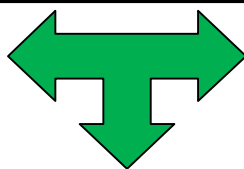




PARCON

INDIA PRIVATE LIMITED

25 YEARS



MARKET UPDATE (CTC)

SALE 01

KOLKATA

Saturday, 06th Jan 2018

1. MARKET DESCRIPTION

- DEMAND - FAIR
- LEVELS EASED IRREGULARLY FOR BOTH LEAF AND DUST WITH BROWN FIBROUS SORTS BEING DISCOUNTED.
- MAJOR BLENDERS OPERATED WITH FAIR SUPPORT FROM INTERNAL TRADE AND WI .

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2017/2018			2016/2017			UPTO SALE 01		
	SALE 01	SALE 52	+/-	SALE 01	SALE 52	+/-	2017-18	2016-17	2015-16
CTC	140.89	148.59	-7.70	143.24		-	153.38	151.92	157.04
DUST	149.45	150.58	-1.13	139.19		-	166.92	155.16	162.19
TOTAL	143.36	149.19	-5.83	142.07		-	157.53	152.95	158.64

***LAST YEAR SALE – 52 WAS DROPPED**

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT %	OUT %		
				IN SALE 01 LAST YEAR	UPTO SALE NO 01		
					2017-18	2016-17	2015-16
CTC	34.56	24.50	29%	27	29%	30%	26%
DUST	12.43	09.91	20%	21	15%	21%	23%
TOTAL	46.99	34.41	27%	25	25%	28%	25%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST (IN RS.) - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/01/2018	141.62	153.66	174.36	121.86	124.20
S/52/2017	152.00	159.43	173.93	124.33	127.83
S/01/2017	145.43	146.70	159.00	119.91	112.82

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE -CTC LEAF AND DUST - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/01(2018)	51%	13%	12%	10%	12%	100%
SOLD - S/01 (2018)	48%	13%	14%	10%	14%	100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED (*FURTHER BREAK UP ON PAGE-2)

PRICE RANGE- LEAF AND DUST COMBINED	2017-18		UPTO SALE 01		
	SALE 01	SALE 52	2017-18	2016-17	2015-16
A. % OF TEA SELLING ABOVE RS.200	10.29	12.48	21.15	13.24	25.27
B. % OF TEA SELLING BETWEEN RS.180-199.99	6.84	9.75	10.97	12.00	10.50
C. % OF TEA SELLING BETWEEN RS.170-179.99	5.47	6.62	6.36	7.32	6.32
D. % OF TEA SELLING BETWEEN RS 160-169.99	8.98	6.52	6.77	8.40	5.99
E. % OF TEA SELLING BETWEEN RS.150-159.99	9.78	10.68	7.74	8.72	5.82
F. % OF TEA SELLING BETWEEN RS.140-149.99	9.56	9.60	7.94	9.09	5.63
G. % OF TEA SELLING BETWEEN RS.130-139.99	10.04	10.06	8.68	9.97	6.06
H. % OF TEA SELLING BETWEEN RS.120-129.99	9.80	9.14	8.01	10.59	7.86
I. % OF TEA SELLING BETWEEN RS.110-119.99	9.62	8.02	7.20	10.08	7.02
J. % OF TEA SELLING BETWEEN RS.100-109.99	7.29	5.48	6.54	8.66	6.75
K.% OF TEA SELLING BELOW RS.100	12.33	9.64	8.65	1.94	12.77

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		QUANTITY	UPTO	QUANTITY	UPTO	UPTO
KOLKATA	04	112165	4143489	121925	4113537	+29952
SILIGURI	04	117937	4290497	99290	3620945	+669552
GUWAHATI	03	133387	4712807	142367	4161531	+551276

KOLKATA PRICE RANGE SALE 14-01

ASSAM ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.240	6.7	2.9	13.7
% OF TEA SELLING BETWEEN RS 230-239.99	4.7	1.7	6.5
% OF TEA SELLING BETWEEN RS 220-229.99	7.6	2.9	6.5
% OF TEA SELLING BETWEEN RS 210-219.99	7.9	4.9	6.6
% OF TEA SELLING BETWEEN RS 200-209.99	7.7	8.1	7.3
% OF TEA SELLING BETWEEN RS.190-199.99	6.1	7.5	5.8
% OF TEA SELLING BETWEEN RS.180-189.99	6.6	8.5	6.9
% OF TEA SELLING BETWEEN RS.170-179.99	6.8	8.3	7.0
% OF TEA SELLING BETWEEN RS 160-169.99	8.1	9.9	6.7
% OF TEA SELLING BETWEEN RS.150-159.99	8.4	10.1	6.1
% OF TEA SELLING BETWEEN RS.140-149.99	8.2	9.9	5.0
% OF TEA SELLING BETWEEN RS.130-139.99	7.7	9.0	4.1
% OF TEA SELLING BETWEEN RS.120-129.99	6.0	7.1	4.4
% OF TEA SELLING BETWEEN RS.110-119.99	4.0	5.1	3.4
% OF TEA SELLING BETWEEN RS.100-109.99	2.3	3.5	3.5
% OF TEA SELLING BELOW RS.100	1.2	0.6	6.4

