BETWEEN ₹ 150-159.99	14.8	11.3	6.9
% OF TEA SELLING BETWEEN ₹ 140-149.99	14.4	11.5	10.7
% OF TEA SELLING BETWEEN ₹ 130-139.99	9.1	12.9	14.8
% OF TEA SELLING BETWEEN ₹ 120-129.99	6.5	11.1	17.6
% OF TEA SELLING BETWEEN ₹ 110-119.99	3.7	9.3	17.5
% OF TEA SELLING BETWEEN ₹ 100-109.99	2.8	6.2	12.7
% OF TEA SELLING BELOW ₹ 100	0.6	7.3	9.5

**DOOARS/TERAI ESTATE**

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ₹ 220	3.7	3.7	0.5
% OF TEA SELLING BETWEEN ₹ 210-219.99	6.6	4.3	1.6
% OF TEA SELLING BETWEEN ₹ 200-199.99	15.2	8.1	5.9
% OF TEA SELLING BETWEEN ₹ 190-199.99	17.8	15.4	12.2
% OF TEA SELLING BETWEEN ₹ 180-189.99	16.1	23.7	17.3
% OF TEA SELLING BETWEEN ₹ 170-179.99	12.1	16.1	16.1
% OF TEA SELLING BETWEEN ₹ 160-169.99	10.4	10.3	16.5
% OF TEA SELLING BETWEEN ₹ 150-159.99	8.0	9.6	12.7
% OF TEA SELLING BETWEEN ₹ 140-149.99	4.0	4.3	7.2
% OF TEA SELLING BETWEEN ₹ 130-139.99	3.0	2.4	4.3
% OF TEA SELLING BETWEEN ₹ 120-129.99	1.4	1.5	3.5
% OF TEA SELLING BELOW ₹ 120	1.7	0.6	2.1

**DOOARS/TERAI BLF**

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ₹ 140	11.9	3.0	7.1
% OF TEA SELLING BETWEEN ₹ 135-139.99	4.4	1.2	4.4
% OF TEA SELLING BETWEEN ₹ 130-134.99	7.7	2.4	7.1
% OF TEA SELLING BETWEEN ₹ 125-129.99	8.6	3.5	8.5
% OF TEA SELLING BETWEEN ₹ 120-124.99	12.0	5.9	12.9
% OF TEA SELLING BETWEEN ₹ 115-119.99	15.9	10.2	15.8
% OF TEA SELLING BETWEEN ₹ 110-114.99	12.3	15.1	15.1
% OF TEA SELLING BETWEEN ₹ 105-109.99	8.0	15.5	14.5
% OF TEA SELLING BETWEEN ₹ 100-104.99	8.6	16.2	8.9
% OF TEA SELLING BETWEEN ₹ 95-99.99	2.7	8.0	3.1
% OF TEA SELLING BETWEEN ₹ 90-94.99	2.5	10.1	1.9
% OF TEA SELLING BELOW ₹ 90	5.4	8.8	0.7

**CACHAR/TRIPURA**

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ₹ 180	7.2	4.4	3.0
% OF TEA SELLING BETWEEN ₹ 170-179.99	4.7	2.4	1.8
% OF TEA SELLING BETWEEN ₹ 160-169.99	12.5	4.2	2.5
% OF TEA SELLING BETWEEN ₹ 150-159.99	19.4	6.6	5.3
% OF TEA SELLING BETWEEN ₹ 140-149.99	18.9	12.8	9.9
% OF TEA SELLING BETWEEN ₹ 130-139.99	17.8	21.5	24.2
% OF TEA SELLING BETWEEN ₹ 120-129.99	12.4	22.9	26.1
% OF TEA SELLING BETWEEN ₹ 110-119.99	4.2	11.2	16.6
% OF TEA SELLING BETWEEN ₹ 100-109.99	1.6	7.1	7.4
% OF TEA SELLING BELOW ₹ 100	1.4	7.0	3.2