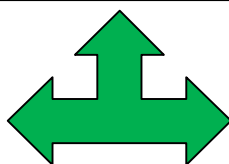




PARCON

INDIA PRIVATE LIMITED

25 YEARS



MARKET UPDATE (CTC)

SALE 49

KOLKATA Saturday, 09th DEC 2017

1. MARKET DESCRIPTION

- GOOD FOR LEAF & STRONG FOR DUST.
- CONTINUED TO FOLLOW THE SAME TREND AS LAST WEEK WITH QUALITY BEING SOUGHT AFTER.
- DUSTS REMAINED FIRM.
- MAJOR BLENDERS ACTIVE WITH GOOD SUPPORT FROM WI. EXPORTERS / INTERNAL OPERATED

2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)

	2017/2018			2016/2017			UPTO SALE 49		
	SALE 49	SALE 48	+/-	SALE 49	SALE 48	+/-	2017	2016	2015
CTC	153.82	151.80	+2.02	149.45	151.82	-2.37	154.54	152.65	158.15
DUST	169.64	172.49	-2.85	145.78	152.60	-6.82	168.69	156.26	164.11
TOTAL	157.86	157.66	+0.20	148.35	152.08	-3.73	158.93	153.81	160.02

3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)

CATEGORY	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT %	OUT % UPTO SALE NO 49		
				IN SALE 49 LAST YEAR	2017	2016	2015
CTC	42.28	31.44	26%	26%	29%	30%	27%
DUST	12.15	10.78	11%	16%	15%	21%	23%
TOTAL	54.43	42.26	22%	23%	25%	28%	26%

B. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF AND DUST (IN RS.) - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.
S/49/2017	154.97	163.51	191.50	126.04	132.56
S/48/2017	153.41	161.12	191.00	124.03	135.10
S/49/2016	151.87	152.54	162.01	123.77	120.00

C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - CTC LEAF AND DUST - SEASON 2017 - 2018

	BROKENS	FANNINGS	DUST	LEAF SEC.	DUST SEC.	TOTAL
OFFERED-S/49 (2017)	56%	14%	15%	7%	8%	100%
SOLD - S/49 (2017)	52%	15%	16%	7%	9%	100%

4. PRICE RANGE- CTC LEAF AND ALL DUST COMBINED (*FURTHER BREAK UP ON PAGE-2)

PRICE RANGE- LEAF AND DUST COMBINED	2017		UPTO SALE 49		
	SALE 49	SALE 48	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.200	18.99	19.70	22.57	13.75	26.75
B. % OF TEA SELLING BETWEEN RS.180-199.99	11.87	12.51	11.20	12.38	10.02
C. % OF TEA SELLING BETWEEN RS.170-179.99	8.16	7.52	6.36	7.42	5.99
D. % OF TEA SELLING BETWEEN RS 160-169.99	9.32	8.21	6.46	8.47	5.88
E. % OF TEA SELLING BETWEEN RS.150-159.99	8.12	7.88	7.25	8.66	5.88
F. % OF TEA SELLING BETWEEN RS.140-149.99	8.92	7.35	7.67	9.03	5.59
G. % OF TEA SELLING BETWEEN RS.130-139.99	7.88	8.55	8.52	9.94	5.81
H. % OF TEA SELLING BETWEEN RS.120-129.99	7.41	7.27	7.83	10.42	7.57
I. % OF TEA SELLING BETWEEN RS.110-119.99	6.17	7.30	7.07	9.68	6.95
J. % OF TEA SELLING BETWEEN RS.100-109.99	5.50	4.56	6.52	8.23	6.82
K.% OF TEA SELLING BELOW RS.100	7.67	9.15	8.55	2.03	12.74

5. FUTURE OFFERINGS (PACKAGES) :

	SALE	THIS YEAR		LAST YEAR		VARIANCE
		QUANTITY	UPTO	QUANTITY	UPTO	UPTO
KOLKATA	52	141982	3642590	-	3597018	+45572
SILIGURI	52	119567	3814336	118385	3164854	+649482
GUWAHATI	51	145547	4108105	142144	3581837	+526268

