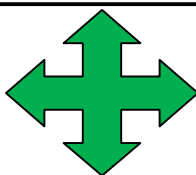




PARCON

INDIA PRIVATE LIMITED

25 YEARS



MARKET UPDATE (CTC)

SALE 52

KOLKATA Friday, 29<sup>th</sup> DEC 2017

## 1. MARKET DESCRIPTION

- GOOD FOR WELL MADE SORTS, FAIR FOR REMAINDER.
- QUALITY CONTINUED TO BE WELL RECEIVED & COMPETED FOR WHILST REMAINDER EASED IRREGULARLY. DUST CONTINUED TO BE THE STRONG FEATURE.
- MAJOR BLENDERS WERE ACTIVE WITH GOOD SUPPORT FROM WI. EXPORTERS/ INTERNAL OPERATED.

## 2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2017/2018			2016/2017			UPTO SALE 52		
	SALE 52	SALE 51	+/-	SALE 52	SALE 51	+/-	2017	2016	2015
CTC	148.59	145.18	+3.41		145.69	-	153.80	152.24	157.43
DUST	150.58	154.65	-4.07		142.90	-	167.46	155.67	162.92
TOTAL	149.19	147.62	+1.57		144.88	-	158.00	153.33	159.14

**\*LAST YEAR SALE - 52 WAS DROPPED**

## 3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT %	OUT %		
				IN SALE 52 LAST YEAR	UPTO SALE NO 52		
					2017	2016	2015
CTC	38.05	26.55	30%	-	29%	30%	26%
DUST	14.15	11.46	19%	-	15%	21%	23%
TOTAL	52.19	38.01	27%	-	25%	28%	25%

## B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST (IN RS.) - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/52/2017	152.00	159.43	173.93	124.33	127.83
S/51/2017	145.84	157.03	180.91	126.62	131.13
S/52/2016	D	R	O	PP	ED

## C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - CTC LEAF AND DUST - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/52 (2017)	50%	12%	15%	11%	13%	100%
SOLD - S/52 (2017)	47%	11%	15%	12%	15%	100%

## 4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED (\*FURTHER BREAK UP ON PAGE-2)

PRICE RANGE- LEAF AND DUST COMBINED	2017		UPTO SALE 52		
	SALE 52	SALE 51	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.200	12.48	11.30	21.51	13.44	25.80
B. % OF TEA SELLING BETWEEN RS.180-199.99	9.75	8.53	11.11	12.15	10.34
C. % OF TEA SELLING BETWEEN RS.170-179.99	6.62	7.13	6.39	7.40	6.25
D. % OF TEA SELLING BETWEEN RS 160-169.99	8.52	7.87	6.70	8.42	6.00
E. % OF TEA SELLING BETWEEN RS.150-159.99	10.68	10.90	7.67	8.72	5.83
F. % OF TEA SELLING BETWEEN RS.140-149.99	9.60	10.03	7.89	9.08	5.58
G. % OF TEA SELLING BETWEEN RS.130-139.99	10.06	8.91	8.63	9.91	6.03
H. % OF TEA SELLING BETWEEN RS.120-129.99	9.14	10.00	7.95	10.60	7.79
I. % OF TEA SELLING BETWEEN RS.110-119.99	8.02	8.81	7.12	9.92	6.94
J. % OF TEA SELLING BETWEEN RS.100-109.99	5.48	8.46	6.51	8.42	6.74
K. % OF TEA SELLING BELOW RS.100	9.64	8.06	8.53	1.94	12.71

## 5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		QUANTITY	UPTO	QUANTITY	UPTO	UPTO
KOLKATA	03	137305	4031324	130944	3991612	+39712
SILIGURI	03	119552	4172560	118800	3521655	+650905
GUWAHATI	02	159854	4579420	144794	4019164	+560256

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**KOLKATA PRICE RANGE SALE 14-52**

**ASSAM ESTATE**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.240	6.8	3.0	14.2
% OF TEA SELLING BETWEEN RS 230-239.99	4.8	1.7	6.7
% OF TEA SELLING BETWEEN RS 220-229.99	7.7	2.9	6.6
% OF TEA SELLING BETWEEN RS 210-219.99	8.0	5.0	6.7
% OF TEA SELLING BETWEEN RS 200-209.99	7.8	8.2	7.3
% OF TEA SELLING BETWEEN RS.190-199.99	6.1	7.7	5.7
% OF TEA SELLING BETWEEN RS.180-189.99	6.7	8.6	6.6
% OF TEA SELLING BETWEEN RS.170-179.99	6.8	8.4	6.8
% OF TEA SELLING BETWEEN RS 160-169.99	8.0	9.9	6.7
% OF TEA SELLING BETWEEN RS.150-159.99	8.3	10.1	6.1
% OF TEA SELLING BETWEEN RS.140-149.99	8.0	9.8	4.9
% OF TEA SELLING BETWEEN RS.130-139.99	7.6	8.8	4.1
% OF TEA SELLING BETWEEN RS.120-129.99	6.0	7.1	4.3
% OF TEA SELLING BETWEEN RS.110-119.99	3.9	5.0	3.4
% OF TEA SELLING BETWEEN RS.100-109.99	2.3	3.2	3.5
% OF TEA SELLING BELOW RS.100	1.1	0.6	6.3

