


1. MARKET DESCRIPTION

- DEMAND – GOOD FOR LEAF AND STRONG FOR DUST.
- WHILE LEVELS FOR LEAF WERE IRREGULAR AND EASIER FOLLOWING QUALITY, DUSTS WERE FIRM TO DEARER WITH COMPETITION.
- INTERNAL BUYERS / DTL WERE THE MAINSTAY WITH SELECTIVE SUPPORT FROM EXPORTERS. HUL/TGBL WERE QUIET.

2. TOTAL AUCTION AVERAGE (₹)

	2017/2018			2016/2017			UPTO SALE 10		
	SALE 10	SALE 08	+/-	SALE 10	SALE 09	+/-	2017-2018	2016-2017	2015-2016
LEAF	91.53	95.08	-3.55	DROPPED	101.53		126.85	128.68	123.43
DUST	108.27	104.21	+4.06		105.22		129.56	124.81	118.18
TOTAL	92.73	96.15	-3.42		101.83		127.16	128.21	122.78

3. A. QUANTITY OFFERED & SOLD IN SALE 10 (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT%	OUT% UPTO SALE 10		
				IN SALE 10 LAST YEAR	2017-2018	2016-2017	2015-2016
LEAF	15.10	11.95	21%	DROPPED	23%	27%	23%
DUST	1.01	0.92	9%		15%	23%	23%
TOTAL	16.11	12.87	20%		23%	27%	23%

B. CATEGORY WISE WEIGHTED AVERAGE (₹)

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/10/2017-18	94.78	116.92	114.67	75.26	95.03
S/08/2017-18	95.45	115.64	107.03	85.92	98.83
S/10/2016-17	DROPPED				

C. CATEGORY WISE OFFERED & SOLD PERCENTAGE

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
OFFERED – S/10	67.41%	5.70%	4.07%	20.63%	2.19%
SOLD – S/10	63.39%	6.57%	4.83%	22.88%	2.33%

4. PRICE RANGE

PRICE RANGE - LEAF & DUST	2017-2018		UPTO SALE 10		
	SALE 10	SALE 08	2017/18	2016/17	2015/16
A. % OF TEA SELLING ABOVE RS. 220.00	0.00	0.02	1.50	0.47	0.27
B. % OF TEA SELLING BETWEEN RS. 200.00 – 219.99	0.20	0.18	2.82	2.25	1.97
C. % OF TEA SELLING BETWEEN RS. 180.00 – 199.99	0.22	0.55	7.71	6.18	7.78
D. % OF TEA SELLING BETWEEN RS. 160.00 – 179.99	0.61	1.79	11.42	10.32	11.61
E. % OF TEA SELLING BETWEEN RS. 140.00 – 159.99	4.13	6.56	12.60	11.79	12.11
F. % OF TEA SELLING BETWEEN RS. 120.00 – 139.99	11.81	11.69	14.97	19.07	14.40
G. % OF TEA SELLING BETWEEN RS. 100.00 – 119.99	21.08	17.97	20.73	34.89	20.42
H. % OF TEA SELLING BETWEEN RS. 90.00 – 99.99	11.52	13.18	10.23	11.77	9.29
I. % OF TEA SELLING BELOW RS. 90.00	50.43	48.06	18.02	3.26	22.15

5. FUTURE OFFERINGS – CTC :

(In Pkgs.)

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
SILIGURI	10	10912	15.02.2018	DROPPED	
KOLKATA	12	21464	25.02.2018	3027	01.03.2017
GUWAHATI	10	4042	14.02.2018	8613	15.02.2017

6. OTHER INFORMATION :
A. CROP FIGURES

(Quantity in m.kgs)

	JANUARY 2018	JANUARY 2017	+/-
KENYA	40.83	32.99	+7.84
SRI LANKA	24.27	21.68	+2.59

Source – www.atbltd.com

B. CURRENCY RATE :
1 US \$ = ₹64.96 INR, 1 Euro € = ₹80.60 INR, 1 U.K. £ = ₹90.31 INR – SOURCE– in.reuters.com – 08th March 2018.