CURRENCY RATES: 1USD \$=₹64.47 INR, 1GBP £=₹86.28 INR, 1EUR € =₹75.84 INR (SOURCE IN REUTERS.COM -09th Nov , 2017

Our Website : www.parcon-india.com

KOLKATA PRICE RANGE SALE 14-49

ASSAM ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.240	7.2	3.1	15.7
% OF TEA SELLING BETWEEN RS 230-239.99	5.1	1.8	7.1
% OF TEA SELLING BETWEEN RS 220-229.99	8.3	2.9	6.9
% OF TEA SELLING BETWEEN RS 210-219.99	8.4	5.1	6.7
% OF TEA SELLING BETWEEN RS 200-209.99	8.0	8.4	6.7
% OF TEA SELLING BETWEEN RS.190-199.99	6.3	7.8	5.5
% OF TEA SELLING BETWEEN RS.180-189.99	6.7	8.8	6.3
% OF TEA SELLING BETWEEN RS.170-179.99	6.7	8.4	6.2
% OF TEA SELLING BETWEEN RS 160-169.99	7.8	10.0	6.5
% OF TEA SELLING BETWEEN RS.150-159.99	7.7	10.0	6.0
% OF TEA SELLING BETWEEN RS.140-149.99	7.7	9.8	5.0
% OF TEA SELLING BETWEEN RS.130-139.99	7.4	8.7	4.2
% OF TEA SELLING BETWEEN RS.120-129.99	5.9	6.8	4.3
% OF TEA SELLING BETWEEN RS.110-119.99	3.8	4.7	3.4
% OF TEA SELLING BETWEEN RS.100-109.99	2.1	3.0	3.6
% OF TEA SELLING BELOW RS.100	1.0	0.7	6.1

ASSAM BLF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	7.8	1.3	2.9
% OF TEA SELLING BETWEEN RS.170-179.99	3.0	1.3	1.9
% OF TEA SELLING BETWEEN RS.160-169.99	5.2	3.7	3.7
% OF TEA SELLING BETWEEN RS.150-159.99	9.0	6.5	4.8
% OF TEA SELLING BETWEEN RS.140-149.99	12.2	9.9	7.3
% OF TEA SELLING BETWEEN RS.130-139.99	14.1	16.3	10.5
% OF TEA SELLING BETWEEN RS.120-129.99	16.1	22.1	16.5
% OF TEA SELLING BETWEEN RS.110-119.99	14.0	20.7	16.7
% OF TEA SELLING BETWEEN RS.100-109.99	9.1	12.7	15.4
% OF TEA SELLING BETWEEN RS.90-99.99	4.4	4.1	6.5
% OF TEA SELLING BELOW RS.90	5.2	1.4	14.0

DOOARS/TERAI ESTATE

Price Range	2017	2016	2015
% OF TEA SELLING BETWEEN RS.220	1.3	0.2	0.4
% OF TEA SELLING BETWEEN RS.210-219.99	1.7	0.8	0.6
% OF TEA SELLING BETWEEN RS.200-199.99	4.1	2.5	3.0
% OF TEA SELLING BETWEEN RS.190-199.99	10.1	5.7	7.0
% OF TEA SELLING BETWEEN RS.180-189.99	19.2	10.4	15.5
% OF TEA SELLING BETWEEN RS.170-179.99	19.6	18.3	15.5
% OF TEA SELLING BETWEEN RS 160-169.99	11.7	16.8	10.4
% OF TEA SELLING BETWEEN RS 150-159.99	13.3	14.7	11.6
% OF TEA SELLING BETWEEN RS 140-149.99	6.2	13.5	11.4
% OF TEA SELLING BETWEEN RS 130-139.99	5.4	8.2	9.1
% OF TEA SELLING BETWEEN RS 120-129.99	2.6	4.4	7.6
% OF TEA SELLING BELOW RS.120	4.9	4.4	8.0

DOOARS/TERAI BOUGHT LEAF

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.140	2.5	3.0	3.5
% OF TEA SELLING BETWEEN RS.135-139.99	0.8	1.8	1.1
% OF TEA SELLING BETWEEN RS.130-134.99	1.5	3.0	1.6
% OF TEA SELLING BETWEEN RS.125-129.99	2.5	4.2	2.6
% OF TEA SELLING BETWEEN RS.120-124.99	4.5	8.3	4.7
% OF TEA SELLING BETWEEN RS.115-119.99	8.0	13.2	5.8
% OF TEA SELLING BETWEEN RS.110-114.99	10.8	17.7	8.2
% OF TEA SELLING BETWEEN RS.105-109.99	12.0	21.0	8.6
% OF TEA SELLING BETWEEN RS.100-104.99	13.8	18.6	9.4
% OF TEA SELLING BETWEEN RS.95-99.99	8.1	6.6	6.4
% OF TEA SELLING BETWEEN RS.90-94.99	11.1	2.2	9.1
% OF TEA SELLING BELOW RS.90	24.1	0.4	39.0

CACHAR/TRIPURA

Price Range	2017	2016	2015
% OF TEA SELLING ABOVE RS.180	2.8	4.2	2.1
% OF TEA SELLING BETWEEN RS.170-179.99	1.5	2.2	3.2
% OF TEA SELLING BETWEEN RS.160-169.99	2.2	3.2	5.3
% OF TEA SELLING BETWEEN RS.150-159.99	4.0	7.0	4.5
% OF TEA SELLING BETWEEN RS.140-149.99	7.4	16.3	5.9
% OF TEA SELLING BETWEEN RS.130-139.99	23.2	25.7	13.6
% OF TEA SELLING BETWEEN RS.120-129.99	32.2	21.4	23.4
% OF TEA SELLING BETWEEN RS.110-119.99	17.0	9.8	18.6
% OF TEA SELLING BETWEEN RS.100-109.99	7.7	6.0	13.3
% OF TEA SELLING BELOW RS.100	2.0	4.1	10.0