

**1. MARKET DESCRIPTION :**

- DEMAND - GOOD FOR IMPROVED QUALITY, FAIR FOR REMAINDER.
- IMPROVED LIQUORING VARIETIES WERE WELL COMPETED FOR & SOLD AT FIRM TO DEARER RATES. REMAINDER WERE IRREGULAR FOLLOWING QUALITY. PLAINER SORTS WITNESSED SOME WITHDRAWALS.
- WI OPERATED WITH FAIR SUPPORT FROM MAJOR BLENDERS, OTHER PACKERS & EXPORTERS. LOCAL TRADERS OPERATED MORE ON DOOARS.

2. TOTAL AUCTION WEIGHTED AVERAGE (`)

	2018-19			2017-18			UPTO SALE - 23		
	SALE 23	SALE 22	+/-	SALE 23	SALE 22	+/-	2018	2017	2016
CTC	153.32	149.15	+4.17	149.10	137.95	+11.15	154.63	144.72	150.39
DUST	164.53	160.94	+3.59	150.47	142.75	+7.72	166.98	149.60	152.15
TOTAL	156.86	153.14	+3.72	149.52	139.45	+10.07	158.15	146.01	150.89

3. QUANTITY OFFERED AND SOLD IN SALE -23 (IN LAKH KGS)

	OFFERED	SOLD	OUT%	S/23 - 2017	OUT% UPTO SALE NO 23		
					2018	2017	2016
CTC	19.55	13.22	32	33	33	35	34
DUST	7.89	6.11	23	26	24	29	32
TOTAL	27.44	19.34	30	31	31	34	33

4. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF & ALL DUST (`)

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
SALE- 23/2018	155.58	153.34	176.38	128.28	133.60
SALE- 22/2018	151.41	151.99	171.04	125.70	127.21
SALE- 23/2017	151.25	151.12	161.61	122.45	123.54

5. CATEGORY WISE OFFERED & SOLD PERCENTAGE - CTC LEAF & ALL DUST

	BROKENS	FANNINGS	DUST	SECONDARIES	
				LEAF	DUST
OFFERED - S-23/2018	49	17	21	5	8
SOLD - S-23/2018	50	14	22	5	9

6. PRICE RANGE - CTC LEAF & ALL DUST (FURTHER BREAK UP ON PAGE -2)

RANGE	2018		UPTO SALE - 23		
	SALE - 23	SALE - 22	2018	2017	2016
A. % OF TEA SELLING ABOVE ` 220.00	6.2	3.8	5.7	4.9	2.2
B. % OF TEA SELLING BETWEEN ` 200 - 219.99	8.0	6.5	10.2	5.5	5.9
C. % OF TEA SELLING BETWEEN ` 180 - 199.99	13.3	11.4	14.0	9.0	13.5
D. % OF TEA SELLING BETWEEN ` 160 - 179.99	17.8	19.9	17.9	12.7	18.9
E. % OF TEA SELLING BETWEEN ` 150 - 159.99	7.9	12.2	8.9	8.6	9.8
F. % OF TEA SELLING BETWEEN ` 140 - 149.99	10.9	12.1	9.9	10.2	10.7
G. % OF TEA SELLING BETWEEN ` 130 - 139.99	12.0	8.5	8.2	10.4	10.3
H. % OF TEA SELLING BETWEEN ` 120 - 129.99	9.2	9.6	8.4	10.4	11.0
I. % OF TEA SELLING BETWEEN ` 110 - 119.99	7.6	7.8	8.4	12.7	9.8
J. % OF TEA SELLING BETWEEN ` 100 - 109.99	3.9	6.0	5.2	10.8	5.3
K. % OF TEA SELLING BELOW ` 100.00	3.3	2.3	3.2	4.8	2.7

7. FUTURE OFFERINGS (IN PACKAGES)

	2018		2017		+/-
	FOR	UPTO	FOR	UPTO	
KOL - S/26	75972	705854	85483	676800	+29054
GUW - S/25	89715	735238	88362	740026	-4788
SLG - S/25	80721	709007	84850	695051	+13956