ASSAM BLF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	7.8	1.2	2.4
% OF TEA SELLING BETWEEN RS.170-179.99	3.0	1.3	1.7
% OF TEA SELLING BETWEEN RS.160-169.99	5.1	3.5	3.5
% OF TEA SELLING BETWEEN RS.150-159.99	9.0	6.6	4.6
% OF TEA SELLING BETWEEN RS.140-149.99	11.9	9.9	7.3
% OF TEA SELLING BETWEEN RS.130-139.99	13.9	15.8	10.5
% OF TEA SELLING BETWEEN RS.120-129.99	16.0	21.7	16.9
% OF TEA SELLING BETWEEN RS.110-119.99	14.2	21.4	16.6
% OF TEA SELLING BETWEEN RS.100-109.99	9.5	13.2	14.6
% OF TEA SELLING BETWEEN RS.90-99.99	4.7	4.1	7.5
% OF TEA SELLING BELOW RS.90	5.0	1.3	14.3

DOOARS/TERAI ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING BETWEEN RS.220	1.1	0.2	0.4
% OF TEA SELLING BETWEEN RS.210-219.99	1.6	0.7	0.6
% OF TEA SELLING BETWEEN RS.200-199.99	3.9	2.4	2.9
% OF TEA SELLING BETWEEN RS.190-199.99	10.0	5.7	7.3
% OF TEA SELLING BETWEEN RS.180-189.99	18.6	10.4	15.4
% OF TEA SELLING BETWEEN RS.170-179.99	18.8	17.9	15.4
% OF TEA SELLING BETWEEN RS 160-169.99	12.8	16.5	10.4
% OF TEA SELLING BETWEEN RS 150-159.99	13.5	14.8	11.7
% OF TEA SELLING BETWEEN RS 140-149.99	6.5	13.7	11.7
% OF TEA SELLING BETWEEN RS 130-139.99	5.9	8.5	8.9
% OF TEA SELLING BETWEEN RS 120-129.99	2.9	4.7	7.3
% OF TEA SELLING BELOW RS.120	4.6	4.6	7.9

DOOARS/TERAI BOUGHT LEAF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.140	2.7	2.8	3.2
% OF TEA SELLING BETWEEN RS.135-139.99	1.0	1.6	1.1
% OF TEA SELLING BETWEEN RS.130-134.99	1.7	2.9	1.7
% OF TEA SELLING BETWEEN RS.125-129.99	2.7	4.2	2.6
% OF TEA SELLING BETWEEN RS.120-124.99	4.9	8.5	5.2
% OF TEA SELLING BETWEEN RS.115-119.99	8.1	13.5	6.0
% OF TEA SELLING BETWEEN RS.110-114.99	10.5	17.8	8.6
% OF TEA SELLING BETWEEN RS.105-109.99	11.6	22.2	8.7
% OF TEA SELLING BETWEEN RS.100-104.99	13.3	17.9	9.6
% OF TEA SELLING BETWEEN RS.95-99.99	8.1	6.2	6.9
% OF TEA SELLING BETWEEN RS.90-94.99	11.4	2.1	10.0
% OF TEA SELLING BELOW RS.90	23.9	0.4	36.5

CACHAR/TRIPURA

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	4.0	2.8	1.8
% OF TEA SELLING BETWEEN RS.170-179.99	2.1	1.4	2.9
% OF TEA SELLING BETWEEN RS.160-169.99	3.0	2.1	4.9
% OF TEA SELLING BETWEEN RS.150-159.99	7.6	4.0	4.1
% OF TEA SELLING BETWEEN RS.140-149.99	16.5	7.2	6.6
% OF TEA SELLING BETWEEN RS.130-139.99	24.7	22.0	15.9
% OF TEA SELLING BETWEEN RS.120-129.99	21.9	31.7	24.3
% OF TEA SELLING BETWEEN RS.110-119.99	10.1	18.1	17.4
% OF TEA SELLING BETWEEN RS.100-109.99	6.3	8.6	12.5
% OF TEA SELLING BELOW RS.100	3.9	2.0	9.7

**WISHING YOU A VERY HAPPY & PROSPEROUS NEW YEAR
2018**