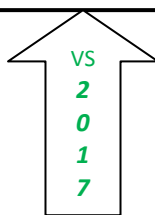




25 YEARS

PARCON

INDIA PRIVATE LIMITED



MARKET UPDATE (CTC)

SALE 14

KOLKATA

Friday, 6 April, 2018

1. MARKET DESCRIPTION

- DEMAND- GOOD
- NEW SEASON TEAS OPENING LEVELS ARE AS FOLLOWS:
DOOARS : BEST- 250+(N), GOOD- 220-250,BETTER MEDIUM- 160-180(N),MEDIUM-130-150, PLAIN- 100-120
ASSAM/CACHAR- NQ.
- THESE LEVELS ARE HIGHER THAN LAST YEARS CORRESPONDING SALE.
- LOCAL TRADERS MAINSTAY.SELECTIVE ENQUIRY FROM HUL/WI/EXP.ON THE DOOARS BLF

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	SALE NO - 14				
	2018	2017	+/-	2016	2015
CTC	142.67	138.70	+3.97	166.82	156.72
DUST	118.80	129.77	-10.97	165.94	171.91
TOTAL	141.25	138.11	+3.14	166.75	157.88

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 14 LAST YEAR	OUT % UPTO SALE NO 14		
					2018	2017	2016
CTC	2.19	1.40	36%	40%	36%	40%	37%
DUST	0.09	0.09	2%	27%	2%	27%	54%
TOTAL	2.28	1.49	35%	40%	35%	40%	39%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST(IN RS.) - SEASON 2018 - 2019

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/14/2018	146.75	133.10	118.80	110.52	
S/14/2017	136.28	147.91	129.77		

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE -CTC LEAF AND DUST - SEASON 2018 - 2019

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/14(2018)	77.58%	17.50%	3.97%	0.96%		100%
SOLD - S/14(2018)	68.02%	24.81%	5.93%	1.24%		100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED (FURTHER BREAK UP ON PAGE -2)

PRICE RANGE- LEAF AND DUST COMBINED	SALE 14		
	2018	2017	2016
A. % OF TEA SELLING ABOVE RS.220	7.60	8.64	8.18
B. % OF TEA SELLING BETWEEN RS.200-219.99	0.69	2.97	18.59
C. % OF TEA SELLING BETWEEN RS.180-199.99	3.51	1.19	7.86
D. % OF TEA SELLING BETWEEN RS 160-179.99	5.83	0.58	12.02
E. % OF TEA SELLING BETWEEN RS.150-159.99	6.86	3.45	11.08
F. % OF TEA SELLING BETWEEN RS.140-149.99	14.09	16.83	17.79
G. % OF TEA SELLING BETWEEN RS.130-139.99	20.88	9.92	13.30
H. % OF TEA SELLING BETWEEN RS.120-129.99	21.02	21.32	8.54
I. % OF TEA SELLING BETWEEN RS.110-119.99	5.42	24.30	2.16
J. % OF TEA SELLING BETWEEN RS.100-109.99	6.21	10.28	0.47
K.% OF TEA SELLING BELOW RS.100	7.88	0.52	0.00

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		FOR	UPTO	FOR	UPTO	
KOLKATA	16	28306	60916	28733	60201	+715
SILIGURI	16	72824	162950	64770	141550	+21400
GUWAHATI	15	11924	17549	16203	22175	-4626

CURRENCY RATES: 1USD \$=` 64.39 INR, 1GBP £=` 91.03 INR, 1EUR €=` 79.59 INR (SOURCE IN REUTERS.COM -06th Apr 2018)

KOLKATA PRICE RANGE SALE 14

DOOARS/TERAI ESTATE

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE RS.260	21.2	10.2	1.7
% OF TEA SELLING BETWEEN RS.250-259.99	27.5	7.9	0.9
% OF TEA SELLING BETWEEN RS.240-249.99	6.4	17.8	2.3
% OF TEA SELLING BETWEEN RS.230-239.99	17.9	15.7	0.5
% OF TEA SELLING BETWEEN RS.220-229.99	17.3	13.8	9.3
% OF TEA SELLING BETWEEN RS.210-219.99	8.2	20.4	30.0
% OF TEA SELLING BETWEEN RS.200-209.99		1.7	28.1
% OF TEA SELLING BETWEEN RS.190-199.99		8.2	10.5
% OF TEA SELLING BETWEEN RS.180-189.99		0.9	7.8
% OF TEA SELLING BETWEEN RS.170-179.99	1.5	2.2	4.8
% OF TEA SELLING BETWEEN RS.160-169.99		1.1	1.4
% OF TEA SELLING BELOW RS.160			2.8

DOOARS/TERAI BOUGHT LEAF

Price Range	2018	2017	2016
% OF TEA SELLING ABOVE RS.150	17.6	2.9	32.2
% OF TEA SELLING BETWEEN RS.145-149.99	5.1	9.3	9.4
% OF TEA SELLING BETWEEN RS.140-144.99	10.2	10.4	19.3
% OF TEA SELLING BETWEEN RS.135-139.99	7.7	3.1	9.4
% OF TEA SELLING BETWEEN RS.130-134.99	15.1	8.5	11.6
% OF TEA SELLING BETWEEN RS.125-129.99	13.6	8.9	7.8
% OF TEA SELLING BETWEEN RS.120-124.99	9.3	16.0	6.0
% OF TEA SELLING BETWEEN RS.115-119.99	3.7	11.2	1.4
% OF TEA SELLING BETWEEN RS.110-114.99	2.2	17.3	2.1
% OF TEA SELLING BETWEEN RS.105-109.99	3.2	3.5	0.6
% OF TEA SELLING BETWEEN RS.100-104.99	3.6	8.6	0.2
% OF TEA SELLING BELOW RS.100	8.6	0.3	