


**1. MARKET REPORT IN BRIEF:**

- **GOOD DEMAND AT FIRM LEVELS.**
- **MEDIUM / BETTER MEDIUM LEVELS IMPROVED WITH THE PROGRESS OF SALE.**
- **HUL ACTIVE. TGBL OPERATED AT LOWER LEVELS. INTERNAL SECTIONS LENT FAIR SUPPORT. SELECT EXPORT ENQUIRY.**

**2. TOTAL AUCTION WEIGHTED AVERAGE. (IN RS.)**

| CATEGORY | 2017/2018 |         |       | 2016/2017 |         |       | UPTO – SALE 51 |         |         |
|----------|-----------|---------|-------|-----------|---------|-------|----------------|---------|---------|
|          | SALE 51   | SALE 50 | +/-   | SALE 51   | SALE 50 | +/-   | 2017-18        | 2016-17 | 2015-16 |
| LEAF     | 135.91    | 136.17  | -0.26 | 128.55    | 129.26  | -0.71 | 143.43         | 139.19  | 142.60  |
| DUST     | 150.87    | 152.18  | -1.31 | 138.05    | 133.90  | +4.15 | 159.49         | 145.69  | 151.70  |
| TOTAL    | 139.80    | 140.59  | -0.79 | 131.30    | 130.56  | +0.74 | 148.20         | 141.25  | 145.44  |

**3. A. QUANTITY OFFERED & SOLD IN SALE 51 (IN LAC KGS).**

| CATEGORY | OFFERED QUANTITY | SOLD QUANTITY | OUT % | OUT %<br>IN SALE 51<br>LAST YEAR | OUT%<br>UPTO SALE 51 |         |         |
|----------|------------------|---------------|-------|----------------------------------|----------------------|---------|---------|
|          |                  |               |       |                                  | 2017-18              | 2016-17 | 2015-16 |
| LEAF     | 47.87            | 34.44         | 28    | 31                               | 28.46                | 30.95   | 27.13   |
| DUST     | 15.08            | 12.11         | 20    | 20                               | 16.90                | 22.90   | 29.01   |
| TOTAL    | 62.94            | 46.56         | 26    | 28                               | 25.38                | 28.58   | 27.73   |

**B. CATEGORY-WISE WEIGHTED AVERAGE- (IN RS.)**

|           | BROKENS | FANNINGS | PD/D   | LEAF SEC | DUST SEC |
|-----------|---------|----------|--------|----------|----------|
| S/51-2017 | 138.91  | 144.46   | 163.05 | 126.44   | 128.62   |
| S/51-2016 | 129.00  | 135.86   | 144.75 | 125.32   | 115.40   |
| S/51-2015 | 139.02  | 129.49   | 155.01 | 125.49   | 97.91    |

**C. CATEGORY- WISE OFFERED AND SOLD PERCENTAGE.**

|                   | BROKENS | FANNINGS | LEAF SEC | PD/D/CD. | DUST SEC |
|-------------------|---------|----------|----------|----------|----------|
| OFFERED - SALE 51 | 50.88   | 5.22     | 19.44    | 15.94    | 8.52     |
| SOLD - SALE 51    | 47.90   | 5.88     | 20.37    | 16.70    | 9.15     |

**4. PRICE RANGE:**

| PRICE RANGE LEAF & DUST COMBINED               | S/50-2017 | S/49-2017 | UPTO S/50<br>2017-18 | UPTOS/50<br>2016-17 | UPTO S/50<br>2015-16 |
|--|-----------|-----------|----------------------|---------------------|----------------------|
| A. % OF TEA SELLING ABOVE RS. 200.00           | 7.55      | 7.95      | 13.30                | 6.76                | 14.81                |
| B. % OF TEA SELLING BETWEEN RS. 190.00-199.99  | 2.79      | 2.76      | 3.78                 | 3.23                | 4.30                 |
| C. % OF TEA SELLING BETWEEN RS. 180.00- 189.99 | 2.96      | 4.13      | 4.76                 | 4.37                | 5.33                 |
| D. % OF TEA SELLING BETWEEN RS. 170.00 -179.99 | 4.11      | 5.11      | 5.83                 | 5.40                | 5.60                 |
| E. % OF TEA SELLING BETWEEN RS. 160.00 -169.99 | 7.76      | 6.43      | 6.06                 | 6.52                | 6.38                 |
| F. % OF TEA SELLING BETWEEN RS. 150.00 -159.99 | 12.20     | 9.95      | 7.97                 | 7.82                | 6.77                 |
| G. % OF TEA SELLING BETWEEN RS.140.00 -149.99  | 8.84      | 11.06     | 10.87                | 9.52                | 7.22                 |
| H. % OF TEA SELLING BETWEEN RS.130.00-139.99   | 11.36     | 11.27     | 12.61                | 13.15               | 8.78                 |
| I. % OF TEA SELLING BETWEEN RS.120.00 -129.99  | 11.56     | 13.36     | 12.03                | 17.67               | 10.08                |
| J. % OF TEA SELLING BETWEEN RS.110.00 -119.99  | 11.49     | 9.45      | 9.84                 | 13.96               | 8.82                 |
| K. % OF TEA SELLING BETWEEN RS.100.00 -109.99  | 10.89     | 10.26     | 7.90                 | 8.67                | 8.12                 |
| L. % OF TEA SELLING BELOW RS. 100.00           | 8.49      | 8.27      | 5.05                 | 2.93                | 13.79                |

**5. FUTURE OFFERINGS (IN PKGS)**

| SALE 02-CLOSED ON 18 <sup>TH</sup> DEC, 2017 | THIS YEAR | LAST YEAR | +/-    |
|--|-----------|-----------|--------|
| CTC LEAF :                                   | 141410    | 129743    | +11667 |
| DUST :                                       | 43734     | 37283     | +6451  |
| ORTHODOX:                                    | 2581      | 894       | +1687  |
| TOTAL  | 187725    | 167920    | +19805 |

**6. OTHER INFORMATION:**

**Innovation in the tea industry fascinated readers as products such as aerosol tea and wine-infused tea emerged as just a couple of the original ideas that represent the tea community's ingenuity.**

Source: www.world teanews.com

**Exchange Rates:-** 1 US \$- Rs.64.02 1 UK £- Rs.85.66 1 Euro-Rs.75.85 as on 22<sup>nd</sup> December, 2017

Source: <http://in.reuters.com/finance/currencies/>

Our Website: [www.parcon-india.com](http://www.parcon-india.com)