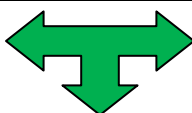


**PARCON****INDIA PRIVATE LIMITED**

25 YEARS

**NEW SEASON TEAS ONLY****MARKET UPDATE (CTC)**

SALE 15

KOLKATA

Thursday, 13 April, 2018

1. MARKET DESCRIPTION

- DEMAND – FAIR
- LEVELS IRREGULAR AROUND LAST TO EASIER.
- NEW SEASON PRICE RANGE AS FOLLOWS:
DOOARS: BEST-NQ, GOOD-220-250, BM-180-200(N), BETTER BLF-140-160, REMAINDER 100-130. ASSAM: BEST 280-300(N), GOOD 220-260(N), MED NQ, PLAIN-NQ. CACHAR: BEST 190-200(N), GOOD 150-160(N), MED-NQ, PLAIN-NQ.
- LOCAL TRADERS MAINSTAY WITH SOME SUPPORT FROM WI & EXP. STRAY ENQUIRY FROM HUL ON PLAIN DOOARS.

2. TOTAL AUCTION WEIGHTED AVERAGE – NEW SEASON ONLY (IN RS)

	2018/2019			2017/2018			UPTO SALE 15		
	SALE 15	SALE 14	+/-	SALE 15	SALE 14	+/-	2018	2017	2016
CTC	140.78	142.67	-1.89	133.23	138.70	-5.47	141.36	135.42	165.58
DUST	146.12	118.80	+27.32	122.98	129.77	-6.79	138.18	125.76	169.05
TOTAL	141.10	141.25	-0.15	132.58	138.11	-5.53	141.17	134.79	166.16

3. A. QUANTITY OFFERED AND SOLD IN SALE – 15 (NEW SEASON ONLY) COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 15 LAST YEAR	OUT % UPTO SALE NO 15		
					2018	2017	2016
CTC	5.49	3.38	38%	49%	38%	46%	41%
DUST	0.38	0.21	44%	24%	36%	25%	40%
TOTAL	5.88	3.60	39%	47%	38%	45%	41%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST (IN RS.) – NEW SEASON ONLY

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/15/2018	140.53	140.05	146.07	153.34	147.84
S/14/2018	146.75	133.10	118.80	110.52	
S/15/2017	131.72	138.99	122.98		

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - CTC LEAF AND DUST - NEW SEASON ONLY

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/15(2018)	72.43%	18.73%	6.26%	2.30%	0.28%	100%
SOLD - S/15(2018)	65.84%	25.39%	5.79%	2.80%	0.18%	100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED – NEW SEASON ONLY (FURTHER BREAK UP ON PAGE -2)

PRICE RANGE- LEAF AND DUST COMBINED	2018		UPTO SALE 15		
	SALE 15	SALE 14	2018	2017	2016
A. % OF TEA SELLING ABOVE RS.220	6.15	7.60	6.58	6.62	4.04
B. % OF TEA SELLING BETWEEN RS.200-219.99	3.38	0.69	2.60	4.38	22.89
C. % OF TEA SELLING BETWEEN RS.180-199.99	2.01	3.51	2.45	1.62	16.39
D. % OF TEA SELLING BETWEEN RS 160-179.99	7.86	5.83	7.27	1.22	9.73
E. % OF TEA SELLING BETWEEN RS.150-159.99	6.01	6.86	6.27	2.78	6.81
F. % OF TEA SELLING BETWEEN RS.140-149.99	11.15	14.09	12.02	12.00	10.75
G. % OF TEA SELLING BETWEEN RS.130-139.99	17.39	20.88	18.43	10.13	10.69
H. % OF TEA SELLING BETWEEN RS.120-129.99	22.35	21.02	21.98	15.76	11.88
I. % OF TEA SELLING BETWEEN RS.110-119.99	16.97	5.42	13.61	30.30	4.54
J. % OF TEA SELLING BETWEEN RS.100-109.99	4.45	6.21	4.90	14.58	1.99
K. % OF TEA SELLING BELOW RS.100	2.26	7.88	3.91	0.61	0.30

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		FOR	UPTO	FOR	UPTO	
KOLKATA	17	37156	97327	51166	169100	-71773
SILIGURI	17	55473	254726	59251	219677	-20424
GUWAHATI	17	53180	104830	80473	221128	-116298

CURRENCY RATES: 1USD \$= ` 64.41 INR, 1GBP £= ` 81.12 INR, 1EUR € = ` 68.54 INR (SOURCE IN REUTERS.COM –13th Apr 2017)Our Website : www.parcon-india.com

KOLKATA PRICE RANGE SALE 14-15

DOOARS/TERAI ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE RS.260	5.8	0.5	2.4
% OF TEA SELLING BETWEEN RS.250-259.99	8.3	0.8	1.0
% OF TEA SELLING BETWEEN RS.240-249.99	11.0	0.8	0.8
% OF TEA SELLING BETWEEN RS.230-239.99	12.0	1.0	3.5
% OF TEA SELLING BETWEEN RS.220-229.99	14.5	4.1	5.3
% OF TEA SELLING BETWEEN RS.210-219.99	25.3	15.3	8.7
% OF TEA SELLING BETWEEN RS.200-199.99	8.2	40.8	29.3
% OF TEA SELLING BETWEEN RS.190-199.99	11.0	17.5	23.3
% OF TEA SELLING BETWEEN RS.180-189.99	1.8	8.4	15.9
% OF TEA SELLING BETWEEN RS.170-179.99	1.5	6.6	5.7
% OF TEA SELLING BETWEEN RS 160-169.99	0.6	2.1	0.8
% OF TEA SELLING BELOW RS.160		2.3	3.4

DOOARS/TERAI BOUGHT LEAF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE RS.150	3.8	18.2	20.1
% OF TEA SELLING BETWEEN RS.145-149.99	6.6	6.5	8.8
% OF TEA SELLING BETWEEN RS.140-144.99	7.3	11.2	8.0
% OF TEA SELLING BETWEEN RS.135-139.99	2.4	7.8	7.5
% OF TEA SELLING BETWEEN RS.130-134.99	9.4	13.9	8.1
% OF TEA SELLING BETWEEN RS.125-129.99	7.3	15.1	7.0
% OF TEA SELLING BETWEEN RS.120-124.99	11.1	11.7	7.9
% OF TEA SELLING BETWEEN RS.115-119.99	14.4	5.7	6.0
% OF TEA SELLING BETWEEN RS.110-114.99	20.5	4.7	6.9
% OF TEA SELLING BETWEEN RS.105-109.99	7.7	2.4	5.6
% OF TEA SELLING BETWEEN RS.100-104.99	9.0	2.3	6.4
% OF TEA SELLING BELOW RS.100	0.5	0.7	7.8