KOLKATA PRICE RANGE SALE 14-23

ASSAM ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 240	4.3	4.0	1.3
% OF TEA SELLING BETWEEN ` 230-239.99	1.9	1.7	0.9
% OF TEA SELLING BETWEEN ` 220-229.99	3.8	2.6	1.7
% OF TEA SELLING BETWEEN ` 210-219.99	5.9	2.9	2.2
% OF TEA SELLING BETWEEN ` 200-209.99	10.2	3.7	6.2
% OF TEA SELLING BETWEEN ` 190-199.99	10.1	3.9	7.3
% OF TEA SELLING BETWEEN ` 180-189.99	10.2	6.8	10.6
% OF TEA SELLING BETWEEN ` 170-179.99	11.5	8.9	13.2
% OF TEA SELLING BETWEEN ` 160-169.99	11.4	10.4	13.0
% OF TEA SELLING BETWEEN ` 150-159.99	9.7	13.4	12.6
% OF TEA SELLING BETWEEN ` 140-149.99	9.0	14.4	12.4
% OF TEA SELLING BETWEEN ` 130-139.99	4.0	12.3	7.5
% OF TEA SELLING BETWEEN ` 120-129.99	3.6	7.7	4.5
% OF TEA SELLING BETWEEN ` 110-119.99	2.1	4.6	3.4
% OF TEA SELLING BETWEEN ` 100-109.99	1.6	2.2	2.4
% OF TEA SELLING BELOW ` 100	0.7	0.6	0.8

ASSAM BLF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 180	9.5	1.3	1.5
% OF TEA SELLING BETWEEN ` 170-179.99	5.3	0.7	2.0
% OF TEA SELLING BETWEEN ` 160-169.99	12.4	3.1	2.6
% OF TEA SELLING BETWEEN ` 150-159.99	14.1	7.0	5.7
% OF TEA SELLING BETWEEN ` 140-149.99	22.2	13.6	11.4
% OF TEA SELLING BETWEEN ` 130-139.99	13.9	19.6	13.8
% OF TEA SELLING BETWEEN ` 120-129.99	8.8	18.6	15.2
% OF TEA SELLING BETWEEN ` 110-119.99	8.8	14.9	22.9
% OF TEA SELLING BETWEEN ` 100-109.99	4.8	9.5	13.5
% OF TEA SELLING BELOW ` 100	0.3	11.8	11.4

DOOARS/TERAI ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 220	6.9	8.7	1.1
% OF TEA SELLING BETWEEN ` 210-219.99	7.0	8.9	2.8
% OF TEA SELLING BETWEEN ` 200-199.99	13.0	12.2	8.1
% OF TEA SELLING BETWEEN ` 190-199.99	13.0	15.6	12.0
% OF TEA SELLING BETWEEN ` 180-189.99	14.9	16.8	17.1
% OF TEA SELLING BETWEEN ` 170-179.99	13.7	12.8	16.9
% OF TEA SELLING BETWEEN ` 160-169.99	12.2	10.4	15.3
% OF TEA SELLING BETWEEN ` 150-159.99	8.4	8.9	12.5
% OF TEA SELLING BETWEEN ` 140-149.99	5.2	3.5	7.1
% OF TEA SELLING BETWEEN ` 130-139.99	3.4	1.3	2.6
% OF TEA SELLING BETWEEN ` 120-129.99	1.9	0.6	3.4
% OF TEA SELLING BELOW ` 120	0.5	0.2	1.2

DOOARS/TERAI BLF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 140	13.6	4.6	12.2
% OF TEA SELLING BETWEEN ` 135-139.99	4.8	2.0	6.5
% OF TEA SELLING BETWEEN ` 130-134.99	8.1	3.8	10.6
% OF TEA SELLING BETWEEN ` 125-129.99	8.1	5.1	12.1
% OF TEA SELLING BETWEEN ` 120-124.99	11.4	7.7	16.1
% OF TEA SELLING BETWEEN ` 115-119.99	15.0	13.2	14.2
% OF TEA SELLING BETWEEN ` 110-114.99	11.5	19.0	10.6
% OF TEA SELLING BETWEEN ` 105-109.99	8.5	18.2	6.0
% OF TEA SELLING BETWEEN ` 100-104.99	8.2	14.9	6.3
% OF TEA SELLING BETWEEN ` 95-99.99	2.5	4.7	3.0
% OF TEA SELLING BETWEEN ` 90-94.99	2.8	3.4	1.8
% OF TEA SELLING BELOW ` 90	5.3	3.5	0.6

CACHAR/TRIPURA

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE ` 180	5.5	5.2	2.5
% OF TEA SELLING BETWEEN ` 170-179.99	5.7	2.3	1.6
% OF TEA SELLING BETWEEN ` 160-169.99	15.7	6.3	2.4
% OF TEA SELLING BETWEEN ` 150-159.99	15.4	7.2	7.2
% OF TEA SELLING BETWEEN ` 140-149.99	18.1	14.4	10.4
% OF TEA SELLING BETWEEN ` 130-139.99	19.0	18.4	20.3
% OF TEA SELLING BETWEEN ` 120-129.99	12.4	24.7	22.9
% OF TEA SELLING BETWEEN ` 110-119.99	4.3	11.1	19.4
% OF TEA SELLING BETWEEN ` 100-109.99	1.3	3.9	8.9
% OF TEA SELLING BELOW ` 100	2.4	6.5	4.3