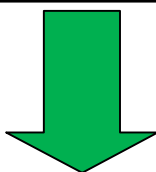




25 YEARS

**PARCON**  
INDIA PRIVATE LIMITED

**MARKET UPDATE (ORTHODOX)**

SALE 02

KOLKATA Friday, 12<sup>th</sup> Jan, 2018**1. MARKET DESCRIPTION**

ORTHODOX :

- GOOD DEMAND.
- ALL TEAS LOWER WITH QUALITY ESPECIALLY POOR LEAFED VARIETY.
- CIS & MIDDLE EAST OPERATING, HUL SELECTIVE

	WHOLE LEAF	BROKENS		FANNINGS
		LARGER	SMALLER	
BEST	240 – 285 (N)	215 (N)	210 (N)	NQ
GOOD	190 - 230	180 - 205	180 - 200	NQ
MEDIUM	180 - 200	160 - 180	150 - 175	80 - 115

N-NOMINAL

**2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)**

	2017/2018			2016/2017			UPTO SALE 02		
	SALE 02	SALE 01	+/-	SALE 02	SALE 01	+/-	2017-18	2016-17	+/-
ORTHODOX	170.07	188.17	-18.10	183.62	204.56	-20.94	217.19	220.12	-2.93

**3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)**

	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 02 LAST YEAR	OUT % UPTO SALE NO 02		
					2017-18	2016-17	2015-16
ORTHODOX	6.10	4.98	18.39	27.87	23.78	16.36	14.37

**B. CATEGORY WISE WEIGHTED AVERAGE – ORTHODOX (IN RS.) - SEASON 2017-2018**

	WHOLE LEAF	BROKENS	FANNINGS
S/02 /2018	211.22	166.81	110.12
S/01 /2018	222.37	173.39	123.67
S/02 /2017	205.70	175.32	141.40

**C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - ORTHODOX - SEASON 2017 - 2018**

	WHOLE LEAF	BROKENS	FANNINGS	TOTAL
OFFERED-S/02 (2018)	29.96%	40.24%	20.66%	100%
SOLD - S/02 (2018)	32.55%	47.47%	19.88%	100%

**4. PRICE RANGE FOR ORTHODOX (FURTHER BREAK UP ON PAGE -2)**

	2017-18		UPTO SALE 02		
	SALE 02	SALE 01	2017-18	2016-17	2015-16
A. % OF TEA SELLING ABOVE RS.300	1.05	2.59	4.56	5.31	10.29
B. % OF TEA SELLING BETWEEN RS.250-299.99	5.47	6.45	13.90	12.01	12.17
C. % OF TEA SELLING BETWEEN RS.240-249.99	2.48	7.07	8.08	8.24	7.66
D. % OF TEA SELLING BETWEEN RS 220-239.99	11.41	11.06	24.00	29.95	20.57
E. % OF TEA SELLING BETWEEN RS.200-219.99	14.08	15.71	22.40	18.35	14.28
F. % OF TEA SELLING BETWEEN RS.180-199.99	13.35	14.35	7.10	8.81	9.71
G. % OF TEA SELLING BETWEEN RS.150-179.99	14.88	20.38	8.23	8.59	12.61
H. % OF TEA SELLING BELOW RS.150	37.28	22.39	11.72	8.73	12.70

**5. FUTURE OFFERINGS (PACKAGES) :**

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
KOLKATA	05	14538	10.01.2018	17697	11.01.2017

CURRENCY RATES: 1USD \$=₹63.61 INR, 1GBP £=₹86.82 INR, 1EUR € =₹77.12 INR (SOURCE IN REUTERS.COM -12<sup>th</sup> Jan 2018)

**KOLKATA ASSAM ORTHODOX PRICE RANGE**

Price Range	2018		UPTO SALE - 02		
	SALE-02	SALE-01	2017-18	2016-17	2015-16
% OF TEA SELLING ABOVE RS 300.00	0.5	2.7	4.5	5.4	10.5
% OF TEA SELLING BETWEEN RS 290-299.99	0.1	1.4	0.9	1.0	1.0
% OF TEA SELLING BETWEEN RS 280-289.99	0.4	1.0	1.5	1.6	1.9
% OF TEA SELLING BETWEEN RS 270-279.99	1.5	2.1	2.4	2.2	2.3
% OF TEA SELLING BETWEEN RS 260-269.99	1.1	1.1	3.7	3.3	3.1
% OF TEA SELLING BETWEEN RS 250-259.99	2.2	1.4	5.7	4.0	4.3
% OF TEA SELLING BETWEEN RS 240-249.99	2.7	7.6	8.3	8.4	8.0
% OF TEA SELLING BETWEEN RS 230-239.99	4.4	5.8	10.9	14.0	9.9
% OF TEA SELLING BETWEEN RS 220-229.99	7.4	5.8	13.8	16.6	11.4
% OF TEA SELLING BETWEEN RS 210-219.99	7.5	5.5	12.3	10.9	7.7
% OF TEA SELLING BETWEEN RS 200-209.99	6.9	10.9	10.8	7.7	7.1
% OF TEA SELLING BETWEEN RS.190-199.99	7.0	10.1	3.8	4.6	4.8
% OF TEA SELLING BETWEEN RS.180-189.99	6.8	5.4	3.4	4.2	5.2
% OF TEA SELLING BETWEEN RS.170-179.99	5.5	9.2	3.2	3.4	5.6
% OF TEA SELLING BETWEEN RS 160-169.99	4.9	5.1	2.5	2.7	4.3
% OF TEA SELLING BETWEEN RS.150-159.99	4.6	5.2	1.8	2.0	2.6
% OF TEA SELLING BETWEEN RS.140-149.99	3.2	2.9	1.6	2.0	1.3
% OF TEA SELLING BETWEEN RS.130-139.99	2.5	1.9	1.6	1.9	1.1
% OF TEA SELLING BETWEEN RS.120-129.99	4.2	2.9	2.0	1.4	1.1
% OF TEA SELLING BETWEEN RS.110-119.99	6.8	1.8	2.0	1.0	1.1
% OF TEA SELLING BETWEEN RS.100-109.99	7.1	5.5	2.3	1.1	1.9
% OF TEA SELLING BELOW RS.100	12.5	4.7	1.0	0.3	3.9