


1. MARKET REPORT IN BRIEF:

- GOOD DEMAND AT IRREGULAR LEVELS.
- VERY NOMINAL QUANTITY OF NEW SEASON TEAS SOLD BETWEEN RS.-220 /- TO RS-250 /-.
- INTERNAL MAINSTAY. MAJOR BLENDERS SILENT. OTHER PACKETEERS OPERATED.

2. TOTAL AUCTION WEIGHTED AVERAGE. (IN RS.)

CATEGORY	2017/2018			2016/2017			UPTO – SALE 13		
	SALE 13	SALE 10	+/-	SALE 13	SALE 11*	+/-	2017-18	2016-17	2015-16
LEAF	95.82	96.73	-0.91	105.07	108.95	-3.88	136.61	131.94	137.96
DUST	110.62	111.23	-0.61	105.87	112.78	-6.91	153.22	139.82	147.31
TOTAL	98.65	99.47	-0.82	105.25	109.70	-4.45	141.45	134.35	140.83

3. A. QUANTITY OFFERED & SOLD IN SALE 13 (IN LAC KGS).

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 13 LAST YEAR	OUT% UPTO SALE 13		
					2017-18	2016-17	2015-16
LEAF	10.08	7.38	27	17	31.28	30.97	27.61
DUST	1.56	1.54	01	16	18.87	23.16	27.75
TOTAL	11.63	8.92	23	17	28.07	28.76	27.65

B. CATEGORY-WISE WEIGHTED AVERAGE- (IN RS.)

	BROKENS	FANNINGS	PD/D	LEAF SEC	DUST SEC
S/13-2018	96.45	98.32	118.41	94.93	94.81
S/13-2017	105.81	110.59	109.28	107.38	98.87
S/13-2016	109.00	137.23	152.75	132.94	101.29

C. CATEGORY- WISE OFFERED AND SOLD PERCENTAGE.

	BROKENS	FANNINGS	LEAF SEC	PD/D/CD.	DUST SEC
OFFERED - SALE 13	67.44	1.43	17.05	9.91	4.17
SOLD - SALE 13	61.56	1.81	19.43	11.91	5.29

4. PRICE RANGE:

PRICE RANGE LEAF & DUST COMBINED	S/13-2018	S/10-2018	UPTO S/13 2017-18	UPTOS/13 2016-17	UPTO S/13 2015-16
A. % OF TEA SELLING ABOVE RS. 200.00	0.22	0.19	11.00	5.44	12.67
B. % OF TEA SELLING BETWEEN RS. 190.00-199.99	0.46	0.07	3.17	2.55	3.93
C. % OF TEA SELLING BETWEEN RS. 180.00- 189.99	0.02	0.20	4.07	3.45	5.04
D. % OF TEA SELLING BETWEEN RS. 170.00 -179.99	0.51	0.00	5.07	4.32	5.43
E. % OF TEA SELLING BETWEEN RS. 160.00 -169.99	0.52	0.49	5.44	5.35	6.08
F. % OF TEA SELLING BETWEEN RS. 150.00 -159.99	2.10	0.93	7.49	6.66	6.54
G. % OF TEA SELLING BETWEEN RS.140.00 -149.99	2.32	1.67	10.00	8.36	6.98
H. % OF TEA SELLING BETWEEN RS.130.00-139.99	4.85	6.89	12.07	11.61	8.40
I. % OF TEA SELLING BETWEEN RS.120.00 -129.99	8.40	14.46	12.12	16.07	9.82
J. % OF TEA SELLING BETWEEN RS.110.00 -119.99	14.28	13.70	10.41	14.77	9.03
K. % OF TEA SELLING BETWEEN RS.100.00 -109.99	13.42	18.23	8.94	12.21	8.95
L. % OF TEA SELLING BELOW RS. 100.00	52.90	43.17	10.22	9.21	17.15

5. FUTURE OFFERINGS (IN PKGS)

SALE 14-CLOSED ON 16 TH MARCH' 2018	THIS YEAR	LAST YEAR	+/-
CTC LEAF :	4365	5889	-1524
DUST :	1452	732	+720
ORTHODOX:	99	21	+78
TOTAL	5916	6642	-726

6. OTHER INFORMATION:
Tea market report 19 - 23 March 2018

In Mombasa, the smallest auction of the past 30 sales took place this week, down from 126,273 packages to 122,280. The opening was very slow showing meager demand, but things improved to some extent as the auction went on, some teas gained although a good majority eased. The absorption rate was reduced and less teas found an immediate home. Precipitation continues to develop in Kenya, and with some sun in the mix, the crop output is making clear gains.

Source: www.vanrees.com

Exchange Rates:- 1 US \$- Rs.65.17 1 UK £- Rs.91.57 1 Euro-Rs.80.23 as on 29th March, 2018.

Source: <http://in.reuters.com/finance/currencies/>

Our Website: www.parcon-india.com