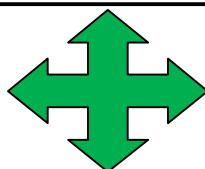




PARCON

INDIA PRIVATE LIMITED



MARKET UPDATE (CTC)

**SALE 40
KOLKATA**

1. MARKET DESCRIPTION

- DEMAND – GOOD FOR LEAF, STRONG FOR DUST
- MARKET – BETTER SORTS SOLD READILY AT FIRM LEVELS PARTICULARLY THE DUST CATEGORY.
- BUYING – MAJOR BLENDERS WERE ACTIVE ALONG WITH WI. SOME EXPORT ENQUIRY AND LOCAL SUPPORT.

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2017/2018			2016/2017			UPTO SALE 40		
	SALE 40	SALE 38	+/-	SALE 40	SALE 39	+/-	2017	2016	2015
CTC	158.56	157.69	+0.87	142.09	143.63	-1.54	154.86	153.87	159.97
DUST	177.18	176.58	+0.60	149.20	154.69	-5.49	167.73	157.64	168.50
TOTAL	165.01	163.66	+1.35	144.54	147.47	-2.93	158.94	155.10	162.68

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT %	OUT % UPTO SALE NO 40		
				IN SALE 40 LAST YEAR	2017	2016	2015
CTC	17.67	13.42	24%	42%	31%	30%	30%
DUST	7.69	7.09	8%	23%	16%	24%	26%
TOTAL	25.36	20.49	19%	37%	27%	28%	29%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST (IN RS.) - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/40/2017	160.27	162.98	198.44	136.73	139.38
S/38/2017	159.70	161.58	200.20	132.17	134.98
S/40/2016	145.72	140.12	162.53	117.96	118.19

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - CTC LEAF AND DUST - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/40 (2017)	51.51%	12.23%	19.14%	5.95%	11.17%	100%
SOLD - S/40 (2017)	46.20%	12.94%	22.16%	6.23%	12.47%	100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED (*FURTHER BREAK UP ON PAGE-2)

PRICE RANGE- LEAF AND DUST COMBINED	2017		UPTO SALE 40		
	SALE 40	SALE 38	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.200	28.72	30.02	22.29	15.19	27.05
B. % OF TEA SELLING BETWEEN RS.180-199.99	11.39	9.70	11.01	13.25	11.25
C. % OF TEA SELLING BETWEEN RS.170-179.99	6.55	5.19	6.12	8.27	6.40
D. % OF TEA SELLING BETWEEN RS 160-169.99	4.90	4.88	6.05	8.25	6.23
E. % OF TEA SELLING BETWEEN RS.150-159.99	7.53	5.94	7.04	8.21	6.30
F. % OF TEA SELLING BETWEEN RS.140-149.99	8.35	7.76	7.51	8.82	6.18
G. % OF TEA SELLING BETWEEN RS.130-139.99	9.12	9.48	8.57	9.56	6.19
H. % OF TEA SELLING BETWEEN RS.120-129.99	6.62	7.92	7.95	10.13	7.31
I. % OF TEA SELLING BETWEEN RS.110-119.99	4.10	4.83	7.72	9.03	6.36
J. % OF TEA SELLING BETWEEN RS.100-109.99	4.49	5.56	7.41	7.03	6.17
K. % OF TEA SELLING BELOW RS.100	8.23	8.73	8.33	2.25	10.56

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		QUANTITY	UPTO	QUANTITY	UPTO	UPTO
KOLKATA	43	151436	2368642	129770	2563002	-194360
SILIGURI	44	117656	2743376	119158	2339888	+403488
GUWAHATI	42	83253	2660643	104521	2479089	+181554

CURRENCY RATES: 1USD \$=₹65.39 INR, 1GBP £=₹85.42 INR, 1EUR € =₹76.72 INR (SOURCE IN REUTERS.COM -07th Oct , 2017

Our Website : www.parcon-india.com

KOLKATA PRICE RANGE SALE 14-40

ASSAM ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.240	8.5	3.4	17.3
% OF TEA SELLING BETWEEN RS 230-239.99	5.5	1.9	6.9
% OF TEA SELLING BETWEEN RS 220-229.99	8.5	3.0	6.4
% OF TEA SELLING BETWEEN RS 210-219.99	7.8	5.3	6.3
% OF TEA SELLING BETWEEN RS 200-209.99	6.7	8.9	6.5
% OF TEA SELLING BETWEEN RS.190-199.99	6.1	8.1	6.0
% OF TEA SELLING BETWEEN RS.180-189.99	6.6	9.3	6.5
% OF TEA SELLING BETWEEN RS.170-179.99	6.5	9.2	6.5
% OF TEA SELLING BETWEEN RS 160-169.99	7.3	9.8	6.4
% OF TEA SELLING BETWEEN RS.150-159.99	8.0	9.3	5.9
% OF TEA SELLING BETWEEN RS.140-149.99	8.0	9.3	5.2
% OF TEA SELLING BETWEEN RS.130-139.99	7.5	8.4	4.4
% OF TEA SELLING BETWEEN RS.120-129.99	5.6	6.3	4.5
% OF TEA SELLING BETWEEN RS.110-119.99	3.8	4.0	3.1
% OF TEA SELLING BETWEEN RS.100-109.99	2.2	2.9	3.4
% OF TEA SELLING BELOW RS.100	1.0	0.8	4.8

