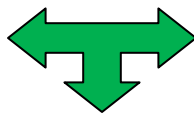


**PARCON****INDIA PRIVATE LIMITED**

25 YEARS

**NEW SEASON TEAS ONLY****MARKET UPDATE (CTC)**

SALE 18

KOLKATA

Friday, 04<sup>th</sup> May, 2018**1. MARKET DESCRIPTION**

- DEMAND - FAIR
- LEVELS WERE BARELY STEADY AND EASED WITH QUALITY.
- WITGBL OPERATED WITH FAIR SUPPORT FROM EXPORTERS & LOCAL TRADERS. HUL OPERATED MORE ON THE DUST CATEGORY.

**2. TOTAL AUCTION WEIGHTED AVERAGE – NEW SEASON ONLY (IN RS)**

	2018/2019			2017/2018			UPTO SALE 18		
	SALE 18	SALE 17	+/-	SALE 18	SALE 17	+/-	2018	2017	2016
CTC	161.68	155.75	+5.93	147.33	156.43	-9.10	153.51	148.46	154.97
DUST	177.71	175.94	+1.77	158.74	165.14	-6.40	174.10	159.16	159.43
TOTAL	165.45	159.84	+5.61	149.70	157.96	-8.26	157.12	150.07	156.00

**3. A. QUANTITY OFFERED AND SOLD IN SALE – 18 (NEW SEASON ONLY) COMBINED (IN LAC KGS)**

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT %	OUT % UPTO SALE NO 18		
				IN SALE 18 LAST YEAR	2018	2017	2016
CTC	14.19	9.34	34%	37%	36%	39%	36%
DUST	4.18	2.87	31%	48%	29%	41%	38%
TOTAL	18.36	12.22	33%	39%	35%	40%	36%

**B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST (IN RS.) – NEW SEASON ONLY**

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/18/2018	160.94	167.20	184.75	144.31	134.93
S/17/2018	154.65	161.73	180.45	139.51	138.47
S/18/2017	147.37	146.74	163.28	155.53	132.64

**C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE -CTC LEAF AND DUST - NEW SEASON ONLY**

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/18(2018)	56%	18%	20%	3%	3%	100%
SOLD - S/18(2018)	53%	19%	20%	4%	3%	100%

**4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED – NEW SEASON ONLY (FURTHER BREAK UP ON PAGE -2)**

PRICE RANGE- LEAF AND DUST COMBINED	2018		UPTO SALE 18		
	SALE 18	SALE 17	2018	2017	2016
A. % OF TEA SELLING ABOVE RS.220	8.88	10.90	9.03	8.46	1.74
B. % OF TEA SELLING BETWEEN RS.200-219.99	15.57	15.85	12.39	10.00	9.62
C. % OF TEA SELLING BETWEEN RS.180-199.99	18.99	12.67	12.33	9.63	18.46
D. % OF TEA SELLING BETWEEN RS 160-179.99	12.13	9.08	9.86	9.26	18.90
E. % OF TEA SELLING BETWEEN RS.150-159.99	7.15	3.91	5.70	4.71	7.55
F. % OF TEA SELLING BETWEEN RS.140-149.99	5.06	4.00	6.22	6.33	7.57
G. % OF TEA SELLING BETWEEN RS.130-139.99	5.36	7.43	8.98	6.54	9.61
H.% OF TEA SELLING BETWEEN RS.120-129.99	6.72	8.13	10.93	9.04	12.08
I. % OF TEA SELLING BETWEEN RS.110-119.99	12.23	14.61	14.64	18.88	8.83
J. % OF TEA SELLING BETWEEN RS.100-109.99	5.03	8.27	6.45	14.21	3.75
K. % OF TEA SELLING BELOW RS.100	2.89	5.14	3.46	2.94	1.87

**5. FUTURE OFFERINGS (PACKAGES) :**

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		FOR	UPTO	FOR	UPTO	UPTO
KOLKATA	21	78699	353826	73993	331609	+22217
SILIGURI	20	33706	362451	49605	331965	+30486
GUWAHATI	20	93616	351980	103097	371757	-19777

CURRENCY RATES: 1USD \$= ` 66.86 INR, 1GBP £= ` 90.64 INR, 1EUR € = ` 79.92 INR (SOURCE IN REUTERS.COM –04<sup>th</sup> May 2018)Our Website : [www.parcon-india.com](http://www.parcon-india.com)

