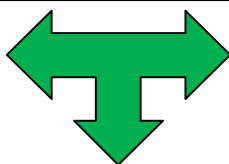




PARCON

INDIA PRIVATE LIMITED

25 YEARS



MARKET UPDATE (CTC)

SALE 51

KOLKATA Saturday, 23rd DEC 2017

1. MARKET DESCRIPTION

- GOOD DEMAND.
- ALL CLEAN BETTER LIQUORING SORTS WERE BARELY STEADY. REMAINDER WERE IRREGULARLY LOWER FOLLOWING QUALITY. PLAINER SORTS WERE READILY ABSORBED AT LAST LEVELS. USEFUL ENQUIRY ON FANNINGS CONTINUED.
- MAJOR BLENDERS WERE ACTIVE WITH GOOD SUPPORT FROM WI. EXPORTERS/ INTERNAL OPERATED.

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2017/2018			2016/2017			UPTO SALE 51		
	SALE 51	SALE 50	+/-	SALE 51	SALE 50	+/-	2017	2016	2015
CTC	145.18	151.24	-6.06	145.69	147.96	-2.27	154.00	152.24	157.86
DUST	154.65	165.52	-10.87	142.90	150.40	+7.50	168.09	155.67	163.63
TOTAL	147.62	155.57	-7.95	144.88	148.67	-3.79	158.33	153.33	159.66

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT %	OUT % UPTO SALE NO 51		
				IN SALE 51 LAST YEAR	2017	2016	2015
CTC	41.11	30.39	26%	32%	29%	30%	27%
DUST	13.16	10.53	20%	21%	15%	21%	23%
TOTAL	54.27	40.92	25%	29%	25%	28%	26%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST (IN RS.) - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/51/2017	145.84	157.03	180.91	126.62	131.13
S/50/2017	152.13	158.77	187.13	130.00	136.30
S/51/2016	148.09	148.02	161.95	125.52	116.35

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - CTC LEAF AND DUST - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/51 (2017)	55%	12%	13%	9%	11%	100%
SOLD - S/51 (2017)	52%	12%	12%	10%	13%	100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED (*FURTHER BREAK UP ON PAGE-2)

PRICE RANGE- LEAF AND DUST COMBINED	2017		UPTO SALE 51		
	SALE 51	SALE 50	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.200	11.30	16.02	21.85	13.44	26.31
B. % OF TEA SELLING BETWEEN RS.180-199.99	8.53	12.85	11.16	12.15	10.24
C. % OF TEA SELLING BETWEEN RS.170-179.99	7.13	6.11	6.38	7.40	6.12
D. % OF TEA SELLING BETWEEN RS 160-169.99	7.87	9.25	6.63	8.42	5.95
E. % OF TEA SELLING BETWEEN RS.150-159.99	10.90	11.28	7.56	8.72	5.82
F. % OF TEA SELLING BETWEEN RS.140-149.99	10.03	8.96	7.82	9.08	5.59
G. % OF TEA SELLING BETWEEN RS.130-139.99	8.91	9.59	8.58	9.91	5.96
H. % OF TEA SELLING BETWEEN RS.120-129.99	10.00	7.40	7.90	10.60	7.74
I. % OF TEA SELLING BETWEEN RS.110-119.99	8.81	5.68	7.09	9.92	6.93
J. % OF TEA SELLING BETWEEN RS.100-109.99	8.46	5.38	6.55	8.42	6.78
K.% OF TEA SELLING BELOW RS.100	8.06	7.49	8.48	1.94	12.56

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		QUANTITY	UPTO	QUANTITY	UPTO	UPTO
KOLKATA	02	128331	3894019	127082	3860668	+33351
SILIGURI	02	118637	4053008	118925	3402855	+650153
GUWAHATI	01	155506	4419566	143118	3874370	+545196

