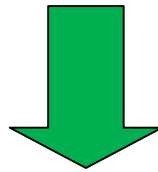




25 YEARS

**PARCON
INDIA PRIVATE LIMITED**



MARKET UPDATE (ORTHODOX)

SALE 01

KOLKATA Friday, 05th Jan, 2018

1. MARKET DESCRIPTION

ORTHODOX :

- FAIR DEMAND. PRICES LOWER WITH QUALITY WITH MEDIUM BROKENS AND FANNINGS SUFFERING SOME WITHDRAWALS.
- CIS, MIDDLE EAST & HUL ACTIVE, STRAY ENQUIRY FROM INTERAL TRADE.

	WHOLE LEAF	BROKENS		FANNINGS
		LARGER	SMALLER	
BEST	240 – 295 (N)	215 - 245	210 - 230	155 – 160 (N)
GOOD	200 - 240	190 - 215	190 - 205	125 - 155
MEDIUM	180 - 200	170 - 185	160 - 185	95 - 125

N-NOMINAL

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2017/2018			2016/2017			UPTO SALE 01		
	SALE 01	SALE 52	+/-	SALE 01	SALE 52	+/-	2017-18	2016-17	+/-
ORTHODOX	188.26	189.53	-1.27	204.56	DROPPE	-	218.22	221.16	-2.94

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 01 LAST YEAR	OUT % UPTO SALE NO 01		
					2017-18	2016-17	2015-16
ORTHODOX	7.90	4.90	38.01	26.37	24.39	15.98	14.49

B. CATEGORY WISE WEIGHTED AVERAGE – ORTHODOX (IN RS.) - SEASON 2017-2018

	WHOLE LEAF	BROKENS	FANNINGS
S/01 /2018	222.37	173.39	123.67
S/52 /2017	224.12	174.64	124.25
S/01 /2017	232.12	198.13	158.30

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - ORTHODOX - SEASON 2017 - 2018

	WHOLE LEAF	BROKENS	FANNINGS	TOTAL
OFFERED-S/01 (2018)	29.50%	51.55%	18.95%	100%
SOLD - S/01 (2018)	41.10%	48.27%	10.62%	100%

4. PRICE RANGE FOR ORTHODOX (FURTHER BREAK UP ON PAGE -2)

	2017-18		UPTO SALE 01		
	SALE 01	SALE 52	2017-18	2016-17	2015-16
A. % OF TEA SELLING ABOVE RS.300	2.59	1.86	4.64	5.42	10.29
B. % OF TEA SELLING BETWEEN RS.250-299.99	6.45	7.93	14.08	12.27	12.17
C. % OF TEA SELLING BETWEEN RS.240-249.99	7.07	5.52	8.20	8.34	7.66
D. % OF TEA SELLING BETWEEN RS 220-239.99	11.06	17.01	24.28	30.48	20.57
E. % OF TEA SELLING BETWEEN RS.200-219.99	15.71	20.67	22.58	18.31	14.28
F. % OF TEA SELLING BETWEEN RS.180-199.99	14.35	11.84	6.96	8.52	9.71
G. % OF TEA SELLING BETWEEN RS.150-179.99	20.38	10.54	8.09	8.40	12.61
H. % OF TEA SELLING BELOW RS.150	22.39	24.67	11.17	8.24	12.70

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
KOLKATA	04	16890	03.01.2018	32463	28.12.2016

CURRENCY RATES: 1USD \$=₹63.40 INR, 1GBP £=₹85.88 INR, 1EUR € =₹76.55 INR (SOURCE IN REUTERS.COM -05th Jan 2018)

KOLKATA ASSAM ORTHODOX PRICE RANGE

Price Range	2018		UPTO SALE - 01		
	SALE-01	SALE-52	2017-18	2016-17	2015-16
% OF TEA SELLING ABOVE RS 300.00	2.7	2.0	4.6	5.5	10.6
% OF TEA SELLING BETWEEN RS 290-299.99	1.4	1.0	0.9	1.0	1.1
% OF TEA SELLING BETWEEN RS 280-289.99	1.0	1.0	1.6	1.7	1.9
% OF TEA SELLING BETWEEN RS 270-279.99	2.1	2.3	2.5	2.3	2.3
% OF TEA SELLING BETWEEN RS 260-269.99	1.1	2.1	3.7	3.4	3.1
% OF TEA SELLING BETWEEN RS 250-259.99	1.4	2.0	5.7	4.1	4.3
% OF TEA SELLING BETWEEN RS 240-249.99	7.6	5.7	8.5	8.5	8.0
% OF TEA SELLING BETWEEN RS 230-239.99	5.8	6.6	11.0	14.3	9.9
% OF TEA SELLING BETWEEN RS 220-229.99	5.8	11.3	14.0	16.9	11.5
% OF TEA SELLING BETWEEN RS 210-219.99	5.5	8.7	12.4	11.0	7.7
% OF TEA SELLING BETWEEN RS 200-209.99	10.9	12.6	10.8	7.6	7.1
% OF TEA SELLING BETWEEN RS.190-199.99	10.1	7.9	3.8	4.4	4.8
% OF TEA SELLING BETWEEN RS.180-189.99	5.4	4.1	3.3	4.1	5.2
% OF TEA SELLING BETWEEN RS.170-179.99	9.2	5.1	3.1	3.3	5.6
% OF TEA SELLING BETWEEN RS 160-169.99	5.1	3.7	2.5	2.7	4.3
% OF TEA SELLING BETWEEN RS.150-159.99	5.2	1.9	1.8	1.9	2.6
% OF TEA SELLING BETWEEN RS.140-149.99	2.9	2.4	1.6	1.9	1.3
% OF TEA SELLING BETWEEN RS.130-139.99	1.9	2.6	1.6	1.8	1.1
% OF TEA SELLING BETWEEN RS.120-129.99	2.9	1.7	2.0	1.3	1.1
% OF TEA SELLING BETWEEN RS.110-119.99	1.8	3.7	1.9	1.0	1.0
% OF TEA SELLING BETWEEN RS.100-109.99	5.5	5.6	2.2	1.0	1.8
% OF TEA SELLING BELOW RS.100	4.7	6.1	0.8	0.3	3.8