ASSAM BLF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	7.7	1.6	3.3
% OF TEA SELLING BETWEEN RS.170-179.99	3.1	1.6	1.9
% OF TEA SELLING BETWEEN RS.160-169.99	5.0	3.7	3.8
% OF TEA SELLING BETWEEN RS.150-159.99	9.6	6.9	5.0
% OF TEA SELLING BETWEEN RS.140-149.99	12.0	10.7	8.0
% OF TEA SELLING BETWEEN RS.130-139.99	14.3	16.3	12.9
% OF TEA SELLING BETWEEN RS.120-129.99	15.7	21.0	19.1
% OF TEA SELLING BETWEEN RS.110-119.99	14.6	20.3	16.0
% OF TEA SELLING BETWEEN RS.100-109.99	8.9	10.8	12.8
% OF TEA SELLING BETWEEN RS.90-99.99	4.0	5.3	4.9
% OF TEA SELLING BELOW RS.90	5.2	1.9	12.2

DOOARS/TERAI ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING BETWEEN RS.220	2.1	0.3	0.6
% OF TEA SELLING BETWEEN RS.210-219.99	2.4	0.9	0.8
% OF TEA SELLING BETWEEN RS.200-199.99	5.0	3.3	3.7
% OF TEA SELLING BETWEEN RS.190-199.99	11.4	7.0	7.8
% OF TEA SELLING BETWEEN RS.180-189.99	19.3	12.1	15.6
% OF TEA SELLING BETWEEN RS.170-179.99	18.4	19.3	14.4
% OF TEA SELLING BETWEEN RS 160-169.99	10.5	16.1	10.7
% OF TEA SELLING BETWEEN RS 150-159.99	11.3	14.5	12.7
% OF TEA SELLING BETWEEN RS 140-149.99	5.9	12.0	11.9
% OF TEA SELLING BETWEEN RS 130-139.99	5.0	6.9	8.3
% OF TEA SELLING BETWEEN RS 120-129.99	2.6	4.2	6.3
% OF TEA SELLING BELOW RS.120	6.1	3.6	7.2

DOOARS/TERAI BOUGHT LEAF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.140	2.5	4.3	4.9
% OF TEA SELLING BETWEEN RS.135-139.99	0.8	2.6	1.2
% OF TEA SELLING BETWEEN RS.130-134.99	1.8	4.2	1.8
% OF TEA SELLING BETWEEN RS.125-129.99	2.5	5.3	2.8
% OF TEA SELLING BETWEEN RS.120-124.99	4.5	9.8	5.2
% OF TEA SELLING BETWEEN RS.115-119.99	8.1	14.5	5.9
% OF TEA SELLING BETWEEN RS.110-114.99	12.3	15.8	8.2
% OF TEA SELLING BETWEEN RS.105-109.99	13.6	17.2	7.8
% OF TEA SELLING BETWEEN RS.100-104.99	15.1	16.1	9.6
% OF TEA SELLING BETWEEN RS.95-99.99	7.8	6.9	6.1
% OF TEA SELLING BETWEEN RS.90-94.99	10.6	2.7	8.6
% OF TEA SELLING BELOW RS.90	20.4	0.6	37.9

CACHAR/TRIPURA

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	4.1	2.4	2.9
% OF TEA SELLING BETWEEN RS.170-179.99	2.5	1.7	3.1
% OF TEA SELLING BETWEEN RS.160-169.99	3.5	2.4	6.4
% OF TEA SELLING BETWEEN RS.150-159.99	5.6	4.5	5.8
% OF TEA SELLING BETWEEN RS.140-149.99	13.3	8.6	8.2
% OF TEA SELLING BETWEEN RS.130-139.99	25.1	23.4	13.8
% OF TEA SELLING BETWEEN RS.120-129.99	23.3	31.7	20.4
% OF TEA SELLING BETWEEN RS.110-119.99	10.5	15.9	16.5
% OF TEA SELLING BETWEEN RS.100-109.99	6.6	7.1	12.8
% OF TEA SELLING BELOW RS.100	5.5	2.4	10.1

