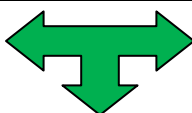


**PARCON****INDIA PRIVATE LIMITED**

25 YEARS

**NEW SEASON TEAS ONLY****MARKET UPDATE (CTC)**

SALE 16

KOLKATA

Friday, 20 April, 2018

1. MARKET DESCRIPTION

- DEMAND – FAIR
- LIQUORING VARIETIES WERE WELL COMPETED FOR .REMAINDER WITNESSED LESS DEMAND AND EASED FOLLOWING QUALITY WITH SOME WITHDRAWALS.
- NEW SEASON PRICE RANGE AS FOLLOWS:
DOOARS: ESTATE- [BEST-230+, GOOD-190-220, BETTER MEDIUM-160-180]. BETTER BLF -130-150, PLAINER BLF- 100-125.
ASSAM: BEST – 280+ (N), GOOD - 210-250, BETTER MEDIUM -175-195 (N), MEDIUM – NQ, PLAIN - NQ.
CACHAR: BEST - 185-205, GOOD - 150-180, MEDIUM-NQ, PLAIN-NQ.
- LOCAL BUYERS MAINSTAY FOR DOOARS. WI/EXP OPERATED ON LIQUORING ASSAMS. BLENDERS SILENT.

2. TOTAL AUCTION WEIGHTED AVERAGE – NEW SEASON ONLY (IN RS)

	2018/2019			2017/2018			UPTO SALE 16		
	SALE 16	SALE 15	+/-	SALE 16	SALE 15	+/-	2018	2017	2016
CTC	145.44	140.78	+4.66	151.81	133.23	+18.58	143.27	144.27	162.43
DUST	167.91	146.12	+21.79	165.29	122.98	+42.31	156.03	151.00	167.44
TOTAL	147.61	141.10	+6.51	153.08	132.58	+20.50	144.25	144.81	163.34

3. A. QUANTITY OFFERED AND SOLD IN SALE – 16 (NEW SEASON ONLY) COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT %	OUT % UPTO SALE NO 16		
				IN SALE 16 LAST YEAR	2018	2017	2016
CTC	7.18	4.20	41%	33%	40%	39%	38%
DUST	0.74	0.45	40%	35%	38%	32%	43%
TOTAL	7.92	4.65	41%	33%	39%	39%	39%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST (IN RS.) – NEW SEASON ONLY

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/16/2018	148.62	137.44	170.64	135.72	148.34
S/15/2018	140.53	140.05	146.07	153.34	147.84
S/16/2017	151.71	150.57	166.89	198.00	136.79

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE -CTC LEAF AND DUST - NEW SEASON ONLY

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/16(2018)	70.21%	18.11%	8.46%	2.31%	0.91%	100%
SOLD - S/16(2018)	65.16%	21.92%	8.47%	3.27%	1.18%	100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED – NEW SEASON ONLY (FURTHER BREAK UP ON PAGE -2)

PRICE RANGE- LEAF AND DUST COMBINED	2018		UPTO SALE 16		
	SALE 16	SALE 15	2018	2017	2016
A. % OF TEA SELLING ABOVE RS.220	8.65	6.15	7.57	10.69	2.61
B. % OF TEA SELLING BETWEEN RS.200-219.99	8.34	3.38	5.34	10.20	16.67
C. % OF TEA SELLING BETWEEN RS.180-199.99	4.99	2.01	3.66	3.66	22.88
D. % OF TEA SELLING BETWEEN RS 160-179.99	8.17	7.86	7.70	2.34	12.18
E. % OF TEA SELLING BETWEEN RS.150-159.99	4.55	6.01	5.45	2.60	6.81
F. % OF TEA SELLING BETWEEN RS.140-149.99	7.00	11.15	9.62	7.21	9.17
G. % OF TEA SELLING BETWEEN RS.130-139.99	10.99	17.39	14.87	6.87	8.34
H.% OF TEA SELLING BETWEEN RS.120-129.99	15.14	22.35	18.69	13.47	10.63
I. % OF TEA SELLING BETWEEN RS.110-119.99	22.27	16.97	17.75	27.06	6.63
J. % OF TEA SELLING BETWEEN RS.100-109.99	8.53	4.45	6.64	15.01	3.24
K. % OF TEA SELLING BELOW RS.100	1.38	2.26	2.70	0.89	0.83

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		FOR	UPTO	FOR	UPTO	UPTO
KOLKATA	19	59799	210118	60891	199613	+10505
SILIGURI	18	56761	288948	48995	243851	-45097
GUWAHATI	18	70758	189973	74867	179092	+10881

CURRENCY RATES: 1USD \$= ` 66.03 INR, 1GBP £= ` 92.87 INR, 1EUR € = ` 81.22 INR (SOURCE IN REUTERS.COM –20th Apr 2018)Our Website : www.parcon-india.com

KOLKATA PRICE RANGE SALE 14 - 16

DOOARS/TERAI ESTATE

Price Range	2018-19	2017-18	2016-17
% OF TEA SELLING ABOVE RS.260	3.8	1.9	0.3
% OF TEA SELLING BETWEEN RS.250-259.99	8.6	3.0	0.5
% OF TEA SELLING BETWEEN RS.240-249.99	6.8	5.0	0.4
% OF TEA SELLING BETWEEN RS.230-239.99	14.0	13.2	0.6
% OF TEA SELLING BETWEEN RS.220-229.99	11.7	18.6	2.4
% OF TEA SELLING BETWEEN RS.210-219.99	13.5	23.7	9.7
% OF TEA SELLING BETWEEN RS.200-209.99	10.7	17.5	26.6
% OF TEA SELLING BETWEEN RS.190-199.99	3.7	9.0	24.2
% OF TEA SELLING BETWEEN RS.180-189.99	6.6	3.9	19.3
% OF TEA SELLING BETWEEN RS.170-179.99	6.7	3.6	10.2
% OF TEA SELLING BETWEEN RS.160-169.99	3.3	0.2	3.3
% OF TEA SELLING BELOW RS.160	10.6	0.5	2.6

DOOARS/TERAI BOUGHT LEAF

Price Range	2018-19	2017-18	2016-17
% OF TEA SELLING ABOVE RS.150	10.3	2.9	11.3
% OF TEA SELLING BETWEEN RS.145-149.99	2.8	4.2	5.2
% OF TEA SELLING BETWEEN RS.140-144.99	8.9	5.2	8.9
% OF TEA SELLING BETWEEN RS.135-139.99	6.8	2.6	6.6
% OF TEA SELLING BETWEEN RS.130-134.99	12.0	6.6	11.1
% OF TEA SELLING BETWEEN RS.125-129.99	10.9	7.1	13.3
% OF TEA SELLING BETWEEN RS.120-124.99	13.2	11.7	15.2
% OF TEA SELLING BETWEEN RS.115-119.99	14.8	17.3	10.4
% OF TEA SELLING BETWEEN RS.110-114.99	8.2	20.3	7.7
% OF TEA SELLING BETWEEN RS.105-109.99	5.1	12.7	3.8
% OF TEA SELLING BETWEEN RS.100-104.99	3.5	8.3	4.9
% OF TEA SELLING BELOW RS.100	3.5	1.2	1.7