

**1. MARKET DESCRIPTION**

- FAIR DEMAND FOR NOMINAL WEIGHT OF NEW SEASON TEAS ON OFFER WHICH WERE RECEIVED AT RATES GENERALLY EASIER TO THE CORRESPONDING SALE OF LAST YEAR.
- TOTAL QUANTITY OFFERED WAS COMPARATIVELY LOWER TO SALE 13 OF 2017.
- OFFERINGS FROM THE COMMON AND PLAINER SEGMENT WAS SIGNIFICANTLY LESS THIS YEAR.
- INTERNAL BUYERS WERE THE MAINSTAY FOR NEW SEASON TEAS.

2. TOTAL AUCTION AVERAGE (₹)**A. NEW SEASON ONLY (₹)**

	SALE 13		OUT %	
	THIS YEAR	LAST YEAR	THIS YEAR	LAST YEAR
LEAF	186.24	160.68	17%	47%
DUST	165.25	143.57	10%	14%
TOTAL	184.39	158.72	17%	44%

B. COMBINED - NEW & OLD SEASON (₹)

	2017/2018		2016/2017		UPTO SALE 13		
	SALE 13	SALE 10	SALE 13	SALE 12	2017-2018	2016-2017	2015-2016
LEAF	93.13	91.53	120.31	97.15	126.62	128.35	123.32
DUST	104.45	108.27	120.63	108.45	129.46	124.71	117.91
TOTAL	94.07	92.73	120.34	97.73	126.94	127.92	122.64

3. A. QUANTITY OFFERED & SOLD IN SALE 13 – COMBINED NEW & OLD SEASON (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT%	OUT% UPTO SALE 13		
				IN SALE 13 LAST YEAR	2017-2018	2016-2017	2015-2016
LEAF	8.58	6.40	25%	36%	24%	27%	23%
DUST	0.65	0.58	10%	9%	15%	23%	23%
TOTAL	9.23	6.98	24%	34%	23%	27%	23%

B. CATEGORY WISE WEIGHTED AVERAGE – COMBINED NEW & OLD SEASON (₹)

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/13/2017-18	92.75	125.67	107.40	78.02	97.94
S/10/2017-18	94.78	116.92	114.67	75.26	95.03
S/13/2016-17	119.47	135.99	128.71	95.94	98.82

C. CATEGORY WISE OFFERED & SOLD PERCENTAGE – COMBINED NEW & OLD SEASON

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
OFFERED – S/13	73.23%	6.83%	4.86%	12.94%	2.14%
SOLD – S/13	68.21%	8.00%	5.72%	15.47%	2.60%

4. PRICE RANGE – COMBINED NEW & OLD SEASON

PRICE RANGE - LEAF & DUST	2017-2018		UPTO SALE 13		
	SALE 13	SALE 10	2017/18	2016/17	2015/16
A. % OF TEA SELLING ABOVE RS. 220.00	2.36	0.00	1.50	0.51	0.27
B. % OF TEA SELLING BETWEEN RS. 200.00 – 219.99	2.66	0.20	2.81	2.25	1.96
C. % OF TEA SELLING BETWEEN RS. 180.00 – 199.99	0.63	0.22	7.66	6.12	7.75
D. % OF TEA SELLING BETWEEN RS. 160.00 – 179.99	0.93	0.61	11.36	10.20	11.58
E. % OF TEA SELLING BETWEEN RS. 140.00 – 159.99	1.41	4.13	12.52	11.66	12.09
F. % OF TEA SELLING BETWEEN RS. 120.00 – 139.99	5.75	11.81	14.91	18.93	14.36
G. % OF TEA SELLING BETWEEN RS. 100.00 – 119.99	18.10	21.08	20.72	34.72	20.43
H. % OF TEA SELLING BETWEEN RS. 90.00 – 99.99	9.89	11.52	10.27	11.89	9.33
I. % OF TEA SELLING BELOW RS. 90.00	58.28	50.43	18.25	3.72	22.23

5. FUTURE OFFERINGS – CTC :

(In Pkgs.)

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
SILIGURI	15	61301	22.03.2018	50148	23.03.2017
KOLKATA	15	20980	23.03.2018	18893	25.03.2017
GUWAHATI	14	5625	16.03.2018	5972	17.03.2017

6. OTHER INFORMATION :**A. CROP FIGURES**

(Quantity in m.kgs)

	FEBRUARY 2018	FEBRUARY 2017	+/-	JAN TO FEB 2018	JAN TO FEB 2017	+/-
SRI LANKA	21.0	18.6	+2.4	45.5	40.2	+5.3

Source – www.atbltd.com

B. CURRENCY RATE :1 US \$ = ₹64.95 INR, 1 Euro € = ₹80.49 INR, 1 U.K. £ = ₹91.56 INR – SOURCE– in.reuters.com – 28th March 2018.