CURRENCY RATES: 1USD \$=₹64.00 INR, 1GBP £=₹85.49 INR, 1EUR € =₹75.90 INR (SOURCE IN REUTERS.COM -23rd Nov , 2017

Our Website : www.parcon-india.com

KOLKATA PRICE RANGE SALE 14-51

ASSAM ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.240	6.9	3.0	14.7
% OF TEA SELLING BETWEEN RS 230-239.99	4.9	1.7	6.9
% OF TEA SELLING BETWEEN RS 220-229.99	7.9	2.9	6.8
% OF TEA SELLING BETWEEN RS 210-219.99	8.1	5.0	6.8
% OF TEA SELLING BETWEEN RS 200-209.99	7.8	8.2	7.2
% OF TEA SELLING BETWEEN RS.190-199.99	6.2	7.7	5.7
% OF TEA SELLING BETWEEN RS.180-189.99	6.8	8.6	6.5
% OF TEA SELLING BETWEEN RS.170-179.99	6.8	8.4	6.5
% OF TEA SELLING BETWEEN RS 160-169.99	8.0	9.9	6.6
% OF TEA SELLING BETWEEN RS.150-159.99	8.2	10.1	6.0
% OF TEA SELLING BETWEEN RS.140-149.99	7.9	9.8	4.9
% OF TEA SELLING BETWEEN RS.130-139.99	7.5	8.8	4.1
% OF TEA SELLING BETWEEN RS.120-129.99	5.9	7.1	4.3
% OF TEA SELLING BETWEEN RS.110-119.99	3.8	5.0	3.4
% OF TEA SELLING BETWEEN RS.100-109.99	2.2	3.2	3.5
% OF TEA SELLING BELOW RS.100	1.1	0.6	6.1

ASSAM BLF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	7.9	1.2	2.7
% OF TEA SELLING BETWEEN RS.170-179.99	3.0	1.3	1.8
% OF TEA SELLING BETWEEN RS.160-169.99	5.2	3.6	3.6
% OF TEA SELLING BETWEEN RS.150-159.99	9.1	6.7	4.7
% OF TEA SELLING BETWEEN RS.140-149.99	12.1	10.1	7.2
% OF TEA SELLING BETWEEN RS.130-139.99	13.9	15.8	10.8
% OF TEA SELLING BETWEEN RS.120-129.99	15.9	22.1	17.0
% OF TEA SELLING BETWEEN RS.110-119.99	14.3	21.3	16.3
% OF TEA SELLING BETWEEN RS.100-109.99	9.3	12.9	15.0
% OF TEA SELLING BETWEEN RS.90-99.99	4.5	3.9	6.8
% OF TEA SELLING BELOW RS.90	4.9	1.3	14.1

DOOARS/TERAI ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING BETWEEN RS.220	1.2	0.2	0.4
% OF TEA SELLING BETWEEN RS.210-219.99	1.6	0.7	0.6
% OF TEA SELLING BETWEEN RS.200-199.99	4.0	2.5	3.0
% OF TEA SELLING BETWEEN RS.190-199.99	10.1	5.8	7.3
% OF TEA SELLING BETWEEN RS.180-189.99	19.0	10.1	15.5
% OF TEA SELLING BETWEEN RS.170-179.99	19.1	18.2	15.6
% OF TEA SELLING BETWEEN RS 160-169.99	12.4	16.6	10.4
% OF TEA SELLING BETWEEN RS 150-159.99	13.4	14.8	11.6
% OF TEA SELLING BETWEEN RS 140-149.99	6.3	13.7	11.4
% OF TEA SELLING BETWEEN RS 130-139.99	5.5	8.3	8.9
% OF TEA SELLING BETWEEN RS 120-129.99	2.7	4.6	7.4
% OF TEA SELLING BELOW RS.120	4.8	4.6	7.9

DOOARS/TERAI BOUGHT LEAF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.140	2.7	2.9	3.4
% OF TEA SELLING BETWEEN RS.135-139.99	0.9	1.7	1.1
% OF TEA SELLING BETWEEN RS.130-134.99	1.6	2.9	1.6
% OF TEA SELLING BETWEEN RS.125-129.99	2.6	4.3	2.6
% OF TEA SELLING BETWEEN RS.120-124.99	4.7	8.4	4.7
% OF TEA SELLING BETWEEN RS.115-119.99	8.0	13.1	5.8
% OF TEA SELLING BETWEEN RS.110-114.99	10.8	17.8	8.4
% OF TEA SELLING BETWEEN RS.105-109.99	11.9	21.5	8.7
% OF TEA SELLING BETWEEN RS.100-104.99	13.7	18.3	9.6
% OF TEA SELLING BETWEEN RS.95-99.99	8.2	6.4	6.6
% OF TEA SELLING BETWEEN RS.90-94.99	11.3	2.2	9.3
% OF TEA SELLING BELOW RS.90	23.7	0.4	38.2

CACHAR/TRIPURA

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	4.2	2.9	2.0
% OF TEA SELLING BETWEEN RS.170-179.99	2.2	1.5	3.1
% OF TEA SELLING BETWEEN RS.160-169.99	3.0	2.2	5.0
% OF TEA SELLING BETWEEN RS.150-159.99	7.2	3.9	4.1
% OF TEA SELLING BETWEEN RS.140-149.99	16.3	7.3	6.4
% OF TEA SELLING BETWEEN RS.130-139.99	25.3	22.6	15.0
% OF TEA SELLING BETWEEN RS.120-129.99	21.9	32.2	24.2
% OF TEA SELLING BETWEEN RS.110-119.99	9.8	17.6	17.9
% OF TEA SELLING BETWEEN RS.100-109.99	6.2	7.9	12.8
% OF TEA SELLING BELOW RS.100	3.9	1.9	9.5