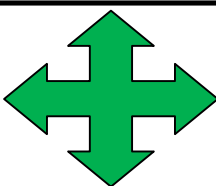




25 YEARS

**PARCON**  
INDIA PRIVATE LIMITED

**MARKET UPDATE (ORTHODOX)**

SALE 48

KOLKATA Friday, 01<sup>st</sup> DEC, 2017**1. MARKET DESCRIPTION****ORTHODOX :**

- FAIR DEMAND
- LEVELS ARE IRREGULAR AROUND LAST. SECOND LINE WHOLE LEAF AND LEGGY SORTS WERE FIRM TO AT TIMES DEARER WITH COMPETITION. LESS ENQUIRY ON SMALLER BROKENS, FANNINGS AND SECONDARIES, WHICH SAW SOME WITHDRAWALS.
- MIDDLE EAST ACTIVE, CIS OPERATING WITH SOME ENQUIRY FROM HUL AND THE INTERNAL TRADE.

	WHOLE LEAF	BROKENS		FANNINGS
		LARGER	SMALLER	
BEST	270-320(N)	220-250	200-240(N)	180-200+(N)
GOOD	240-260	210-220	205-220	140-170
MEDIUM	215-230	200-210	180-200	NQ

N-NOMINAL

**2. TOTAL AUCTION WEIGHTED AVERAGE (IN RS)**

	2017/2018			2016/2017			UPTO SALE 48		
	SALE 48	SALE 47	+/-	SALE 48	SALE 47	+/-	2017	2016	+/-
ORTHODOX	210.64	209.77	+0.87	212.44	210.94	+1.50	221.37	223.28	-1.91

**3. A. QUANTITY OFFERED AND SOLD IN SALE - COMBINED (IN LAC KGS)**

	OFFERED QUANTITY	SOLD QUANTITY	OUT %	OUT % IN SALE 48 LAST YEAR	OUT % UPTO SALE NO 48		
					2017	2016	2015
ORTHODOX	8.84	6.32	28.54	14.11	22.51	14.88	15.36

**B. CATEGORY WISE WEIGHTED AVERAGE – ORTHODOX (IN RS.) - SEASON 2017-2018**

	WHOLE LEAF	BROKENS	FANNINGS
S/48 /2017	245.10	193.76	140.40
S/47 /2017	243.03	191.82	159.28
S/48 /2016	238.11	206.41	155.23

**C. CATEGORY WISE OFFERED AND SOLD PERCENTAGE - ORTHODOX - SEASON 2017 - 2018**

	WHOLE LEAF	BROKENS	FANNINGS	TOTAL
OFFERED-S/48 (2017)	33.79%	51.22%	14.81%	100%
SOLD - S/48 (2017)	41.94%	49.03%	8.85%	100%

**4. PRICE RANGE FOR ORTHODOX (FURTHER BREAK UP ON PAGE -2)**

	2017		UPTO SALE 48		
	SALE 48	SALE 47	2017	2016	2015
A. % OF TEA SELLING ABOVE RS.300	3.64	3.92	4.89	5.93	11.42
B. % OF TEA SELLING BETWEEN RS.250-299.99	16.33	15.05	14.68	12.15	12.50
C. % OF TEA SELLING BETWEEN RS.240-249.99	7.73	7.87	8.43	8.55	7.34
D. % OF TEA SELLING BETWEEN RS 220-239.99	15.41	17.25	25.38	32.02	19.45
E. % OF TEA SELLING BETWEEN RS.200-219.99	24.90	22.58	22.87	17.09	14.73
F. % OF TEA SELLING BETWEEN RS.180-199.99	9.82	12.30	6.40	8.39	10.04
G. % OF TEA SELLING BETWEEN RS.150-179.99	6.54	5.74	7.79	8.48	12.68
H. % OF TEA SELLING BELOW RS.150	15.63	14.84	9.55	7.40	11.85

**5. FUTURE OFFERINGS (PACKAGES) :**

	SALE	THIS YEAR		LAST YEAR	
		QUANTITY	CL. DATE	QUANTITY	CL. DATE
KOLKATA	51	41544	29.11.2017	45005	30.11.2016

CURRENCY RATES: 1USD \$=₹64.31 INR, 1GBP £=₹86.22 INR, 1EUR € =₹76.11 INR (SOURCE IN REUTERS.COM -01<sup>st</sup> Dec 2017)

**KOLKATA ASSAM ORTHODOX PRICE RANGE**

Price Range	2017		UPTO SALE - 48		
	SALE-48	SALE-47	2017	2016	2015
% OF TEA SELLING ABOVE RS 300.00	2.8	3.6	4.9	6.0	11.7
% OF TEA SELLING BETWEEN RS 290-299.99	1.6	1.2	0.9	1.1	1.1
% OF TEA SELLING BETWEEN RS 280-289.99	2.2	1.8	1.6	1.7	2.0
% OF TEA SELLING BETWEEN RS 270-279.99	3.4	1.8	2.5	2.1	2.3
% OF TEA SELLING BETWEEN RS 260-269.99	3.9	3.7	4.0	3.3	3.2
% OF TEA SELLING BETWEEN RS 250-259.99	5.4	7.1	6.0	4.1	4.3
% OF TEA SELLING BETWEEN RS 240-249.99	8.3	8.0	8.7	8.8	7.6
% OF TEA SELLING BETWEEN RS 230-239.99	7.4	8.3	11.5	15.0	9.1
% OF TEA SELLING BETWEEN RS 220-229.99	9.1	9.1	14.5	17.8	11.0
% OF TEA SELLING BETWEEN RS 210-219.99	13.5	13.4	12.7	10.7	7.8
% OF TEA SELLING BETWEEN RS 200-209.99	13.3	10.7	10.7	6.6	7.4
% OF TEA SELLING BETWEEN RS.190-199.99	6.6	6.9	3.2	4.1	5.0
% OF TEA SELLING BETWEEN RS.180-189.99	3.7	5.8	3.2	4.2	5.2
% OF TEA SELLING BETWEEN RS.170-179.99	3.2	2.3	3.0	3.5	5.6
% OF TEA SELLING BETWEEN RS 160-169.99	1.5	1.7	2.4	2.6	4.4
% OF TEA SELLING BETWEEN RS.150-159.99	1.0	1.3	1.7	1.9	2.6
% OF TEA SELLING BETWEEN RS.140-149.99	1.3	0.7	1.6	1.9	1.3
% OF TEA SELLING BETWEEN RS.130-139.99	0.7	1.4	1.6	1.9	1.0
% OF TEA SELLING BETWEEN RS.120-129.99	2.9	2.5	1.9	1.3	0.9
% OF TEA SELLING BETWEEN RS.110-119.99	3.5	2.9	1.7	0.7	0.9
% OF TEA SELLING BETWEEN RS.100-109.99	3.6	5.3	1.5	0.4	1.6
% OF TEA SELLING BELOW RS.100	1.1	0.6	0.3	0.2	3.8