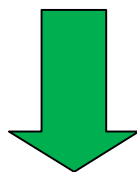




25 YEARS

**PARCON**  
INDIA PRIVATE LIMITED

**MARKET UPDATE (ORTHODOX)**

SALE 51

KOLKATA Thursday, 21<sup>st</sup> DEC, 2017**1. MARKET DESCRIPTION**

ORTHODOX :

- FAIR DEMAND AT LOWER LEVELS. POOR FLAKY KINDS SAW A SLUGGISH DEMAND AND WITNESSED SOME WITHDRAWALS.
- CIS, MIDDLE EAST OPERATING WITH SOME SUPPORT FROM HUL.

	WHOLE LEAF	BROKENS		FANNINGS
		LARGER	SMALLER	
BEST	250-300(N)	220-260(N)	220-235(N)	165-190
GOOD	215-245	200-220	190-210	145-165
MEDIUM	195-215	175-190	170-190	100-140

N-NOMINAL

**2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)**

	2017/2018			2016/2017			UPTO SALE 51		
	SALE 51	SALE 50	+/-	SALE 51	SALE 50	+/-	2017	2016	+/-
ORTHODOX	194.82	197.22	-2.40	207.32	207.85	-0.53	219.58	221.74	-2.16

**3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)**

	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 51 LAST YEAR	OUT % UPTO SALE NO 51		
					2017	2016	2015
ORTHODOX	9.63	6.69	30.46	23.60	23.50	15.56	14.13

**B. CATEGORY WISE WEIGHTED AVERAGE – ORTHODOX (IN RS.) - SEASON 2017-2018**

	WHOLE LEAF	BROKENS	FANNINGS
S/51 /2017	229.72	176.72	125.83
S/50 /2017	231.78	184.29	120.13
S/51 /2016	225.90	204.90	162.35

**C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - ORTHODOX - SEASON 2017 - 2018**

	WHOLE LEAF	BROKENS	FANNINGS	TOTAL
OFFERED-S/51 (2017)	35.59%	48.67%	14.76%	100%
SOLD - S/51 (2017)	43.38%	45.86%	10.22%	100%

**4. PRICE RANGE FOR ORTHODOX (FURTHER BREAK UP ON PAGE -2)**

	2017		UPTO SALE 51		
	SALE 51	SALE 50	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.300	2.04	3.28	4.75	5.55	10.63
B. % OF TEA SELLING BETWEEN RS.250-299.99	8.36	12.26	14.40	12.25	12.41
C. % OF TEA SELLING BETWEEN RS.240-249.99	6.67	6.67	8.29	8.44	7.60
D. % OF TEA SELLING BETWEEN RS 220-239.99	19.98	18.29	24.75	30.80	20.38
E. % OF TEA SELLING BETWEEN RS.200-219.99	20.95	21.74	22.79	17.99	14.42
F. % OF TEA SELLING BETWEEN RS.180-199.99	11.17	7.35	6.68	8.60	9.81
G. % OF TEA SELLING BETWEEN RS.150-179.99	8.47	5.43	7.76	8.42	12.61
H. % OF TEA SELLING BELOW RS.150	22.36	24.99	10.58	7.95	12.14

**5. FUTURE OFFERINGS (PACKAGES) :**

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
KOLKATA	02	19872	20.12.2017	30394	14.12.2016

CURRENCY RATES: 1USD \$=₹64.05 INR, 1GBP £=₹85.77 INR, 1EUR € =₹75.87 INR (SOURCE IN REUTERS.COM -21<sup>st</sup> Dec 2017)

**KOLKATA ASSAM ORTHODOX PRICE RANGE**

Price Range	2017		UPTO SALE - 51		
	SALE-51	SALE-50	2017	2016	2015
% OF TEA SELLING ABOVE RS 300.00	1.6	2.9	4.7	5.6	10.9
% OF TEA SELLING BETWEEN RS 290-299.99	0.7	1.1	0.9	1.1	1.1
% OF TEA SELLING BETWEEN RS 280-289.99	0.8	1.8	1.6	1.7	1.9
% OF TEA SELLING BETWEEN RS 270-279.99	2.3	1.8	2.5	2.2	2.3
% OF TEA SELLING BETWEEN RS 260-269.99	2.3	2.1	3.8	3.3	3.2
% OF TEA SELLING BETWEEN RS 250-259.99	2.4	5.5	5.9	4.1	4.4
% OF TEA SELLING BETWEEN RS 240-249.99	7.2	6.5	8.5	8.6	7.9
% OF TEA SELLING BETWEEN RS 230-239.99	9.3	9.4	11.3	14.4	9.7
% OF TEA SELLING BETWEEN RS 220-229.99	12.3	10.0	14.2	17.2	11.4
% OF TEA SELLING BETWEEN RS 210-219.99	9.4	10.3	12.6	10.9	7.8
% OF TEA SELLING BETWEEN RS 200-209.99	12.8	12.3	10.8	7.4	7.1
% OF TEA SELLING BETWEEN RS.190-199.99	8.0	5.2	3.5	4.4	4.8
% OF TEA SELLING BETWEEN RS.180-189.99	3.1	2.4	3.2	4.1	5.2
% OF TEA SELLING BETWEEN RS.170-179.99	2.7	2.8	2.9	3.4	5.6
% OF TEA SELLING BETWEEN RS 160-169.99	2.7	1.9	2.4	2.7	4.3
% OF TEA SELLING BETWEEN RS.150-159.99	1.8	0.7	1.7	1.9	2.6
% OF TEA SELLING BETWEEN RS.140-149.99	1.1	1.4	1.6	1.9	1.3
% OF TEA SELLING BETWEEN RS.130-139.99	1.5	1.7	1.6	1.8	1.1
% OF TEA SELLING BETWEEN RS.120-129.99	3.5	2.6	1.9	1.3	1.0
% OF TEA SELLING BETWEEN RS.110-119.99	3.4	3.6	1.8	0.9	1.0
% OF TEA SELLING BETWEEN RS.100-109.99	7.6	10.8	2.0	0.8	1.7
% OF TEA SELLING BELOW RS.100	3.4	3.4	0.5	0.3	3.6