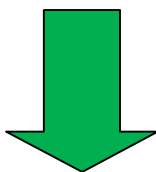




25 YEARS

PARCON
INDIA PRIVATE LIMITED

**MARKET UPDATE (ORTHODOX)**

SALE 09

KOLKATA Friday, 02nd Mar, 2018**1. MARKET DESCRIPTION**

ORTHODOX :

- GOOD DEMAND AT LAST LEVELS. SMALL WEIGHT OF CLEAN WHOLE LEAF SOLD WELL.
- RUSSIA & MIDDLE EAST ACTIVE. SOME ENQUIRY FROM HUL.

	WHOLE LEAF	BROKENS		FANNINGS
		LARGER	SMALLER	
BEST	NQ	NQ	NQ	NQ
GOOD	NQ	NQ	NQ	NQ
MEDIUM	NQ	NQ	NQ	NQ

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2017/2018			2016/2017			UPTO SALE 09		
	SALE 09	SALE 08	+/-	SALE 09	SALE 08	+/-	2017-18	2016-17	+/-
ORTHODOX	169.08	152.18	16.90	169.20	148.13	21.07	211.54	213.00	-1.46

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 09 LAST YEAR	OUT % UPTO SALE NO 09		
					2017-18	2016-17	2015-16
ORTHODOX	1.93	1.57	19	6	24	17	14

B. CATEGORY WISE WEIGHTED AVERAGE – ORTHODOX (IN RS.) - SEASON 2017-2018

	WHOLE LEAF	BROKENS	FANNINGS
S/09 /2018	208.22	175.15	105.26
S/08 /2018	189.89	146.61	100.77
S/09 /2017	203.88	158.06	120.33

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - ORTHODOX - SEASON 2017 - 2018

	WHOLE LEAF	BROKENS	FANNINGS	TOTAL
OFFERED-S/09 (2018)	17%	67 %	16%	100%
SOLD - S/09 (2018)	18%	65%	17%	100%

4. PRICE RANGE FOR ORTHODOX (FURTHER BREAK UP ON PAGE -2)

	2017-18		UPTO SALE 09		
	SALE 09	SALE 08	2017-18	2016-17	2015-16
A. % OF TEA SELLING ABOVE RS.300	3.62	2.16	4.22	4.73	9.99
B. % OF TEA SELLING BETWEEN RS.250-299.99	4.21	4.63	12.86	10.80	11.96
C. % OF TEA SELLING BETWEEN RS.240-249.99	3.34	1.27	7.52	7.44	7.70
D. % OF TEA SELLING BETWEEN RS 220-239.99	12.36	6.30	22.72	27.08	20.35
E. % OF TEA SELLING BETWEEN RS.200-219.99	18.83	8.72	21.20	17.68	14.17
F. % OF TEA SELLING BETWEEN RS.180-199.99	2.87	6.25	7.33	9.63	9.67
G. % OF TEA SELLING BETWEEN RS.150-179.99	7.20	15.16	9.04	9.86	12.56
H. % OF TEA SELLING BELOW RS.150	47.55	55.51	15.12	12.79	13.59

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
KOLKATA	12	10173	28.02.2018	7296	01.03.2017

CURRENCY RATES: 1USD \$=₹65.22 INR, 1GBP £=₹89.89 INR, 1EUR € =₹80.13 INR (SOURCE IN REUTERS.COM -02nd Mar 2018)

KOLKATA ASSAM ORTHODOX PRICE RANGE

Price Range	2018		UPTO SALE - 09		
	SALE-09	SALE-08	2017-18	2016-17	2015-16
% OF TEA SELLING ABOVE RS 300.00	4.9	2.5	4.2	4.8	10.3
% OF TEA SELLING BETWEEN RS 290-299.99	0.3	0.3	0.8	0.9	1.0
% OF TEA SELLING BETWEEN RS 280-289.99	0.6	0.5	1.4	1.5	1.8
% OF TEA SELLING BETWEEN RS 270-279.99	1.0	1.6	2.3	2.0	2.2
% OF TEA SELLING BETWEEN RS 260-269.99	1.1	1.3	3.4	3.0	3.1
% OF TEA SELLING BETWEEN RS 250-259.99	2.1	1.5	5.3	3.7	4.3
% OF TEA SELLING BETWEEN RS 240-249.99	3.2	1.2	7.8	7.6	8.1
% OF TEA SELLING BETWEEN RS 230-239.99	6.5	2.4	10.4	12.7	9.9
% OF TEA SELLING BETWEEN RS 220-229.99	6.0	3.6	13.1	15.1	11.4
% OF TEA SELLING BETWEEN RS 210-219.99	13.6	4.2	11.7	10.3	7.7
% OF TEA SELLING BETWEEN RS 200-209.99	9.2	4.0	10.2	7.7	7.1
% OF TEA SELLING BETWEEN RS.190-199.99	1.4	3.3	3.9	4.9	4.8
% OF TEA SELLING BETWEEN RS.180-189.99	1.8	2.5	3.5	4.8	5.1
% OF TEA SELLING BETWEEN RS.170-179.99	1.0	3.9	3.4	3.9	5.5
% OF TEA SELLING BETWEEN RS 160-169.99	3.8	7.1	2.9	3.1	4.3
% OF TEA SELLING BETWEEN RS.150-159.99	3.0	5.2	2.2	2.4	2.6
% OF TEA SELLING BETWEEN RS.140-149.99	5.4	6.3	2.0	2.6	1.4
% OF TEA SELLING BETWEEN RS.130-139.99	4.4	5.4	2.0	2.4	1.1
% OF TEA SELLING BETWEEN RS.120-129.99	5.4	8.1	2.3	2.0	1.2
% OF TEA SELLING BETWEEN RS.110-119.99	5.2	6.4	2.3	1.6	1.2
% OF TEA SELLING BETWEEN RS.100-109.99	3.0	7.5	2.6	1.9	1.9
% OF TEA SELLING BELOW RS.100	16.9	21.3	2.5	1.3	4.0