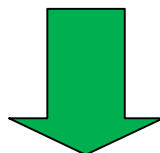




25 YEARS

PARCON
INDIA PRIVATE LIMITED

**MARKET UPDATE (ORTHODOX)**

SALE 50

KOLKATA Friday, 15th DEC, 2017**1. MARKET DESCRIPTION****ORTHODOX :**

- LESS DEMAND. MARKET LOWER FOR ALL VARIETIES. LARGER BROKENS, FANNINGS AND MEDIUM WHOLE LEAF SUFFERED WITHDRAWALS.
- SECONDARIES LOST SUBSTANCIAL GROUNDS.
- CIS & MIDDLE EAST OPERATED WITH SOME SUPPORT FROM HUL AND INTERNAL TRADE.

	WHOLE LEAF	BROKENS		FANNINGS
		LARGER	SMALLER	
BEST	270-310(N)	220-260	220-240(N)	NQ
GOOD	225-260(N)	205-220	195-215	140-170
MEDIUM	205-225	180-200	175-190	115-140

N-NOMINAL

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2017/2018			2016/2017			UPTO SALE 50		
	SALE 50	SALE 49	+/-	SALE 50	SALE 49	+/-	2017	2016	+/-
ORTHODOX	197.22	209.87	-12.65	207.85	212.96	-5.11	220.36	222.32	-1.96

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 50 LAST YEAR	OUT % UPTO SALE NO 50		
					2017	2016	2015
ORTHODOX	8.98	5.52	38.45	18.82	23.26	15.20	14.00

B. CATEGORY WISE WEIGHTED AVERAGE – ORTHODOX (IN RS.) - SEASON 2017-2018

	WHOLE LEAF	BROKENS	FANNINGS
S/50 /2017	231.78	184.29	120.13
S/49 /2017	251.29	187.77	144.57
S/50 /2016	234.33	198.36	147.89

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - ORTHODOX - SEASON 2017 - 2018

	WHOLE LEAF	BROKENS	FANNINGS	TOTAL
OFFERED-S/49 (2017)	33.28%	49.41%	17.22%	100%
SOLD - S/49 (2017)	41.51%	47.76%	10.65%	100%

4. PRICE RANGE FOR ORTHODOX (FURTHER BREAK UP ON PAGE -2)

	2017		UPTO SALE 50		
	SALE 49	SALE 48	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.300	3.28	4.51	4.84	5.68	10.84
B. % OF TEA SELLING BETWEEN RS.250-299.99	12.26	13.98	14.59	12.34	12.46
C. % OF TEA SELLING BETWEEN RS.240-249.99	6.67	7.21	8.34	8.56	7.46
D. % OF TEA SELLING BETWEEN RS 220-239.99	18.29	16.16	24.90	31.25	20.20
E. % OF TEA SELLING BETWEEN RS.200-219.99	21.74	22.92	22.84	17.39	14.53
F. % OF TEA SELLING BETWEEN RS.180-199.99	7.35	9.78	6.54	8.50	9.83
G. % OF TEA SELLING BETWEEN RS.150-179.99	5.43	7.98	7.73	8.47	12.68
H. % OF TEA SELLING BELOW RS.150	24.99	17.46	10.21	7.81	12.00

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
KOLKATA	01	29753	13.12.2017	35244	07.12.2016

CURRENCY RATES: 1USD \$=₹64.45 INR, 1GBP £=₹86.18 INR, 1EUR € =₹75.58 INR (SOURCE IN REUTERS.COM -15th Dec 2017)

KOLKATA ASSAM ORTHODOX PRICE RANGE

Price Range	2017		UPTO SALE - 50		
	SALE-50	SALE-49	2017	2016	2015
% OF TEA SELLING ABOVE RS 300.00	2.9	4.2	4.8	5.8	11.1
% OF TEA SELLING BETWEEN RS 290-299.99	1.1	0.8	0.9	1.1	1.1
% OF TEA SELLING BETWEEN RS 280-289.99	1.8	1.7	1.6	1.7	2.0
% OF TEA SELLING BETWEEN RS 270-279.99	1.8	2.6	2.5	2.2	2.3
% OF TEA SELLING BETWEEN RS 260-269.99	2.1	2.9	3.9	3.3	3.2
% OF TEA SELLING BETWEEN RS 250-259.99	5.5	6.7	6.0	4.2	4.3
% OF TEA SELLING BETWEEN RS 240-249.99	6.5	7.5	8.6	8.8	7.8
% OF TEA SELLING BETWEEN RS 230-239.99	9.4	6.3	11.3	14.6	9.6
% OF TEA SELLING BETWEEN RS 220-229.99	10.0	10.4	14.3	17.4	11.3
% OF TEA SELLING BETWEEN RS 210-219.99	10.3	15.0	12.7	10.7	7.8
% OF TEA SELLING BETWEEN RS 200-209.99	12.3	9.1	10.7	6.9	7.2
% OF TEA SELLING BETWEEN RS.190-199.99	5.2	6.4	3.4	4.3	4.8
% OF TEA SELLING BETWEEN RS.180-189.99	2.4	3.8	3.2	4.2	5.2
% OF TEA SELLING BETWEEN RS.170-179.99	2.8	2.8	2.9	3.4	5.6
% OF TEA SELLING BETWEEN RS 160-169.99	1.9	1.8	2.4	2.6	4.3
% OF TEA SELLING BETWEEN RS.150-159.99	0.7	2.0	1.7	1.9	2.6
% OF TEA SELLING BETWEEN RS.140-149.99	1.4	1.5	1.6	1.9	1.3
% OF TEA SELLING BETWEEN RS.130-139.99	1.7	1.4	1.6	1.9	1.0
% OF TEA SELLING BETWEEN RS.120-129.99	2.6	2.1	1.9	1.3	1.0
% OF TEA SELLING BETWEEN RS.110-119.99	3.6	2.5	1.8	0.8	0.9
% OF TEA SELLING BETWEEN RS.100-109.99	10.8	5.8	1.8	0.7	1.7
% OF TEA SELLING BELOW RS.100	3.4	2.6	0.5	0.2	3.7