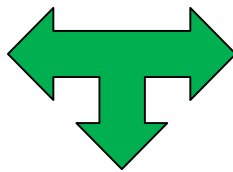




25 YEARS

PARCON
INDIA PRIVATE LIMITED

**MARKET UPDATE (ORTHODOX)**

SALE 19

KOLKATA Friday, 11th May, 2018**1. MARKET DESCRIPTION****ORTHODOX :**

- GOOD DEMAND AT LAST LEVELS FOR BOLDER WHOLE LEAF & SMALLER BROKENS. REMAINDER WHOLE LEAF & LARGER BROKENS WERE IRREGULARLY EASIER & WITNESSED SOME WITHDRAWALS.
- FANNINGS WERE FULLY FIRM, WITH LEAFY SORTS BEING READILY ABSORBED.
- MIDDLE EAST & CIS BUYERS WERE ACTIVE.

	WHOLE LEAF	BROKENS		FANNINGS
		LARGER	SMALLER	
BEST	290-330(N)	225-240(N)	230-240(N)	NQ
GOOD	230-270	200-220	205-225	170-190(N)
MEDIUM	NQ	NQ	NQ	NQ

N - NOMINAL

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2018/2019			2017/2018			UPTO SALE 19		
	SALE 19	SALE 18	+/-	SALE 19	SALE 18	+/-	2018-19	2017-18	+/-
ORTHODOX	223.87	232.23	-8.36	220.95	220.59	+0.36	229.23	220.83	+8.40

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 19 LAST YEAR	OUT % UPTO SALE NO 19		
					2018-19	2017-18	2016-17
ORTHODOX	7.75	6.15	21	17	16	20	10

B. CATEGORY WISE WEIGHTED AVERAGE – ORTHODOX (IN RS.) - SEASON 2018-2019

	WHOLE LEAF	BROKENS	FANNINGS
S/19 /2018	246.31	213.93	177.09
S/18 /2018	259.84	218.77	179.85
S/19 /2017	239.51	213.37	172.02

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - ORTHODOX - SEASON 2018 - 2019

	WHOLE LEAF	BROKENS	FANNINGS	TOTAL
OFFERED-S/19 (2018)	39%	52%	9%	100%
SOLD - S/19 (2018)	40%	52 %	8%	100%

4. PRICE RANGE FOR ORTHODOX (FURTHER BREAK UP ON PAGE -2)

	2018-19		UPTO SALE 19		
	SALE 19	SALE 18	2018-19	2017-18	2016-17
A. % OF TEA SELLING ABOVE RS.300	0.63	2.50	1.92	2.37	2.78
B. % OF TEA SELLING BETWEEN RS.250-299.99	16.11	20.82	19.67	6.39	11.72
C. % OF TEA SELLING BETWEEN RS.240-249.99	11.29	12.30	11.67	8.28	5.25
D. % OF TEA SELLING BETWEEN RS 220-239.99	30.76	29.45	30.19	36.97	43.52
E. % OF TEA SELLING BETWEEN RS.200-219.99	27.80	25.07	25.27	32.52	21.82
F. % OF TEA SELLING BETWEEN RS.180-199.99	5.97	5.01	5.45	4.96	6.59
G. % OF TEA SELLING BETWEEN RS.150-179.99	5.55	4.70	4.78	7.18	4.41
H. % OF TEA SELLING BELOW RS.150	1.89	0.14	1.05	1.34	3.91

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
KOLKATA	22	37650	10.05.2018	32589	11.05.2017

CURRENCY RATES: 1USD \$=₹67.23 INR, 1GBP £=₹91.32 INR, 1EUR € =₹80.35 INR SOURCE IN REUTERS.COM -11th May 2018)

KOLKATA ASSAM ORTHODOX PRICE RANGE

Price Range	2018		UPTO SALE - 19		
	SALE-19	SALE-18	2018-19	2017-18	2016-17
% OF TEA SELLING ABOVE RS 300.00	0.6	2.5	1.9	2.4	2.8
% OF TEA SELLING BETWEEN RS 290-299.99	0.3	0.9	0.6	0.4	1.1
% OF TEA SELLING BETWEEN RS 280-289.99	2.5	6.4	3.9	0.6	1.2
% OF TEA SELLING BETWEEN RS 270-279.99	4.8	4.0	5.5	0.9	2.5
% OF TEA SELLING BETWEEN RS 260-269.99	3.3	4.4	4.2	1.0	2.8
% OF TEA SELLING BETWEEN RS 250-259.99	5.6	5.2	5.6	3.4	4.2
% OF TEA SELLING BETWEEN RS 240-249.99	11.6	12.5	11.9	8.4	5.3
% OF TEA SELLING BETWEEN RS 230-239.99	11.6	9.5	10.0	16.3	17.1
% OF TEA SELLING BETWEEN RS 220-229.99	19.4	19.8	20.4	20.8	26.7
% OF TEA SELLING BETWEEN RS 210-219.99	16.9	19.0	17.6	23.9	14.8
% OF TEA SELLING BETWEEN RS 200-209.99	11.1	6.1	7.8	8.9	6.9
% OF TEA SELLING BETWEEN RS.190-199.99	3.1	1.5	2.0	1.8	3.4
% OF TEA SELLING BETWEEN RS.180-189.99	2.4	3.2	2.8	3.0	3.1
% OF TEA SELLING BETWEEN RS.170-179.99	3.1	3.0	2.7	2.8	2.0
% OF TEA SELLING BETWEEN RS 160-169.99	1.5	1.2	1.2	2.6	1.4
% OF TEA SELLING BETWEEN RS.150-159.99	0.7	0.5	0.7	1.5	1.0
% OF TEA SELLING BETWEEN RS.140-149.99	0.4	0.0	0.2	0.8	1.3
% OF TEA SELLING BETWEEN RS.130-139.99	0.1		0.1	0.1	1.3
% OF TEA SELLING BETWEEN RS.120-129.99	0.7		0.3	0.2	0.6
% OF TEA SELLING BETWEEN RS.110-119.99	0.1	0.1	0.1		0.3
% OF TEA SELLING BETWEEN RS.100-109.99			0.0	0.0	0.1
% OF TEA SELLING BELOW RS.100	0.4		0.2		0.1