**KOLKATA PRICE RANGE SALE 14-18**

**ASSAM ESTATE**

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE RS.240	13.0	9.5	0.7
% OF TEA SELLING BETWEEN RS 230-239.99	4.8	3.6	0.5
% OF TEA SELLING BETWEEN RS 220-229.99	8.4	6.5	2.0
% OF TEA SELLING BETWEEN RS 210-219.99	14.6	7.0	3.5
% OF TEA SELLING BETWEEN RS 200-209.99	16.7	9.6	11.7
% OF TEA SELLING BETWEEN RS.190-199.99	14.3	6.2	12.2
% OF TEA SELLING BETWEEN RS.180-189.99	10.5	11.4	16.6
% OF TEA SELLING BETWEEN RS.170-179.99	4.8	15.0	16.8
% OF TEA SELLING BETWEEN RS 160-169.99	3.9	7.1	12.6
% OF TEA SELLING BETWEEN RS.150-159.99	4.0	7.7	7.8
% OF TEA SELLING BETWEEN RS.140-149.99	1.5	6.9	4.3
% OF TEA SELLING BETWEEN RS.130-139.99	0.7	5.4	4.7
% OF TEA SELLING BETWEEN RS.120-129.99	1.7	2.1	3.7
% OF TEA SELLING BETWEEN RS.110-119.99	0.7	1.3	1.9
% OF TEA SELLING BETWEEN RS.100-109.99	0.4	0.5	0.6
% OF TEA SELLING BELOW RS.100	0.1	0.2	0.4

**ASSAM BLF**

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE RS.180	34.9	13.2	1.6
% OF TEA SELLING BETWEEN RS.170-179.99	15.1	4.2	3.9
% OF TEA SELLING BETWEEN RS.160-169.99	19.9	11.6	4.1
% OF TEA SELLING BETWEEN RS.150-159.99	13.0	16.1	13.4
% OF TEA SELLING BETWEEN RS.140-149.99	9.0	17.7	25.1
% OF TEA SELLING BETWEEN RS.130-139.99	4.5	22.1	20.3
% OF TEA SELLING BETWEEN RS.120-129.99	3.4	14.5	16.3
% OF TEA SELLING BETWEEN RS.110-119.99	0.2	0.6	10.6
% OF TEA SELLING BETWEEN RS.100-109.99			3.9

**DOOARS/TERAI ESTATE**

Price Range	2018	2017	2016
% OF TEA SELLING BETWEEN RS.220	16.9	21.5	2.3
% OF TEA SELLING BETWEEN RS.210-219.99	12.6	16.5	5.4
% OF TEA SELLING BETWEEN RS.200-199.99	15.0	17.1	15.3
% OF TEA SELLING BETWEEN RS.190-199.99	11.0	13.4	15.8
% OF TEA SELLING BETWEEN RS.180-189.99	15.3	12.5	20.7
% OF TEA SELLING BETWEEN RS.170-179.99	8.3	7.8	17.6
% OF TEA SELLING BETWEEN RS 160-169.99	4.3	4.9	11.3
% OF TEA SELLING BETWEEN RS 150-159.99	5.8	3.7	7.6
% OF TEA SELLING BETWEEN RS 140-149.99	3.4	1.8	1.3
% OF TEA SELLING BETWEEN RS 130-139.99	4.3	0.4	1.3
% OF TEA SELLING BETWEEN RS 120-129.99	2.6	0.4	1.1

**DOOARS/TERAI BOUGHT LEAF**

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE RS.140	13.8	7.7	14.8
% OF TEA SELLING BETWEEN RS.135-139.99	5.5	2.0	5.3
% OF TEA SELLING BETWEEN RS.130-134.99	9.8	4.9	10.6
% OF TEA SELLING BETWEEN RS.125-129.99	8.4	5.4	12.4
% OF TEA SELLING BETWEEN RS.120-124.99	12.2	9.2	16.8
% OF TEA SELLING BETWEEN RS.115-119.99	18.0	15.2	13.9
% OF TEA SELLING BETWEEN RS.110-114.99	11.9	21.5	9.8
% OF TEA SELLING BETWEEN RS.105-109.99	7.1	17.4	4.6
% OF TEA SELLING BETWEEN RS.100-104.99	6.1	10.8	6.4
% OF TEA SELLING BETWEEN RS.95-99.99	1.9	1.6	3.3
% OF TEA SELLING BETWEEN RS.90-94.99	2.4	2.6	1.7
% OF TEA SELLING BELOW RS.90	2.9	1.7	0.5