**ASSAM BLF**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	7.9	1.2	2.5
% OF TEA SELLING BETWEEN RS.170-179.99	3.0	1.3	1.8
% OF TEA SELLING BETWEEN RS.160-169.99	5.1	3.6	3.6
% OF TEA SELLING BETWEEN RS.150-159.99	9.2	6.7	4.6
% OF TEA SELLING BETWEEN RS.140-149.99	12.0	10.1	7.2
% OF TEA SELLING BETWEEN RS.130-139.99	13.9	15.8	10.6
% OF TEA SELLING BETWEEN RS.120-129.99	15.9	22.1	16.9
% OF TEA SELLING BETWEEN RS.110-119.99	14.2	21.3	16.1
% OF TEA SELLING BETWEEN RS.100-109.99	9.4	12.9	14.9
% OF TEA SELLING BETWEEN RS.90-99.99	4.5	3.9	7.4
% OF TEA SELLING BELOW RS.90	5.0	1.3	14.2

**DOOARS/TERAI ESTATE**

Price Range	2017	2016	2015
% OF TEA SELLING BETWEEN RS.220	1.1	0.2	0.4
% OF TEA SELLING BETWEEN RS.210-219.99	1.6	0.7	0.6
% OF TEA SELLING BETWEEN RS.200-199.99	3.9	2.5	3.0
% OF TEA SELLING BETWEEN RS.190-199.99	10.1	5.8	7.4
% OF TEA SELLING BETWEEN RS.180-189.99	18.8	10.1	15.6
% OF TEA SELLING BETWEEN RS.170-179.99	19.0	18.2	15.4
% OF TEA SELLING BETWEEN RS 160-169.99	12.5	16.6	10.4
% OF TEA SELLING BETWEEN RS 150-159.99	13.5	14.8	11.6
% OF TEA SELLING BETWEEN RS 140-149.99	6.5	13.7	11.5
% OF TEA SELLING BETWEEN RS 130-139.99	5.7	8.3	8.9
% OF TEA SELLING BETWEEN RS 120-129.99	2.8	4.6	7.3
% OF TEA SELLING BELOW RS.120	4.6	4.6	7.9

**DOOARS/TERAI BOUGHT LEAF**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.140	2.7	2.9	3.3
% OF TEA SELLING BETWEEN RS.135-139.99	0.9	1.7	1.1
% OF TEA SELLING BETWEEN RS.130-134.99	1.6	2.9	1.7
% OF TEA SELLING BETWEEN RS.125-129.99	2.6	4.3	2.6
% OF TEA SELLING BETWEEN RS.120-124.99	4.7	8.4	5.0
% OF TEA SELLING BETWEEN RS.115-119.99	8.1	13.1	5.9
% OF TEA SELLING BETWEEN RS.110-114.99	10.7	17.8	8.6
% OF TEA SELLING BETWEEN RS.105-109.99	11.7	21.5	8.7
% OF TEA SELLING BETWEEN RS.100-104.99	13.5	18.3	9.4
% OF TEA SELLING BETWEEN RS.95-99.99	8.2	6.4	6.7
% OF TEA SELLING BETWEEN RS.90-94.99	11.4	2.2	9.8
% OF TEA SELLING BELOW RS.90	23.9	0.4	37.1

**CACHAR/TRIPURA**

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	4.1	2.9	1.9
% OF TEA SELLING BETWEEN RS.170-179.99	2.1	1.5	3.0
% OF TEA SELLING BETWEEN RS.160-169.99	3.0	2.2	4.9
% OF TEA SELLING BETWEEN RS.150-159.99	7.5	3.9	4.1
% OF TEA SELLING BETWEEN RS.140-149.99	16.3	7.3	6.3
% OF TEA SELLING BETWEEN RS.130-139.99	24.9	22.6	15.6
% OF TEA SELLING BETWEEN RS.120-129.99	21.9	32.2	24.3
% OF TEA SELLING BETWEEN RS.110-119.99	10.0	17.6	17.6
% OF TEA SELLING BETWEEN RS.100-109.99	6.4	7.9	12.6
% OF TEA SELLING BELOW RS.100	3.8	1.9	9.7

**WISHING YOU A VERY HAPPY & PROSPEROUS NEW YEAR  
2018**