

**1. MARKET DESCRIPTION**

- GOOD DEMAND FOR THE SECOND FLUSH QUALITY ON OFFER, WHICH ONLY GOT BETTER WITH THE PROGRESS OF SALE.
- QUALITY IN ALL SEGMENTS WAS WELL SOUGHT AFTER AND SOLD AT FULLY FIRM TO DEARER LEVELS.
- LEAF AND DUST CATEGORY FOLLOWED A SIMILAR TREND.
- ALL SECTIONS OPERATED. LOCAL PACKERS WERE ACTIVE.

**2. TOTAL AUCTION AVERAGE (₹)**

	2018/2019			2017/2018			UPTO SALE 21		
	SALE 21	SALE 20	+/-	SALE 21	SALE 20	+/-	2018-2019	2017-2018	2016-2017
LEAF	150.22	145.03	+5.19	136.33	145.62	-9.29	149.05	141.79	141.62
DUST	150.66	140.25	+10.41	129.15	128.63	+0.52	142.54	131.59	133.57
TOTAL	150.27	144.46	+5.81	135.54	143.41	-7.87	148.30	140.58	140.66

**3. A. QUANTITY OFFERED & SOLD IN SALE 21 ( IN LAC KGS )**

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT%	OUT% UPTO SALE 21		
				IN SALE 21 LAST YEAR	2018-2019	2017-2018	2016-2017
LEAF	14.68	12.34	16%	24%	29%	31%	26%
DUST	1.73	1.44	17%	16%	22%	24%	19%
TOTAL	16.41	13.78	16%	23%	29%	30%	25%

**B. CATEGORY WISE WEIGHTED AVERAGE ( ₹ )**

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/21/2018-19	149.70	162.71	156.82	129.42	130.09
S/20/2018-19	147.58	160.84	147.30	117.45	125.42
S/21/2017-18	136.99	143.43	134.95	125.14	115.93

**C. CATEGORY WISE OFFERED & SOLD PERCENTAGE**

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
OFFERED - S/21	64.75%	16.17%	8.35%	8.56%	2.17%
SOLD - S/21	64.25%	16.83%	8.04%	8.47%	2.41%

**4. PRICE RANGE**

PRICE RANGE - LEAF & DUST	2018-2019		UPTO SALE 21		
	SALE 21	SALE 20	2018/19	2017/18	2016/17
A. % OF TEA SELLING ABOVE ₹ 220.00	6.22	2.28	6.54	5.31	1.56
B. % OF TEA SELLING BETWEEN ₹ 200.00 – 219.99	8.63	5.49	8.76	6.41	4.63
C. % OF TEA SELLING BETWEEN ₹ 180.00 – 199.99	10.74	15.28	11.21	10.08	10.60
D. % OF TEA SELLING BETWEEN ₹ 160.00 – 179.99	14.17	16.41	12.05	10.49	13.53
E. % OF TEA SELLING BETWEEN ₹ 140.00 – 159.99	14.19	13.83	11.34	9.29	12.41
F. % OF TEA SELLING BETWEEN ₹ 120.00 – 139.99	20.64	15.26	18.15	13.96	24.42
G. % OF TEA SELLING BETWEEN ₹ 100.00 – 119.99	16.63	18.15	23.23	34.42	27.99
H. % OF TEA SELLING BETWEEN ₹ 90.00 – 99.99	5.19	7.00	4.93	8.57	3.53
I. % OF TEA SELLING BELOW ₹ 90.00	3.59	6.30	3.79	1.47	1.33

**5. FUTURE OFFERINGS – CTC :**

(In Pkgs.)

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
SILIGURI	23	73758	17.05.2018	74385	18.05.2017
KOLKATA	24	65521	16.05.2018	69496	24.05.2017
GUWAHATI	23	69222	16.05.2018	58120	19.05.2017

**6. OTHER INFORMATION :****A. CROP FIGURES**

(Quantity in m.kgs)

	MARCH 2018	MARCH 2017	+/-	JAN TO MAR 2018	JAN TO MAR 2017	+/-
KENYA	30.98	34.49	-3.51	99.76	90.09	+9.67
MALAWI	7.7	7.1	+0.6	20.8	19.4	+1.4

Source – www.atbltd.com

**B. CURRENCY RATE :**1 US \$ = ₹68.31 INR, 1 Euro € = ₹79.91 INR, 1 U.K. £ = ₹91.21 INR – SOURCE – in.reuters.com – 25<sup>th</sup> May 2018.